### Barclays PLC Fixed Income Investor Presentation

Q2 2020 Results Announcement 29 July 2020

### Strategy, Targets and Guidance

CAPITAL

## Resilient performance in H120 reflecting the Group's diversified business model

Resilient operating performance delivered Group PBT of £1.3bn

Income increased 8%, driven by a particularly strong performance in CIB (+31%)

Positive jaws of 12%, resulting in cost: income ratio of 57%

CET1 ratio of 14.2% despite higher impairment and RWAs

TNAV per share increased 22p to 284p

Group LCR of 186% and liquidity pool of £298bn, representing 22% of the Group's balance sheet

H120 Financial highlights						
£11.6bn	Income					
57%	Cost: income ratio					
£3.7bn	Impairment					
£1.3bn	PBT					
14.2%	CET1 ratio					
284p	TNAV/share					
186%	LCR					

### Diversification is a key strength of Barclays

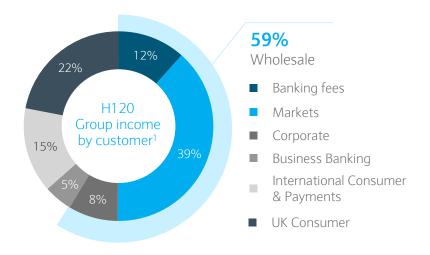
Resilient performance in H120, despite severe global macro-economic downturns

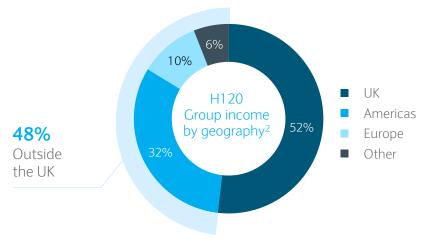
Strong CIB performance more than offset income headwinds in the consumer businesses

Appropriate level of provisioning, while maintaining a robust capital position

Allowed Barclays to help our customers and clients through the crisis and play our part in supporting the economy

Barclays will be in a strong position to support the recovery and generate attractive returns in the future





<sup>1</sup> Excludes negative income from Head Office | <sup>2</sup> Based on location of office where transactions recorded | <sup>Note:</sup> Charts may not sum due to rounding

### Outlook: Diversification delivering resilient performance

Income in BUK and CC&P is expected to gradually recover from Q220 levels, but certain headwinds including from the low interest rate environment, are likely to persist into 2021

The CIB performance in the first half benefitted from increased issuance activity and trading volumes, with the franchise well positioned for the future

Continued focus on cost discipline, but short-term headwinds remain from spend on COVID-19 initiatives

Impairment in H220 expected to remain above the level experienced in recent years, but below the H120 impairment charge, assuming no change in macroeconomic forecasts

Strong capital position, although CET1 ratio may be impacted by procyclical effects on RWAs and reduced transitional relief on IFRS 9 impairment

### Corporate and Investment Bank drivers

#### Lending

Provided support to customers via Revolving Credit Facilities (RCFs) in March. They have started to repay in Q2 as government-backed schemes became operational and capital markets reopened

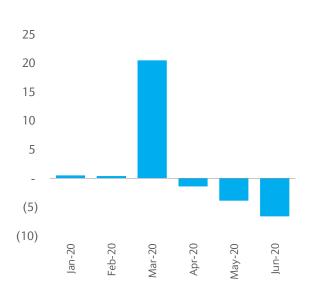
#### Banking

Investment grade bond issuance saw record levels in Q2 and Barclays benefitted given our strong DCM franchise<sup>1</sup>

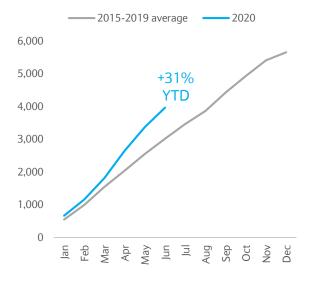
#### Markets

Volatility spiked in March and remained at elevated levels throughout Q2, providing a supportive backdrop for the Markets business to capture wider bid/offer spreads

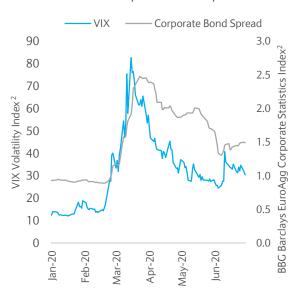
#### RCF Drawdown/(Paydown) (£bn)



#### Global Investment Grade issuance (\$bn)



#### VIX and Corporate Bond Spread



<sup>&</sup>lt;sup>1</sup> Excluding self-led issuance; source: Dealogic | <sup>2</sup> Source: Bloomberg

### Consumer business drivers

#### Consumer spending<sup>1</sup>

Customer spend levels in the UK and US reduced dramatically as lockdowns came into force, but have started to recover as restrictions ease

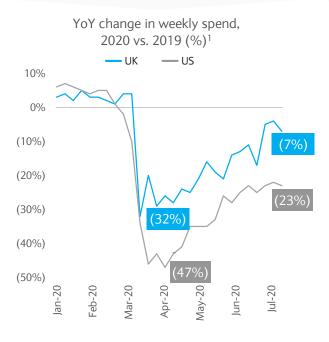
#### Unemployment

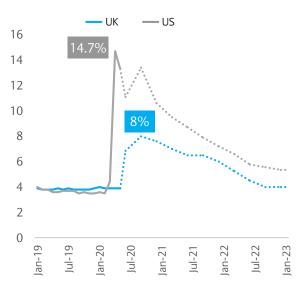
Remain cautious on the economic outlook and factor a more gradual reduction in UK and US unemployment in our impairment provisioning

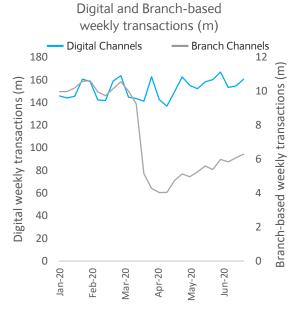
Unemployment rate (%)<sup>2</sup>

#### Digital engagement

Continued to serve customers throughout the pandemic through our digital channels, resulting in an increase in digital engagement in Barclays UK





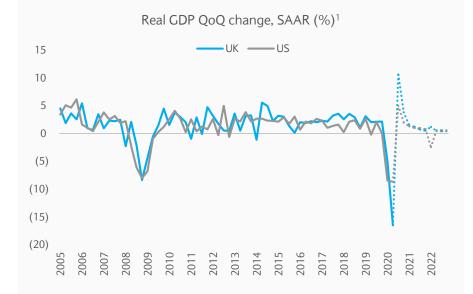


<sup>1</sup> UK spend data based on Barclays debit and credit card transactions in the UK; US spend data based on US Cards spend | 2 Unemployment data from ONS (UK) and Federal Bank of St Louis (US); forecast data from Barclays' baseline macroeconomic variables

## COVID-19 lockdowns have caused unprecedented economic disruption met with bold policy actions

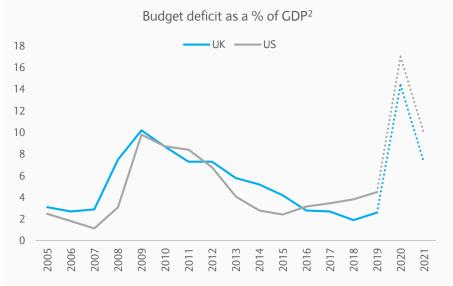
#### Our main markets saw severe GDP contractions

- UK and US GDP forecast to trough in Q220, significantly lower than the 2008/09 financial crisis
- Significant rebound expected as restrictions ease but a return to pre-COVID GDP levels is only expected by the end of 2022



#### With ambitious support measures quickly put in place

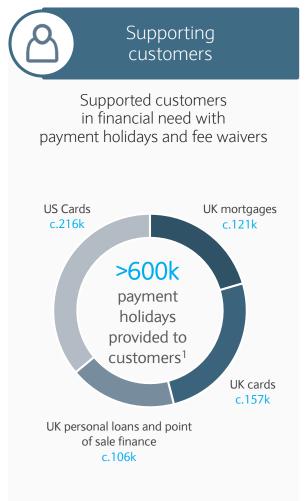
- Largest economic stimulus packages in history, with £530bn in the UK and \$2.7trn in the US, including loan guarantees
- BoE and the Fed have also cut base rates to 0.1% and 0-0.25%, and expanded asset purchase programmes

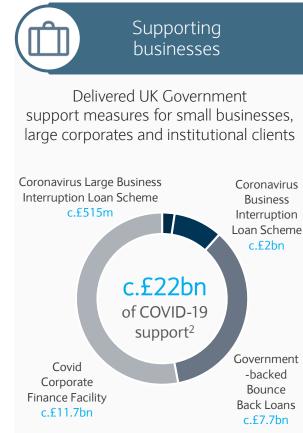


Barclays is committed to supporting customers, business and the economy through the pandemic

ource: Historical data from Haver Analytics | 1 GDP forecasts from modelled MEVs | 2 Budget deficit forecasts from Barclays Economics Research team

## Remained open for business during the COVID-19 pandemic helping support the economy









<sup>&</sup>lt;sup>1</sup> Payment holiday data as at 22<sup>nd</sup> July 2020 | <sup>2</sup> Business lending and commercial paper issuance data as at 27<sup>th</sup> July 2020

### Financial targets

Group targets are subject to change depending on the evolution of the COVID-19 pandemic

#### **Group RoTE**

>10% over time<sup>1</sup>

#### Cost efficiency

<60% cost: income ratio over time

#### CET1 ratio

CET1 ratio managed to ensure appropriate headroom above the MDA hurdle<sup>2</sup>

#### Capital distribution

The Board will decide on future dividend and capital returns policy at year-end 2020

Barclays' financial position remains robust and we remain committed to supporting the economy while protecting the interests of our stakeholders

<sup>1</sup> Excluding L&C | 2 Barclays' MDA reduced to 11.2% in July 2020, and is expected to fluctuate through the cycle given recent regulatory changes

STRATEGY, TARGETS
& GUIDANCE

CAPITAL

MREL, FUNDING

DIVISIONS

CREDIT RATINGS

ASSET QUALITY

ESG

APPENDIX

Performance

### H120 Group highlights

Despite the impacts of the pandemic, Barclays delivered H120 Group PBT of £1.3bn

#### Financial performance

#### Income

£11.6bn H119: £10.8bn

#### Costs

**f6.6bn** H119: **f6.9bn** 

#### Cost: income ratio

**57%** H119: 64%

#### **Impairment**

£3.7bn H119: £0.9bn

#### **PBT**

£1.3bn H119: £3.0bn

#### **RoTE**

2.9% H119: 9.1%

#### **EPS**

4.0p H119: 12.1p

#### **CET1** ratio

14.2% Dec-19: 13.8%

#### TNAV per share

284p Dec-19: 262p

#### Liquidity coverage ratio

186% Dec-19: 160%

Loan: deposit ratio

76% Dec-19: 82%

- Pre-provision profits increased 27% to £5.0bn, highlighting the benefits of Barclays' diversified business model
- Income increased 8%, reflecting a 31% increase in CIB income, driven by a standout performance in Markets, more than offsetting income headwinds in BUK and CC&P
- Costs decreased 4%, delivering positive cost: income jaws of 12% and improved cost: income ratio of 57%
- Impairment increased to £3.7bn primarily reflecting £0.6bn in respect of single name wholesale loan charges and £2.4bn impact from revised IFRS 9 scenarios (including a prolonged period of heightened UK and US unemployment), partially offset by the estimated impact of central bank. government and other support measures, and lower balances in UK and US cards
  - Impairment coverage ratios across all portfolios have increased
- Generated a RoTE of 2.9% and EPS of 4.0p
- CET1 ratio increased to 14.2%, up 40bps from FY19 reflecting profits, increased IFRS 9 transitional relief and cancellation of the FY19 dividend payment, partially offset by higher RWAs
- TNAV increased 22p to 284p reflecting profits and favourable reserve movements
- Liquidity position remained of high quality and prudently positioned following a significant increase in deposits, resulting in a liquidity pool of £298bn and LCR of 186%
- LDR reduced to 76% reflecting material deposit growth, partially offset by net drawdowns of Revolving Credit Facilities (RCFs) and increased lending through government loan schemes

CAPITAL

### Q220 Group highlights

PERFORMANCE

Barclays remained profitable in the second quarter supported by a strong balance sheet

#### Financial performance

#### Income

£5.3bn Q219: £5.5bn

#### Costs

£3.3bn Q219: £3.6bn

#### Cost: income ratio

**62%** 0219: 64%

#### **Impairment**

£1.6bn Q219: £0.5bn

#### **PBT**

£0.4bn Q219: £1.5bn

#### **RoTE**

**0.7%** Q219: 9.0%

#### **EPS**

0.5p Q219: 6.0p

#### **CET1** ratio

14.2% Mar-20: 13.1%

#### TNAV per share

284p Mar-20: 284p

#### Liquidity coverage ratio

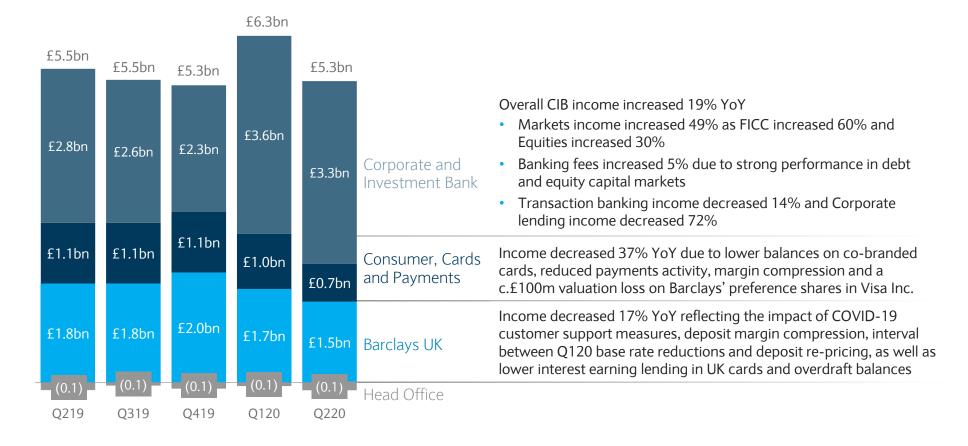
186% Mar-20: 155%

#### Loan: deposit ratio

76% Mar-20: 79%

- Pre-provision profits were broadly stable at £2.0bn
- Income decreased 4% as continued strong performance in CIB, particularly in Markets, was offset by income headwinds in BUK and CC&P
- Costs decreased 6%, delivering positive cost: income jaws of 2% and a cost: income ratio of 62%
- Credit impairment charges increased £1.1bn to £1.6bn, largely reflecting the impact from revised IFRS 9 scenarios (including a prolonged period of heightened UK and US unemployment), partially offset by the estimated impact of central bank, government and other support measures, and lower balances in UK and US cards
- CET1 ratio of 14.2%, up 110bps from Q120 primarily driven by profits, net of credit impairment charges not subject to IFRS 9 transitional relief (following the implementation of 100% relief in the guarter), alongside other smaller capital tailwinds
  - RWAs reduced £6.6bn from Q120 to £319.0bn, as pro-cyclical RWA inflation was more than offset by management actions and lower loan demand
- TNAV remained stable at 284p

## Income decreased 4% YoY in Q220, as strong performance in CIB was offset by income headwinds in BUK and CC&P

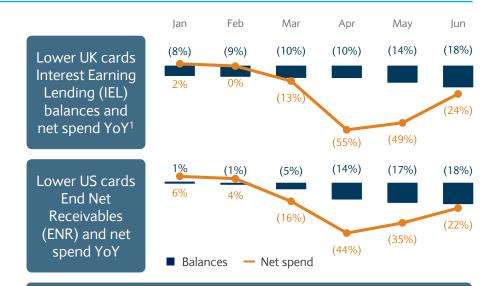


BUK and CC&P income performance was challenged in Q2, but is expected to recover gradually in H2

ote: Charts may not sum due to rounding

## Income in BUK and CC&P expected to gradually recover from Q220 levels

- Balances in UK and US cards likely to continue to be lower year on year in H2, driven by
  - Reduced spend volumes year on year, despite recovering from the low point in April during Q2
  - Actions taken to limit risk in response to COVID-19
  - No longer originating own brand cards in the US
- Effect of low rate environment likely to be less significant in H2 relative to Q2 due to deposit re-pricing taking effect from Q3 onwards
  - Expect continued lower structural hedge income across both product and equity structural hedges driven by maturing hedges rolling off and being reinvested at lower rates
- FY20 BUK income headwinds, excluding the impact of lower IEL balances remain
  - c.£250m from the lower rate environment (c.£125m in Q2)
  - c.£150m from the removal of certain fees and lower balances in overdrafts from HCCR (c.£50m in Q2)
  - c.£100m impact of COVID-19 customer support actions excluding government loan schemes (c.£70m in Q2)

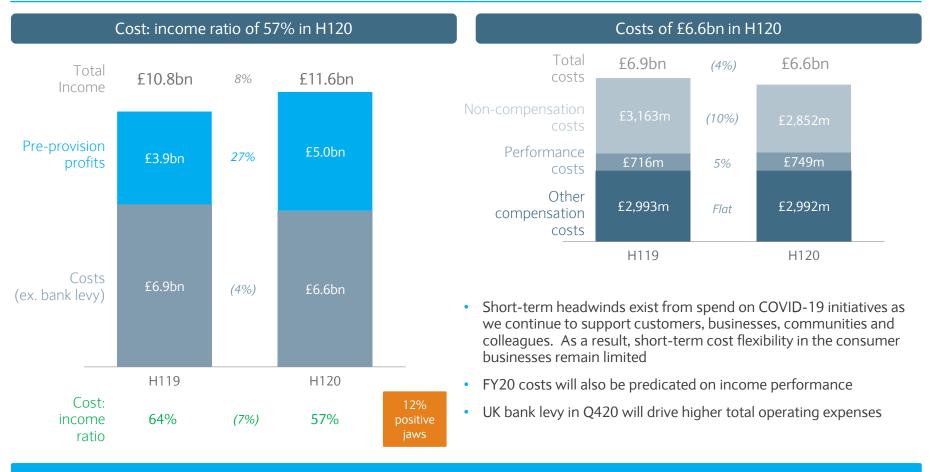






<sup>&</sup>lt;sup>1</sup> Barclaycard consumer UK cards turnover by value excluding balance transfers

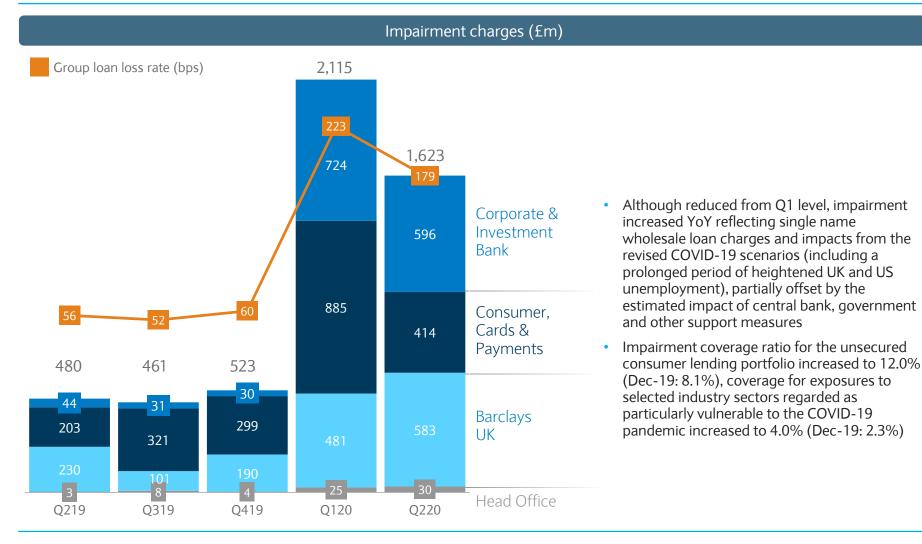
## Continued focus on cost discipline, but short-term headwinds remain from spend on COVID-19 initiatives



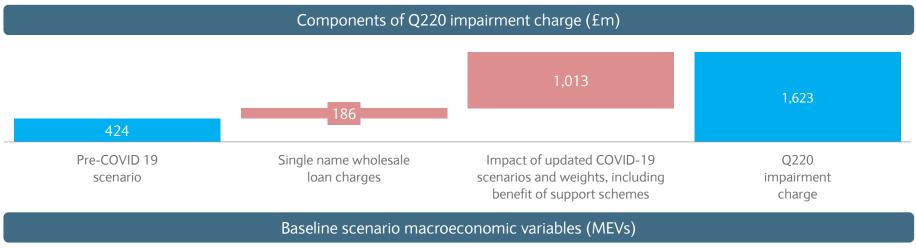
#### Targeting cost: income ratio below 60% over time<sup>1</sup>

<sup>1</sup> Excluding L&C

## Increased impairment charges in Q120 and Q220 have resulted in higher coverage ratios across portfolios



## Q220 impairment charge driven by updated economic forecasts and expectation of a slower recovery



		Mar-20 MEVs		Jun-20 MEVs			5-year average	
		2020	2021	2022	2020	2021	2022	Jun-20 to Jun-25
UK GDP	Annual growth	(8.0%)	6.3%	1.3%	(8.7%)	6.1%	2.9%	5.4%
UK unemployment	Quarterly average	6.7%	4.5%	3.7%	6.6%	6.5%	4.4%	4.9%
US GDP	Annual growth	(6.4%)	4.4%	3.2%	(4.2%)	4.4%	(0.3%)	3.3%
US unemployment	Quarterly average	12.9%	7.5%	3.8%	9.3%	7.6%	5.5%	6.3%

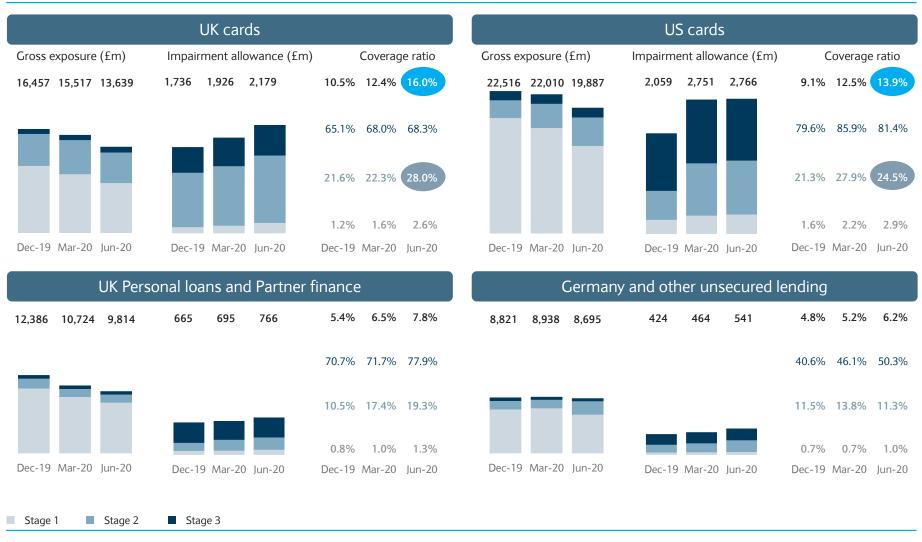
- Since the Q120 impairment charge, UK and US macroeconomic variables have been revised and new IFRS 9 scenarios generated
- The Jun-20 baseline scenario now assumes a longer period of recovery in both economies than as at Mar-20
- The unemployment rate in the UK and US, which is the key economic variable for unsecured lending impairment, is now expected to be heightened for a prolonged period
- Assumptions around the benefit of support schemes are largely reflected in these variables

### Q220 impairment coverage ratios

Increased impairment coverage across all portfolios with the stage 2 unsecured coverage ratio of 23.1%



## Q220 impairment coverage ratios for credit cards, unsecured loans and other retail lending UK and US cards stage 2 coverage ratios increased to 28% and 24.5% respectively



### Q220 Barclays UK

#### Loss before tax reflects the impacts of COVID-19 on impairment and income, with costs remaining controlled

#### Financial performance

#### Income

£1.5bn Q219: £1.8bn

#### Costs

£1.0bn Q219: £1.1bn

#### **Cost: income ratio**

**70%** Q219: 60%

#### **Impairment**

£583m Q219: £230m

#### LLR

**111bps** Q219: 47bps

#### (LBT)/PBT

£(127)m Q219 £477m

#### **RoTE**

(4.8)% Q219: 12.7%

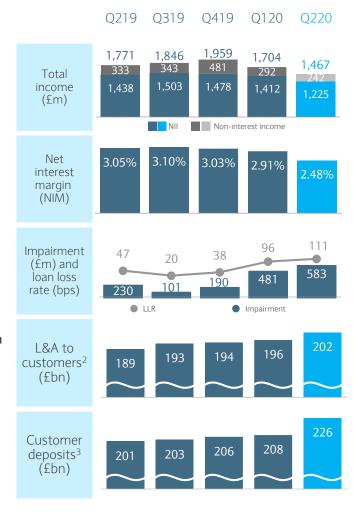
#### Average equity<sup>1</sup>

£10.3bn Q219: £10.3bn

#### **RWAs**

£77.9bn Mar-20: £77.7bn

- Income decreased 17% in a challenging operating environment
  - Impact of COVID-19 customer support measures, deposit margin compression, interval between Q120 base rate reductions and deposit re-pricing, as well as lower interest earning lending in UK cards and overdraft balances
- NIM declined 43bps QoQ to 2.48%
  - Maintain FY20 NIM guidance of 250-260bps
- Costs decreased to £1,024m as efficiency savings were partially offset by certain COVID-19-related costs
- Impairment charges increased to £583m reflecting forecast deterioration in macroeconomic variables in the COVID-19 scenarios, partially offset by the estimated impact of central bank, government and other support measures
- Net loans and advances (L&A)<sup>2</sup> increased 3% QoQ to £202bn predominantly through Bounce Back Loan Scheme (BBLS) and the Coronavirus Business Interruption Loan Scheme (CBILS) lending and the transfer of the Barclays Partner Finance from Barclays International
- Customer deposits<sup>3</sup> increased 9% QoQ to £226bn due to lower spending levels, the impact of payment holidays, as well as the deposit of BBLS and CBILS loan proceeds
- Loan: deposit ratio (LDR) of 92% reflects deposit growth and continued prudent approach to lending



<sup>&</sup>lt;sup>1</sup> Average allocated tangible equity | <sup>2</sup> Loans and advances at amortised cost | <sup>3</sup> Customer deposits at amortised cost

### **Q220 Barclays International**

#### Strong income growth offset by higher impairment resulting in RoTE of 5.6%

#### Financial performance

#### Income

£4.0bn Q219: £3.9bn

#### Costs

£2.2bn Q219: £2.4bn

#### Cost: income ratio

**55%** O219: 63%

#### **Impairment**

£1.0bn Q219: £0.2bn

#### **PBT**

£0.8bn Q219: £1.2bn

#### **RoTE**

**5.6%** O219: 10.7%

#### Average equity<sup>1</sup>

£33.5bn Q219: £31.1bn

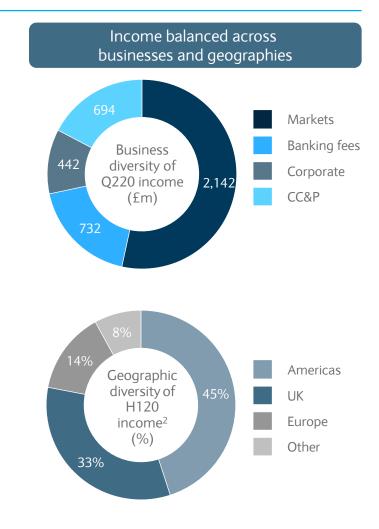
#### LLR

**284bps** Q219: 72bps

#### **RWAs**

£231.2bn Mar-20: £237.9bn

- Income increased 3% to £4.0bn, reflecting strong performance in CIB
  - Income diversified by business and geography, with the US representing c.45% and the UK c.30% of income<sup>2</sup>
- Cost: income ratio decreased to 55%, due to cost efficiencies, discipline in the current environment and lower marketing spend due to the impacts of the COVID-19 pandemic
- Impairment charge increased to £1.0bn, reflecting single name wholesale loan charges and impacts from revised COVID-19 scenarios, partially offset by the estimated impact of central bank, government and other support measures
- RWAs decreased to £231.2bn due to reduced client activity QoQ, as well as lower CC&P balances, partially offset by a reduction in credit quality within CIB



 $<sup>^1</sup>$  Average allocated tangible equity  $|^2$  BBPLC income, based on location of office where transactions were recorded

### Q220 Barclays International: Corporate & Investment Bank

RoTE of 9.6% driven by strong income performance and positive jaws

#### Financial performance

#### Income

£3.3bn Q219: £2.8bn

#### Costs

£1.7bn Q219: £1.9bn

#### Cost: income ratio

**51%** O219: 67%

#### **Impairment**

£596m Q219: £44m

#### **PBT**

£1.0bn Q219: £0.9bn

#### **RoTE**

9.6% Q219: 9.2%

#### Average equity<sup>1</sup>

£29.0bn Q219: £25.8bn

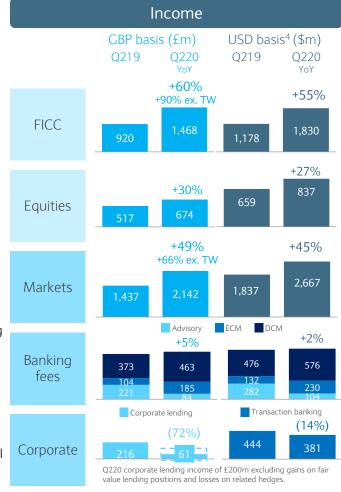
#### **Total assets**

£1,010bn Mar-20: £1,083bn

#### **RWAs**

£198.3bn Mar-20: £201.7bn

- Overall CIB income increased 19% to £3.3bn
- Markets income increased 49% (66% ex. Tradeweb), resulting in the best ever Q2 on a comparable basis<sup>2</sup>
- FICC increased 60% (90% ex. Tradeweb), with particularly strong performance in credit, reflecting increased client activity and spread widening
- Equities increased 30%, driven by cash equities and equity derivatives, due to higher levels of client activity and volatility
- Banking fees increased 5% due to strong performance in debt and equity capital markets, which had their best ever quarters in GBP on a comparable basis<sup>2</sup>, partially offset by reduced fee income in advisory which was impacted by a reduced fee pool<sup>3</sup>
- Corporate lending income decreased 72%, including the impact of c.£140m of gains on fair value lending positions, more than offset by c.£(280)m of losses on mark-tomarket and carry costs on related hedges in Q220
- Transaction banking income decreased 14% as deposit balance growth was more than offset by margin compression
- Cost: income ratio decreased significantly to 51% reflecting cost efficiencies and discipline in the current environment
- Impairment increased to £596m reflecting single name wholesale loan charges and impacts from the revised COVID-19 scenarios, partially offset by the estimated impact of central bank, government and other support measures
- Total assets decreased to £1,010bn predominantly due to reduction in lending, derivative balances and cash collateral & settlements, partially offset by an increase in cash at central banks and securities within the liquidity pool



<sup>&</sup>lt;sup>1</sup> Average allocated tangible equity | <sup>2</sup> Period covering Q114 – Q220. Pre 2014 financials not restated following re-segmentation in Q116 | <sup>3</sup> Data source: Dealogic for the period covering 1 April to 30 June 2020 | <sup>4</sup> USD basis is calculated by translating GBP revenues by month for Q220 and Q219 using the corresponding GBP/USD FX rates |

### Q220 Barclays International: Consumer, Cards & Payments

Loss before tax driven by subdued income performance reflecting the impact of COVID-19

# Financial performance Income £0.7bn Q219: £1.1bn Costs £0.5bn Q219: £0.6bn

Cost: income ratio 74% 0219: 52%

**Impairment** 

**£414m** Q219: £203m

LLR

**455bps** Q219: 180bps

(LBT)/PBT

£(233)m Q219: £336m

**RoTE** 

(20.2)% Q219: 17.8%

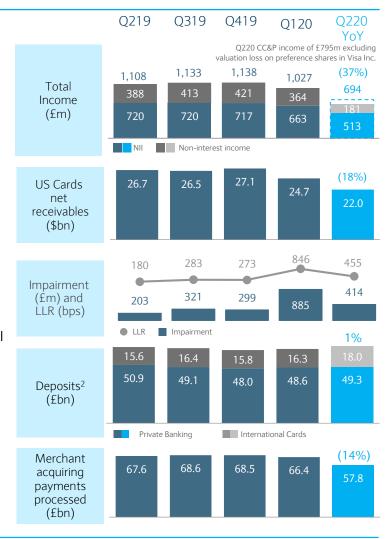
Average equity<sup>1</sup>

£4.5bn Q219: £5.3bn

**RWAs** 

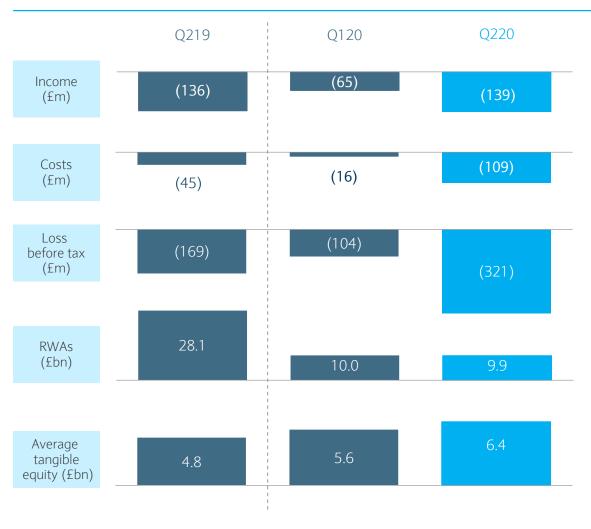
£32.9bn Mar-20: £36.2bn

- Income decreased 37%, due to lower balances on co-branded cards, reduced payments activity and margin compression
  - Q220 included a c.£100m valuation loss on Barclays' preference shares in Visa Inc.
- Total US cards net receivables were down 18%, from lower spend, in line with the industry, following COVID-19 lockdown measures
- US consumer spending and UK payment volumes have seen signs of recovery in recent weeks as COVID-19 restrictions have eased
- Costs decreased 11%, reflecting cost efficiencies and lower marketing spend due to the impacts of COVID-19 on US card origination channels
- Impairment increased to £414m reflecting the impact from the revised COVID-19 scenarios, partially offset by the estimated impact of central bank, government and other support measures



<sup>&</sup>lt;sup>1</sup> Average allocated tangible equity | <sup>2</sup> Includes deposits from banks and customers at amortised cost

### **Head Office**



- Q220 negative income of £139m included:
  - c.£50m mark-to-market losses on legacy investments
  - c.£30m residual negative income impact from legacy capital instruments
  - Certain negative treasury items
  - Hedge accounting losses
  - Partially offset by a c.£40m Absa dividend received in Q220 (no further Absa dividend expected in 2020)
- Q220 costs increased to £109m, including:
  - £45m of COVID-19 Community Aid Package donations
  - Non-repeat of c.£40m provision release in Q120
  - H220 cost run rate expected to be lower than Q220
- Impairment increased £27m related to the Italian home loans portfolio
- Loss before tax includes a £40m fair value loss on an investment in other net income

### Interest rate sensitivity

Illustrative sensitivity of Group NII to a 10bps and 25bps parallel downward shifts in interest rates<sup>1</sup>

Change in NII based on illustrative scenario (£m)

10bps downward parallel shift in interest rates

Year 1	Year 2	Year 3
c.(150)	c.(150)	c.(200)

25bps downward parallel shift in interest rates

Year 1	Year 2	Year 3
c.(400)	c.(500)	c.(600)

#### Commentary/assumptions

- This analysis is based on the modelled performance of the consumer and corporate banking book, and includes the impact of both the product and equity structural hedges
- It assumes an instantaneous parallel shift in interest rate curves
- The NII sensitivity is calculated using a constant balance sheet, i.e. maturing business is reinvested at a consistent tenor and margin
- The sensitivity scenario illustrated incorporates the increasingly limited ability to pass through rate cuts to deposit holders as rates trend lower. This scenario does not reflect pricing decisions that would be made in the event of rate falls and is provided for illustrative purposes only
- The sensitivities illustrated do not represent a forecast of the effect of a change in interest rates on Group NII
- Combined gross equity and product structural hedge contribution in H120 was £0.9bn

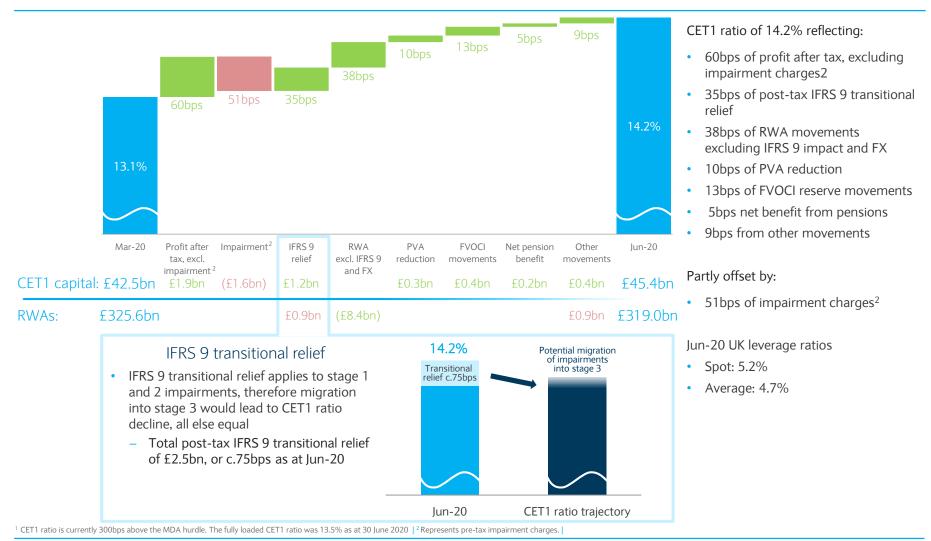
<sup>&</sup>lt;sup>1</sup> This sensitivity is provided for illustrative purposes only and is based on a number of assumptions regarding variables which are subject to change. Such assumptions might also differ from those underlying the AEaR calculation in the Annual Report. This sensitivity is not a forecast of interest rate expectations, and Barclays' pricing decisions in the event of an interest rate change may differ from the assumptions underlying this sensitivity. Accordingly, in the event of an interest rate change the actual impact on Group NII may differ from that presented in this analysis. The model does not apply floors to shocked market rates. |

STRATEGY, TARGETS
& GUIDANCE PERFORMANCE & LEVERAGE & LIQUIDITY & LEGAL ENTITIES CREDIT RATINGS ASSET QUALITY ESG APPENDIX

Capital & Leverage

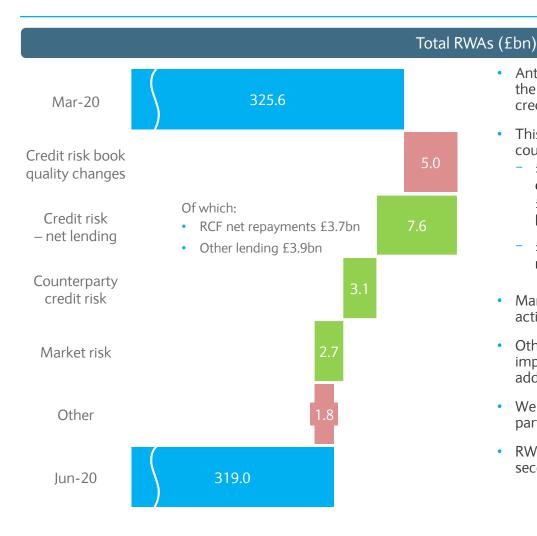
### Q220 CET1 ratio<sup>1</sup> increased to 14.2%

Reflecting resilient profits, regulatory changes and reduced RWAs



### RWAs decreased over Q220

RWAs reduced as anticipated procyclical RWA inflation was more than offset by management actions and lower loan demand



- Anticipated procyclicality in RWAs only partially materialised in the quarter, with a c.£5bn increase in credit risk RWAs from credit quality deterioration
- This was more than offset by a c.£11bn decrease in credit and counterparty credit risk RWAs, reflecting:
  - £7.6bn decrease in credit risk from lending, reflecting £3.7bn of net repayments of revolving credit facilities (RCFs) and £3.9bn decrease in other lending, primarily in retail, net of lending through government schemes
  - £3.1bn decrease in counterparty credit risk, largely reflecting management actions taken
- Market risk RWAs decreased by £2.7bn reflecting management actions taken
- Other movements, including £0.9bn increase due to the FX impact on credit risk RWAs and £0.9bn increase from IFRS 9 add-back
- We continue to support the economy with new lending and participation in government support schemes
- RWA increases from procyclicality could materialise in the second half of the year

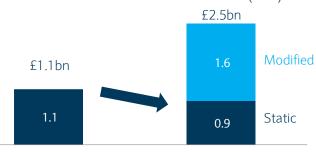
### Increase in IFRS 9 transitional relief, now at c.75bps

Impairment migration to stage 3 would lead to capital impact as it is not eligible for transitional relief

### Constructive regulatory action gives greater relief for stage 1 and 2 impairments

- 100% transitional relief for modified impairment post Dec-19 now applied until end-2021
- Transitional relief schedule for static component remains as before
- Total post-tax IFRS 9 transitional relief now stands at £2.5bn or c.75bps capital

#### IFRS 9 Transitional relief CET1 add-back (£bn)

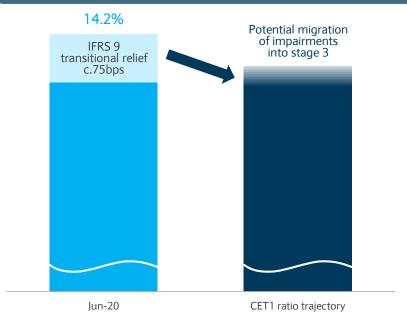


lun 20

Dec 19

Relief Schedule	Pre-2020	2020 onwards
2019	85%	
2020	70%	100%
2021	50%	100%
2022	25%	75%
2023		50%
2024		25%

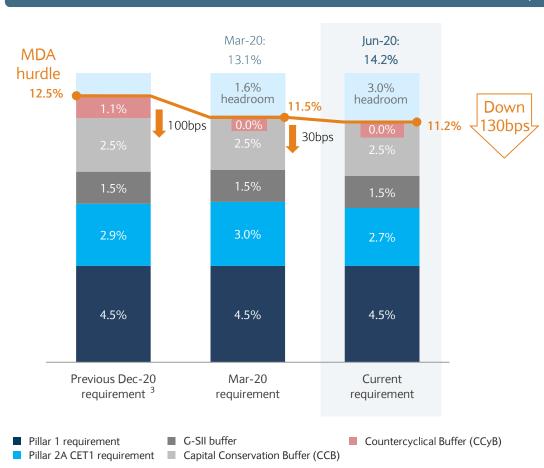
### Prudently positioned CET1 ratio in the event of stage migration



- IFRS 9 transitional relief applies to stage 1 and 2 impairments
- Our capital planning allows for decline in CET1 ratio as we progress through the stress from a position of strength
- Transitional basis of capital remains the relevant measure for our capital adequacy assessment by regulators

## Continue to manage CET1 ratio<sup>1</sup> with appropriate headroom above MDA through the stress

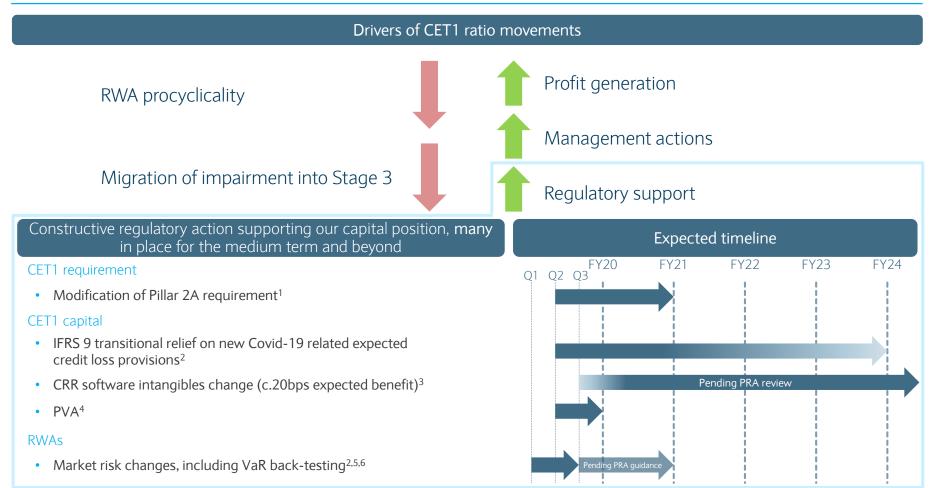
#### Illustrative evolution of minimum CET1 requirements and buffers



- Barclays intends to manage its capital position to enable it to support customers whilst maintaining appropriate headroom over the MDA hurdle, which is currently 11.2%<sup>2</sup>
- Headroom above MDA increased to 300bps as the regulators introduced further measures to preserve the flexibility banks needed to extend credit to the wider economy, whilst Barclays achieved strong capital accretion in Q220
- In H220 there may be headwinds to the Group's CET1 ratio from procyclical effects on RWAs, and reduced benefit from transitional relief on IFRS 9 impairment. However, the Group's CET1 ratio will continue to be managed to maintain an appropriate headroom above the MDA hurdle

<sup>1</sup> CET1 ratio calculated applying the transitional arrangements of the CRR as amended by CRR II applicable as at the reporting date | <sup>2</sup> Barclays' MDA hurdle at 11.2% reflecting the new Pillar 2A requirement as per the PRA's ICR effective from 23 July 2020 <sup>3</sup> Previously expected Dec-20 requirement, following revision of the UK CCyB and Pillar 2A requirements by the PRA in December 2019 |

### Well positioned to navigate headwinds to capital



¹ The Pillar 2A requirement will continue to move, given the changes outlined in the new methodology outlined in the 7 May 2020 statement by the PRA |² Measures outlined in Regulation (EU) 2020/873, effective on 27 June 2020, as part of the CRR Il 'Quick Fix' package, and adopted in H1 2020 reporting |³ As outlined in EBA Consultation Paper EBA/CP/2020/11 on 9 June 2020. As noted in the PRA statement on the CRR 'Quick Fix' package published on 30 June 2020, the PRA will require more information on the software intangibles change, which could result in further changes to the Pillar 2 requirement. | 4 Measures adopted as part of amendments to regulatory technical standard on Prudential Valuation. | 5 As per PRA quidance (30 March 2020) which allows the offset of market risk increases due COVID-19 related back testing exceptions against risks-not-in-VAR (RNIV); further guidance to be provided by the PRA prior to Q3 2020 | 6 Timeline refers to VaR back-testing.

### 2020 pension update

#### Capital benefit of £250m in Q2 due to UK Retirement Fund (UKRF) Trustee investment in Senior Notes

- As at 30 September 2019, the triennial valuation showed a funding deficit of £2.3bn with the difference to the IAS 19 surplus representing a different approach to setting the discount rate and a more conservative longevity assumption for funding
- The Bank asked the UKRF Trustee to consider an investment in a gilt backed note (similar to the issued note in December 2019) in order to manage the capital impact of 2020 contributions to the UKRF. The UKRF Trustee agreed and:
  - In June 2020, the Bank paid £500m to the UKRF as 2020 deficit contributions; and

CAPITAL

& LEVERAGE

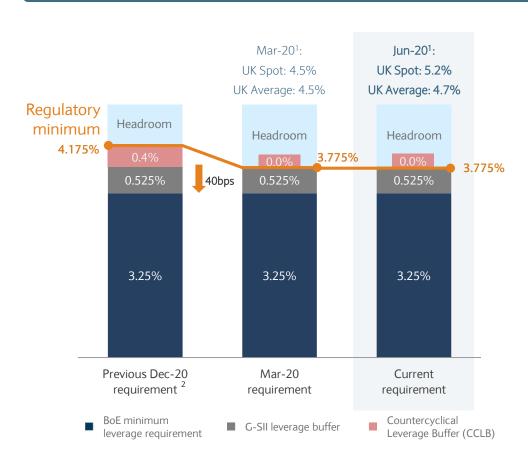
- In June 2020, the UKRF subscribed for non-transferrable listed senior fixed rate notes for £750m, backed by UK gilts (the Senior Notes). These Senior Notes entitle the UKRF to semi-annual coupon payments for five years, and full repayment of the subscription in cash in three equal tranches in 2023, 2024, and at final maturity in 2025.
- As a result of the investment in Senior Notes, the regulatory capital impact of the £500m deficit contribution paid on 12 June takes effect in 2023, 2024 and 2025 on maturity of the notes. The £250m additional investment by the UKRF in the Senior Notes has a positive capital impact in 2020 which is reduced equally in 2023, 2024 and 2025 on the maturity of the notes.
- As at 30 June 2020, the Group's IAS 19 pension surplus across all schemes was £2.5bn (December 2019: £1.8bn). The UK Retirement Fund (UKRF), which is the Group's main scheme, had an IAS 19 pension surplus of £2.8bn (December 2019: £2.1bn). The movement for the UKRF was driven by higher than assumed asset returns and lower expected long-term price inflation, partially offset by a decrease in the discount rate.

Capital impact of deficit reduction contributions (£bn)	2020	2021	2022	2023	2024	2025	2026	Sum 2020-26
Based on 2016 Triennial valuation	0.5	1.0	1.0	1.0	1.0	1.0	1.0	6.5
Based on 2019 Triennial valuation	0.5	0.7	0.3	0.3	0.5 (paid in Q419) <sup>1</sup>	-	-	2.3
Capital benefit of reduced contributions (pre-tax)	-	(0.3)	(0.7)	(0.7)	(0.5)	(1.0)	(1.0)	(4.2)
Investment in Senior Notes	(0.75)	-	-	0.25	0.25	0.25	-	-
Net capital impact (pre-tax)	(0.25)	0.7	0.3	0.55	0.75	0.25	-	2.3
Net capital impact (bps) – based on Jun-20 RWAs	(8)bps	22bps	9bps	17bps	24bps	8bps		

<sup>&</sup>lt;sup>1</sup> £500m paid in Q419 relates to the unwind of the Gilt-backed notes issued as part of Heron.

## Managing evolving future Group minimum leverage requirements

#### Minimum leverage requirements and buffers under the UK regime



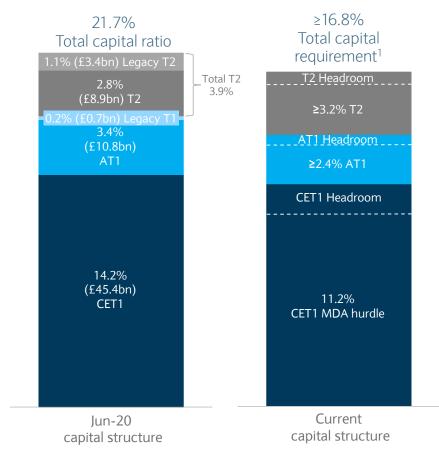
- Headroom to minimum leverage requirement increased to above 140bps in Q2, while the RWA based CET1 ratio remains our primary regulatory constraint
- The Group currently has one leverage requirement, as measured under the UK's PRA leverage regime. The requirement must be met on a daily basis, and is reflected in the daily average leverage exposure
- The Q2 leverage position included the benefit of netting of settlement balance assets and liabilities which was permitted by the PRA in advance of CRR II's timeline
- The UK leverage ratio now reflects the netting of settlement balance assets and liabilities, and we expect further tailwinds to be realised when the remaining CRR II changes come into effect in June 2021
- The CRR II leverage requirement, due to become binding from June 2021, will only be at 3%, as the G-SIB component will now not apply until 2023

Leverage ratio calculated applying the transitional arrangements of the CRR as amended by CRR II applicable as at the reporting date. This includes IFRS 9 transitional arrangements | 2 Previously expected Dec-20 requirement, following revision of the UK CCyB and Pillar 2A requirements by the PRA in December 2019 |

### Capital structure well established

Expect to hold prudent headroom above AT1 and Tier 2 minimums

#### Illustrative evolution of regulatory capital structure



#### Well managed and balanced total capital structure

- BBPLC issued capital instruments are expected to be included as MREL, until 1 January 2022<sup>2</sup>, and may continue to qualify as Tier 2 regulatory capital thereafter
- Aim is to manage our capital structure in an efficient manner:
  - Comfortable at or around the current level of AT1s. AT1 as a proportion of RWAs may vary due to seasonal and FX driven fluctuations, in addition to potential issuance and redemptions
  - Expect to continue to maintain a headroom to 3.2% of Tier 2

#### Pillar 2A requirement

- Barclays' Pillar 2A requirement is set as part of an "Overall Capital Requirement" (P1 + P2A + CBR) reviewed and prescribed at least annually by the PRA
- The Group P2A requirement applicable from 23 July 2020 has been revised to 4.8% and is split:
  - CET1 of 2.7% (56.25% of total P2A requirement)
  - AT1 of 0.9% (18.75% of total P2A requirement)
  - Tier 2 of 1.2% (25% of total P2A requirement)

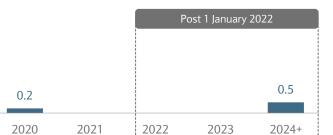
<sup>1</sup> Excludes headrooms | 2 In line with their regulatory capital values until 1 January 2022; based on Barclays' understanding of the current BoE position

## Managing the call and maturity profiles of BPLC and BBPLC capital instruments

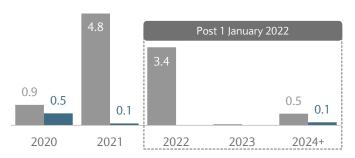


#### BBPLC capital call and maturity profile (£bn)

BBPLC AT1 capital as at 30 June 2020<sup>1</sup>



BBPLC Tier 2 capital as at 30 June 2020<sup>1</sup>



Short and small tail of legacy capital by 1 January 2022, with c.90% of all instruments maturing or callable by the end of 2022

<sup>&</sup>lt;sup>1</sup> Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments

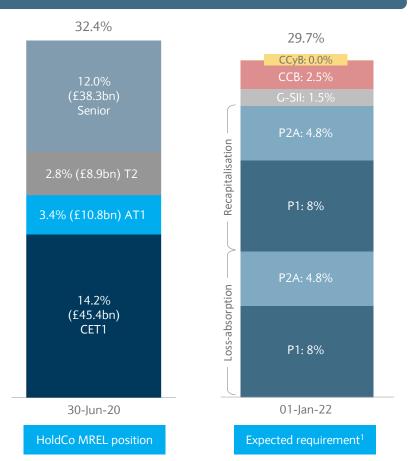
STRATEGY, TARGETS
& GUIDANCE PERFORMANCE & CAPITAL & MREL, FUNDING & DIVISIONS & CREDIT RATINGS ASSET QUALITY & ESG APPENDIX

MREL, Funding and Liquidity

# Successfully transitioning to a HoldCo funding model

Continue to expect £7-8bn of MREL issuance in 2020

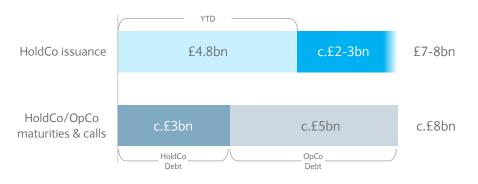
#### HoldCo MREL position and expected requirement



#### Well advanced on 2022 HoldCo issuance plan

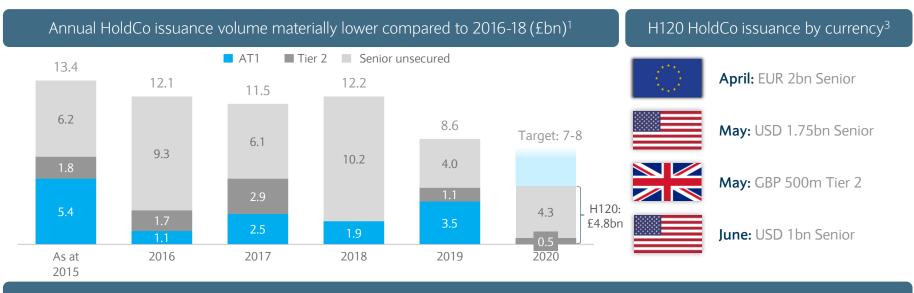
- Continue to expect £7-8bn of MREL issuance for 2020 across Senior, Tier 2 and AT1
- Issued c.£5bn equivalent of MREL year to date towards the 2020 HoldCo issuance plan, in Senior and Tier 2 form
- Issuance plan out to 2022 calibrated to meet MREL requirements and allow for a prudent headroom
- Transitional MREL ratio as at June 2020: 33.7%
  - 2020 interim requirement already met

#### 2020 MREL issuance, maturities and calls



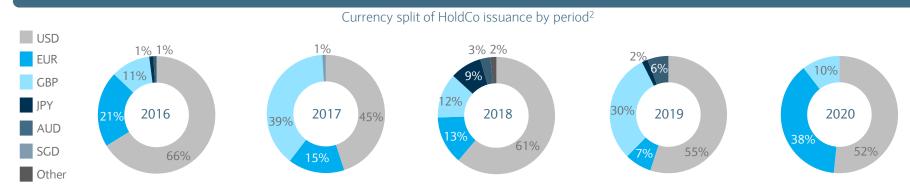
<sup>&</sup>lt;sup>1</sup> 2022 requirements subject to BoE review by end-2020

## Continued progress in HoldCo issuance



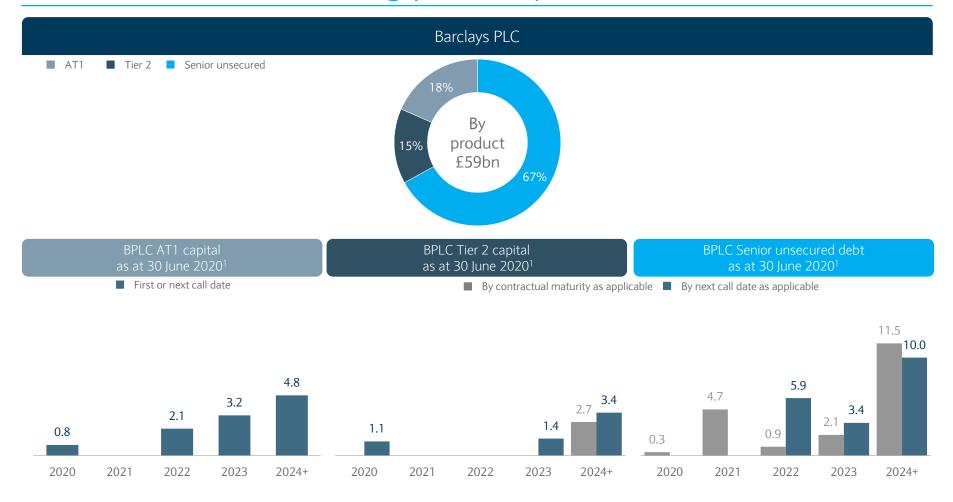
APPENDIX

### Diversified currency of HoldCo issued instruments



<sup>&</sup>lt;sup>1</sup> Annual issuance balances based on FX rate at end of respective periods for debt accounted instruments and historical transaction rates for equity accounted instruments | <sup>2</sup> FX rates as at respective period ends | <sup>3</sup> Excludes private placements | Note: Charts may not sum due to rounding |

## Balanced HoldCo funding profile by debt class and tenor

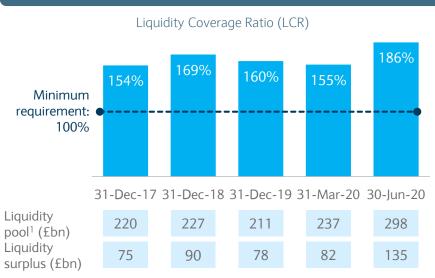


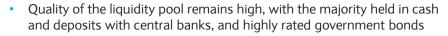
<sup>&</sup>lt;sup>1</sup> Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments | Note Charts may not sum due to rounding |

## High quality liquidity position

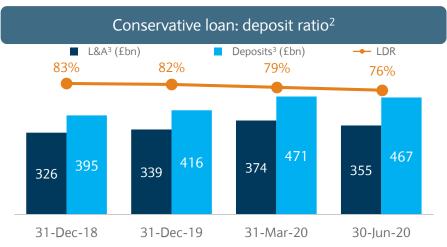
Prudently positioned liquidity pool and LDR

### Highly liquid, comfortably exceeding minimum requirements





- The change in the liquidity pool, LCR and surplus during H120 is driven by a 12% deposit growth, and reflects actions to maintain a prudent funding and liquidity position in the current environment
- Liquidity pool of £298bn represents 22% of Group balance sheet



Loan: deposit ratio of 76% as at 30 June 2020, down 3% QoQ as loans and advances decreased by £19bn while deposits remained broadly stable.

#### Expected temporary increase on <1 year wholesale funding



Temporary increase in <1 year wholesale funding to 38% of total as at Jun-20 from 28% as at Dec-19, reflecting cost-efficient short-term borrowing to manage liquidity needs due to prevailing uncertainty.

6-12 months

3-6 months

>5 years

<sup>&</sup>lt;sup>1</sup> Liquidity pool as per the Barclays Group's Liquidity Risk Appetite (LRA) | <sup>2</sup> Loan: deposit ratio is calculated as loans and advances at amortised cost divided by deposits at amortised cost. | <sup>3</sup> At amortised cost

## Illustrative UK approach to resolution<sup>1</sup>

#### OpCo waterfall

- Total OpCo losses which exceed its equity capacity are allocated to OpCo investors in accordance with the OpCo creditor hierarchy
- Each class of instrument should rank pari passu irrespective of holder, therefore PD/LGD of external and internal instruments of the same class are expected to be the same<sup>2</sup>

#### **Intercompany investments**

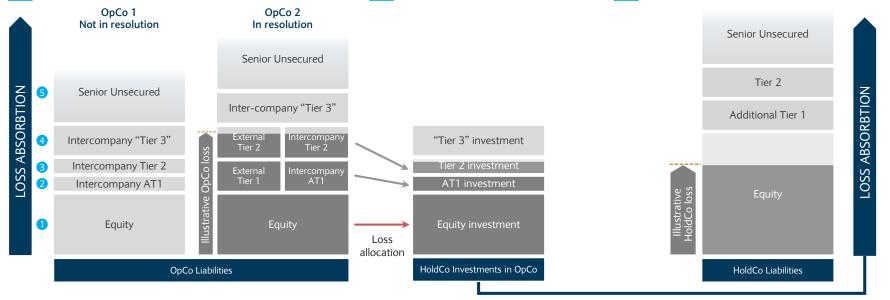
- Losses are transmitted to HoldCo through write-down of its intercompany investments in line with the OpCo's creditor hierarchy
- The HoldCo's investments are impaired and/or written down to reflect the losses on each of the intercompany investments

#### HoldCo waterfall

STEP 3

 The loss on HoldCo's investment from step 2 is allocated to the HoldCo's investors in accordance with the HoldCo creditor hierarchy

 The HoldCo creditor hierarchy remains intact and demonstrates that the LGD for an OpCo instrument class could be different to that of the same class at the HoldCo where the diversification of a banking group is retained



The illustration on this slide is subject to and should be read in conjunction with applicable regulation and supporting guidance from time to time published by the regulatory authorities (see the Important Notice for further details). The implementation of an actual resolution exercise may operate differently and/or have differing consequences to those described in the above illustration. This example based on Barclays expectations of the Creditor hierarchy in a possible resolution scenario to demonstrate so-called "single-point-of-entry" in the UK in a situation where a HoldCO has more than one subsidiary, based on the assumptions that follow. This illustration assumes that losses occur at the OpCo, rather than the HoldCO, and that no additional incremental losses arise at the HoldCO whether due to losses occurring or stability actions taken elsewhere in the Group or arising directly at the HoldCo for additional Group recapitalisation. Each layer absorbs losses to the extent of its capacity, following which any recapitalisation of the entity requires write-down/conversion of more senior layers in accordance with the creditor hierarchy. In a situation where all losses can be absorbed within equity, existing shareholders would be diluted but not wiped out, and more senior layers of the hierarchy would be written down to recapitalise the failing firm | <sup>2</sup> The illustration on this slide assumes that the point of non-viability trigger for internal and external OpCo instruments of the same ranking is equivalent, whether via statutory powers or by regulatory direction, such that the "pari passu" principle is respected in resolution |

STRATEGY, TARGETS

& GUIDANCE

CAPITAL

MREL, FUNDING

LEGAL ENTITIES

CREDIT RATINGS

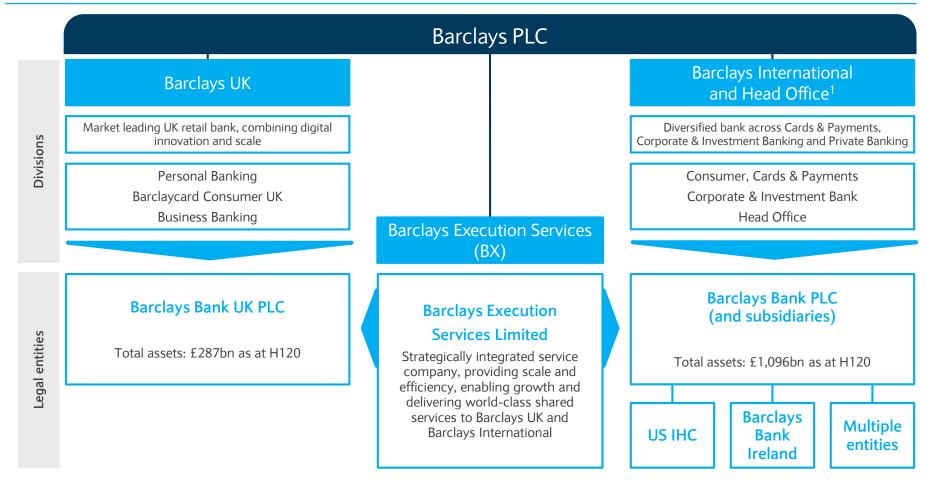
ASSET QUALITY

ESG

APPENDIX

Divisions and Legal Entities

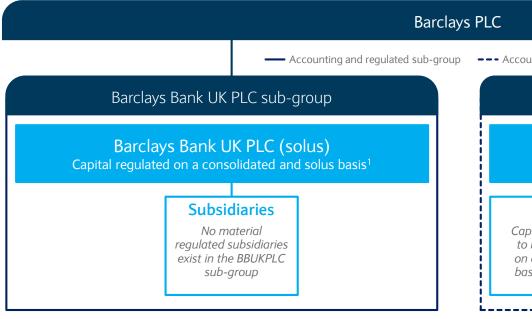
## Legal entity structure of the Group since April 2018



<sup>&</sup>lt;sup>1</sup> The Head Office division materially remains in Barclays Bank PLC and incorporates re-integrated Non-Core assets and businesses. The residual holding in BAGL (full regulatory deconsolidation effective 30 June 2018) is held in Barclays Principal Investments Limited as a direct subsidiary of BPLC

## Strong legal entity capital and liquidity positions

Continue to manage legal entity capital ratios with appropriate headroom to requirements



BBUKPLC metrics <sup>3</sup>	H120	FY19
CET1 ratio	14.2%	13.5%
Tier 1 ratio	17.6%	16.9%
Total capital ratio	23.1%	21.3%
LCR <sup>4</sup>	171%	144%
Liquidity pool	£64bn	£42bn

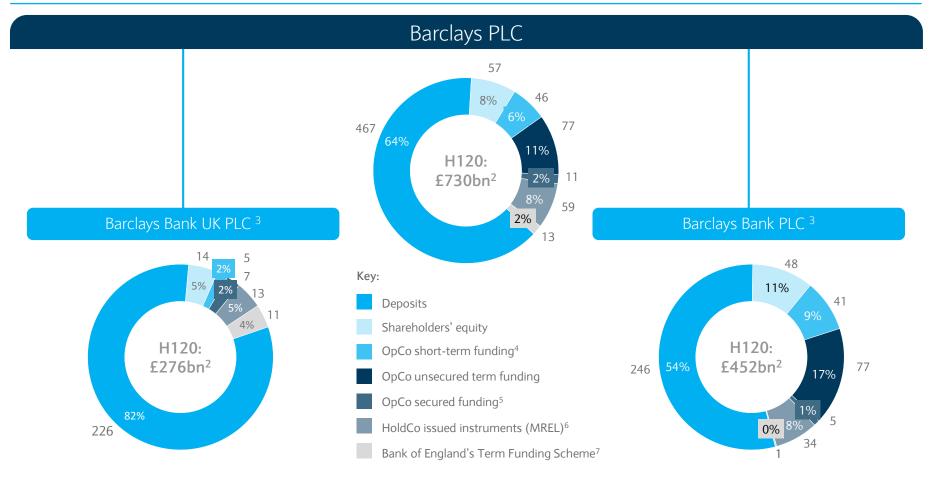
#### --- Accounting sub-group Barclays Bank PLC sub-group Barclays Bank PLC (solo) Capital continues to be regulated on a solo basis<sup>2</sup> **US IHC Barclays Bank** Other Ireland subsidiaries Capital continues to be regulated Regulated by the A mix of regulated on a standalone Single Supervisory and unregulated basis by the Fed Mechanism of the ECB subsidiaries

BBPLC (solo) metrics <sup>3</sup>	H120	FY19
CET1 ratio	14.3%	13.9%
Tier 1 ratio	17.8%	18.1%
Total capital ratio	21.0%	22.1%
LCR <sup>4</sup>	166%	141%
Liquidity pool <sup>5</sup>	£234bn	£169bn

<sup>&</sup>lt;sup>1</sup> Regulation on a consolidated basis became effective on 1 January 2019 | <sup>2</sup> Barclays Bank PLC (solo) contains additional relatively small entities that are brought into scope for regulatory solo requirements | <sup>3</sup> Capital metrics calculated based on CRR transitional arrangements, as amended by CRR II as at the reporting date. This includes IFRS 9 transitional arrangements and the grandfathering of CRR and CRR II non-compliant capital instruments | <sup>4</sup> Barclays Bank UK Group and Barclays Bank PLC DoLSub liquidity coverage ratio | <sup>5</sup> Barclays Bank Group liquidity pool |

# Diversified Funding Sources<sup>1</sup> across all legal entities

Majority of funding within legal entities through deposits



¹ The funding sources presented include external deposits at amortised cost, wholesale funding including public benchmark and privately placed senior unsecured notes, certificates of deposits, commercial paper, covered bonds, asset backed securities, subordinated debt, participation in Bank of England's Term Funding Scheme, Additional Tier 1 capital instruments and shareholders' equity | ² Excludes derivative financial instruments, repurchase agreements and other similar secured borrowing) (other than TFS borrowing), trading portfolio liabilities, cash collateral and settlement balances and other liabilities | ³ Barclays Bank PLC and Barclays Bank UK PLC funding profile includes subsidiaries | ⁴ OpCo short-term funding consists of certificates of deposit, commercial paper and asset backed commercial paper | ⁵ OpCo secured funding includes covered bonds and asset backed securities | ⁵ HoldCo MREL downstreamed to BBUKPLC, BBPLC, and other subsidiaries, including Barclays Execution Services Limited and Barclays Principal Investments Limited | ⁵ Excludes participation in other central bank facilities | Note Charts may not sum due to rounding |

## Deposit and wholesale funding sources of Barclays Bank UK PLC and Barclays Bank PLC

## **Barclays PLC**

FY19

11

11

11

H120

#### Barclays Bank UK PLC

Donacit funding?	Personal Banking 170			159	206	
Deposit funding <sup>2</sup> Business Banking  Certificates of deposits and commercial paper.		56	220	46	200	
Operational funding (externally	·	5	5	1	1	
issued)	Senior unsecured debt ≤3 year -			-		
Term funding	Secured funding (e.g. covered bonds and asset-backed securities)	7	7	8	8	

Internal MREL(£bn)

Other

Internal funding of AT1s, subordinated debt and senior unsecured debt downstreamed 13 13 10 10 from Barclays PLC (allocation to entities broadly determined by RWA size)

#### Barclays Bank PLC (and subsidiaries)

	Н1	20	FY	19	
Corporate and Investment Bank	174	246	146	214	
Consumer, Cards & Payments	67	240	64	214	
Certificates of deposit, commercial paper and asset-backed commercial paper	41	70	25	50	
Senior unsecured debt ≤3 year	29		25		
Secured funding (e.g. asset-backed securities)	ies) 5		5		
Residual outstanding BBPLC externally issued debt capital and term senior unsecured debt (including structured notes)	42	46	42	47	
Bank of England's Term Funding Scheme	1	1	1	1	
Internal funding of AT1s,					
subordinated debt and senior unsecured debt downstreamed from Barclays PLC (allocation to entities broadly determined by RWA size)	34	34	30	30	

Bank of England's

Term Funding Scheme

External funding sources1 (£bn)

<sup>&</sup>lt;sup>1</sup> Excludes participation in other central bank facilities | <sup>2</sup> BBPLC deposits include deposits from other Barclays entities

## Wholesale funding composition as at 30 June 2020<sup>1</sup>

As at 30 June 2020 (£bn)	<1 month	1-3 months	3-6 months	6-12 months	Total <1 year	1-2 years	2-3 years	3-4 years	4-5 years	>5 years	Total	
Barclays PLC (the Parent company)												
Senior unsecured (Public benchmark)	-	0.3	-	2.6	2.9	2.8	5.2	7.2	6.3	14.0	38.4	
Senior unsecured (Privately placed)	-	-	-	0.1	0.1	0.2	-	0.3	-	0.5	1.1	
Subordinated liabilities	-	-	-	-	-	-	-	-	1.0	7.6	8.6	
Barclays Bank PLC (including sub	sidiaries)											
Certificates of deposit and commercial paper	3.9	9.8	10.4	6.2	30.3	0.9	0.4	0.1	-	-	31.7	
Asset backed commercial paper	3.2	3.9	1.6	0.3	9.0	-	-	-	-	-	9.0	
Senior unsecured (Public benchmark)	-	-	-	3.1	3.1	1.6	0.1	1.2	-	1.7	7.7	
Senior unsecured (Privately placed) <sup>2</sup>	0.6	3.2	2.5	4.6	10.9	6.8	6.6	4.6	5.8	22.8	57.5	
Asset backed securities	0.5	-	0.1	-	0.6	0.6	1.1	0.4	0.3	1.6	4.6	
Subordinated liabilities	-	0.2	0.9	4.9	6.0	1.3	2.4	-	0.1	1.5	11.3	
Barclays Bank UK PLC (including s	subsidiaries)											
Certificates of deposit and commercial paper	3.7	1.3	0.2	0.1	5.3	-	-	-	-	-	5.3	
Covered bonds	-	-	-	0.9	0.9	2.3	1.7	-	-	1.3	6.2	
Asset backed securities	0.5	-	-	-	0.5	-	-	-	-	-	0.5	
Total	12.4	18.7	15.7	22.8	69.6	16.5	17.5	13.8	13.5	51.0	181.9	
Total as at 31 December 2019	4.5	11.6	9.4	15.1	40.6	19.8	12.1	15.1	11.6	47.9	147.1	

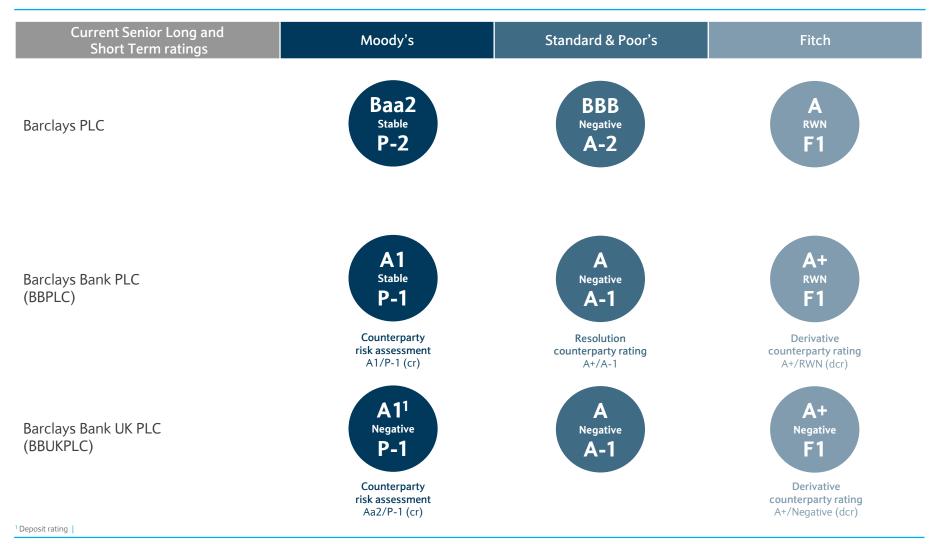
¹The composition of wholesale funds comprises the balance sheet reported financial liabilities at fair value, debt securities in issue and subordinated liabilities. It does not include participation in the central bank facilities reported within repurchase agreements and other similar secured borrowing. Term funding comprises public benchmark and privately placed senior unsecured notes, covered bonds, asset-backed securities and subordinated debt where the original maturity of the instrument is more than 1 year | 2 Includes structured notes of £48.5bn, of which £8.9bn matures within 1 year from 30 June 2020

STRATEGY, TARGETS
& GUIDANCE PERFORMANCE CAPITAL MREL, FUNDING DIVISIONS
& LEVERAGE & LIQUIDITY & LEGAL ENTITIES ASSET QUALITY ESG APPENDIX

**Credit Ratings** 

# Strategic priority to maintain strong ratings

Focus on maintaining current ratings profile during COVID-19 stress



STRATEGY, TARGETS CAPITAL MREL, FUNDING DIVISIONS PERFORMANCE CREDIT RATINGS ASSET QUALITY APPENDIX & GUIDANCE & LEVERAGE & LIQUIDITY & LEGAL ENTITIES

# Barclays rating composition for senior debt

	Мо	ody's			Standard	l & Poor	·'s		Fi	itch				
		BPLC	BBPLC	BBUKPLC		BPLC	BBPLC	BBUKPLC		BPLC	BBPLC	BBUKPLC		
	Adj. Baseline Credit Assessment	baa2	baa2	a3	Stand-Alone Credit Profile		bbb+		Viability Rating <sup>2</sup>	а	а	a		
	Macro profile	Strong+	Strong+	Strong+	Anchor		bbb+		Operating environment		aa to a+			
Stand-alone	Financial profile	baa1	baa2	a3	Business position		0		Company profile		a to bbb+			
rating	Qualitative	-1	-1	0	Capital and earnings		+1		Management & Strategy		a+ to a-			
	Affiliate support	0	+1	0	Risk position	-1			Risk appetite		a to bbb+			
					Funding and liquidity		0		Financial profile		a+ to bbb+	+		
					Additional Loss Absorbing									
	Loss Given Failure (LGF)		+3	+1	Capacity (ALAC)		+2	+2	Qualifying Junior Debt		+1	+1		
					Group status		Core	Core						
Notching	Government Support		+1	+1	Structural subordination	-1			Government Support					
	обуеттен заррог		''	.,	Government support				обуеттент заррогт					
	Total notching	0	+4	+2	Total notching	-1	+2	+2	Total notching	0	+1	+1		
	Rating	Baa2	A1	A1 <sup>1</sup>	Rating	ВВВ	Α	А	Rating	Α	A+	A+		
Liability ratings	Outlook	STA	ABLE	NEGATIVE	Outlook		NEGATIVE	Ī	Outlook	RV	VN	NEGATIVE		

<sup>&</sup>lt;sup>1</sup>Deposit rating | <sup>2</sup>The component parts relate to Barclays PLC consolidated |

STRATEGY, TARGETS CAPITAL MREL, FUNDING DIVISIONS PERFORMANCE CREDIT RATINGS ASSET QUALITY APPENDIX & GUIDANCE & LEVERAGE & LIQUIDITY & LEGAL ENTITIES

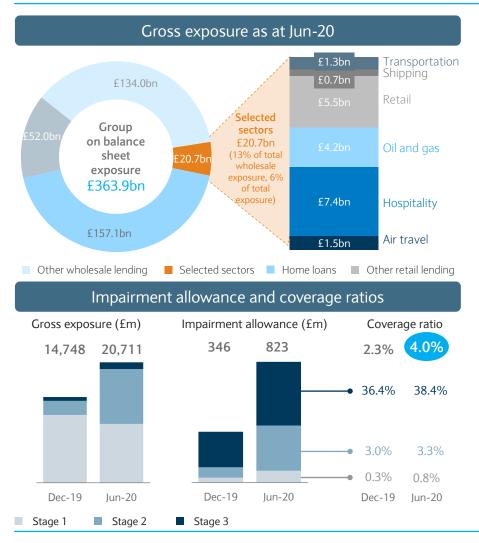
# Barclays rating composition for subordinated debt

			Mood	ly's					Stanc	lard 8	k Poo	r's			Fitch						
Stand-alone rating	Adj. Baseline Credit Assessment	ba	aa2		baa	a2		Stand-Alone Credit Profile			bb	b+			Viability Rating	č	a		а	1	
		BF	PLC		BBP	LC			ВР	LC		BBF	PLC			ВР	LC		BBF	LC	
		T2	AT1	T2 Coco	LT2	UT2	T1 (cum)		T2	AT1	T2 Coco	LT2	UT2	T1		T2	AT1	T2 Coco	LT2	UT2	T1
	LGF	-1			-1	-1	-1	Contractual subordination	-1	-1	-1	-1	-1	-1							
	Coupon skip risk (cum)					-1	-1	Bail-in feature	-1	-1	-1	-1	-1	-1	Loss severity	-2	-2	-2	-2	-1	-2
Notching	Coupon skip risk (non-cum)							Buffer to trigger		-1	-1										
	Model based outcome with		-3					Coupon skip risk		-2			-1	-2	Non- performance		-2			-2	-2
	legacy T1 rating cap		-5					Structural subordination	-1	-1					risk		-2			-2	-2
	Total notching	-1	-3		-1	-2	-2	Total notching	-3	-6	-3	-2	-3	-4	Total notching	-2	-4	-2	-2	-3	-4
Liability ratings	Rating	Baa3	Ba2	n/a	Baa3	Ba1	Ba1	Rating	BB+	B+	BB+	BBB-	BB+	ВВ	Rating	BBB+	BBB-	BBB+	BBB+	ВВВ	BBB-

STRATEGY, TARGETS
& GUIDANCE PERFORMANCE CAPITAL MREL, FUNDING DIVISIONS
& LEVERAGE & LIQUIDITY & LEGAL ENTITIES CREDIT RATINGS ASSET QUALITY ESG APPENDIX

**Asset Quality** 

# Exposure to selected sectors vulnerable to the current environment only 13% of total wholesale exposure



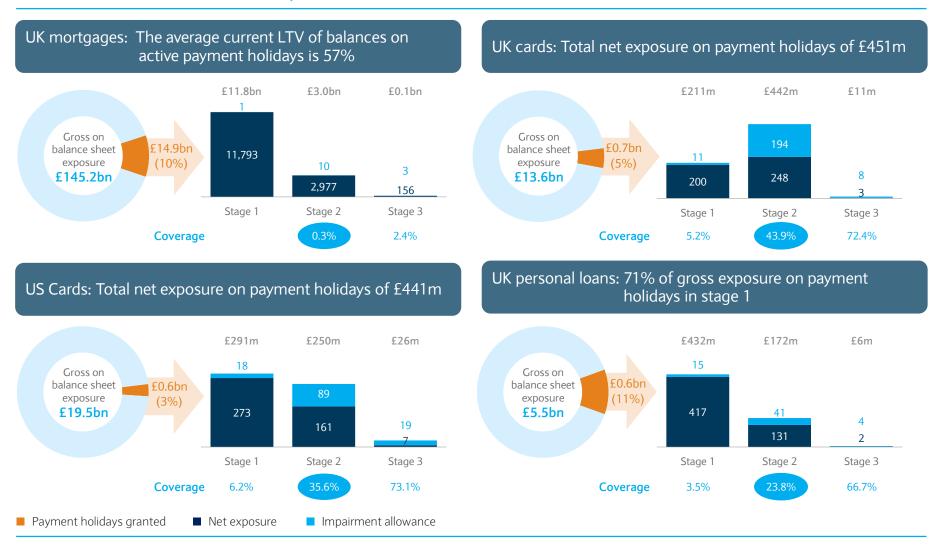
- Our exposure to higher risk sectors as a result of the COVID-19 pandemic totalled £20.7bn
- Majority of exposure (>65%) is to clients internally rated as Investment Grade or have a Strong Default Grade classification. Non-investment grade exposure is typically senior and lightly drawn
- Well diversified portfolio across sector and geography
- Government stimulus and support measures expected to partly mitigate the impact on higher risk sectors
- Active identification and management of high risk sectors has been in place following the Brexit referendum with actions taken to enhance lending criteria and reduce risk profile
- >25% synthetic protection provided by risk mitigation trades
- Covenants in place based on leverage, LTVs, and debt service ratios for clients in high risk sectors

Retailers – top names are typically consumer staples or secured against premises/subject to asset-backed loans

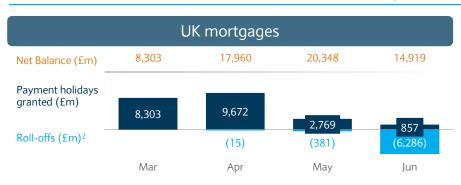
Airlines – tenor of lending typically less than 24 months, focused on top tier airlines in the UK and US

Oil & Gas – exposure well balanced with no large concentration either by activity or geography

# Balances on payment holidays across portfolios were well covered as at Jun-20



# Payment holidays granted continue to reduce and net balances are also reducing as customers roll off



- Value of payment holidays granted to customers in June was 91% lower than granted in April
- July mortgage payment roll-offs do not occur until the end of the month



- Value of payment holidays granted to customers in July is 93% lower than granted in April
- July net balances are 72% lower than the peak in May
- c.80% of payment holiday roll offs since May have returned to making regular payments (where a payment has been due)<sup>3</sup>



- Value of payment holidays granted to customers in July is 96% lower than granted in April. July net balances are 71% lower than the peak in May
- c.80% of June payment holiday roll offs have returned to making regular payments (where a payment has been due)<sup>3</sup>



- Value of payment holidays granted to customers in July is 98% lower than granted in April. July net balances are 61% lower than the peak in May
- c.75% of payment holiday roll offs since May have returned to making regular payments (where a payment has been due)<sup>3</sup>

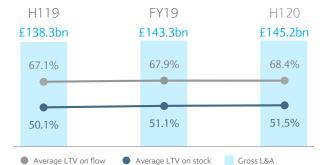
<sup>1</sup> July payment holidays data estimated as at 22<sup>nd</sup> July 2020 | 2 Mortgage roll offs represent accounts exiting the initial payment holiday where no further payment holiday has been applied prior to 30<sup>th</sup> June. Customers returning to contracted monthly payments or requesting other forms of support are included in the roll off numbers. | 3 Roll off month is the last month where no payment is due from the customer. June roll-offs are required to make their first payment in July and July roll offs will be required to make their first payment in August |

# Retail portfolios in the UK and US prudently positioned ahead of the crisis

UK secured

- Focused on growing mortgage book within risk appetite
- c.50% average LTV of mortgage book stock
- Buy-to-Let mortgages represent only 14% of the book

UK mortgage balance growth within risk appetite



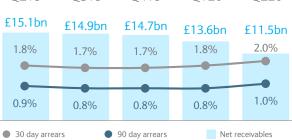
Q219 Q319 Q419

Q120 Q220

UK unsecured

- Early signs of credit deterioration following COVID-19 pandemic
- A suite of prudent risk actions taken, suspending proactive growth activity and reducing exposure/limits
- 0% BTs followed prudent lending criteria, with 96% of the balances having a duration of <24 months

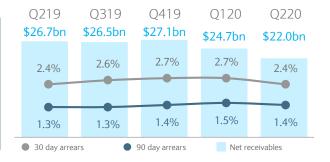
UK cards arrears rates increased marginally year-on-year



US Cards

- Diversified portfolio across segments with good risk/return balance
- Continuing our focus to shift strategy to co-branded cards whilst scaling back our branded cards presence
- Delinquency trends remained stable, with stable arrears rates in recent years

US Cards arrears rates remained broadly stable year-on-year



STRATEGY, TARGETS
& GUIDANCE PERFORMANCE CAPITAL MREL, FUNDING DIVISIONS
& LEVERAGE & LIQUIDITY & LEGAL ENTITIES CREDIT RATINGS ASSET QUALITY ESG APPENDIX

**ESG** 

## ESG supporting society and our franchise

Five focus areas which encompass the underlying ESG factors most relevant to Barclays



#### Select metrics<sup>1</sup>

## Financing facilitated in social and environmental segments (£bn)



against a target of £150bn by 2025

#### Treasury green bond holding (£bn)



against a target of £4bn over time

## Females at Managing Director and Director level (%)



metric reflects % of women in senior leadership roles within Barclays

Scope 1 and 2 carbon emission reduction against 2018 baseline

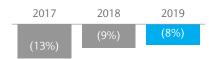


against a target of 80% by 2021 (market based)  $\Delta$  2019 data subject to limited assurance by KPMG

Transactions subjected to environmental and social risk review

523

## Barclays UK complaints excluding PPI (% reduction in complaints)



We received a significant volume of PPI-related claims leading up to the FCA deadline of 29 August 2019. As such the underlying trend provides a more meaningful comparison

## See home.barclays/esg for data, disclosures and policy statements

<sup>1</sup> Green and Social financing volumes are reported in line with Barclays Impact Eligibility framework. Note that RCF are included on the basis of sustainability performance linked pricing mechanisms and not use of proceeds

Oil sands

Only finance clients with a plan to

have lower emissions intensity than the level of the median global

oil producer by the end of the

decade

# Intend to play a leading role in the climate change agenda

Size and scale to make a real difference in helping to accelerate the transition to a low-carbon economy

#### Net Zero by 2050

#### Scope 1 and 2: Net zero by 2030

Operational GHG emissions halved over last two years.

Member of RE100 initiative, committed to sourcing 100% renewable electricity by 2030. Currently at 60%, and targeting 90% by 2021.

### Scope 3: Net zero by 2050

Across all our financing activities – the GHG footprint of the business activities we finance around the world, across all sectors.

#### Increased restrictions in sensitive energy sectors

#### Coal

No finance to clients with more than 50% revenue from thermal coal as of 2020, 30% as of 2025, and 10% as of 2030

No financing for energy projects in the Arctic Circle

Arctic

## Fracking

No financing for Europe/UK fracking, and strengthened due diligence for fracking in the rest of the world

We will align all of our financing activities to the goals and timelines of the Paris Agreement

STRATEGY, TARGETS
& GUIDANCE PERFORMANCE CAPITAL MREL, FUNDING DIVISIONS
& LEVERAGE & LIQUIDITY & LEGAL ENTITIES CREDIT RATINGS ASSET QUALITY ESG APPENDIX

Appendix



## Support for customers in the UK<sup>1</sup>

Mortgages

- Mortgage payment holidays granted for c.121,000 accounts
- 12 month interest only payments granted

Personal loans and point of sale financing Repayment holidays granted for c.106,000 personal loan and point of sale finance accounts

**APPENDIX** 

**Overdrafts** 



Continue to provide an interest free buffer as well as reduced and capped charges on overdrafts for 5.4 million customers

Credit cards



- Credit card repayment holidays granted for c.157,000 accounts
- Late payment and cash advance fees waived for 8 million customers

Vulnerable customers and key workers

- 817 branches remain open, over 80% of the branch footprint
- **260,000 calls** handled per week during the peak of the crisis, significantly up due to COVID-19
- NHS and key workers proactively identified and moved to the front of the

<sup>&</sup>lt;sup>1</sup> Payment holiday data as at 22<sup>nd</sup> July 2020. All other metrics as at 24<sup>th</sup> July 2020



# Support for business<sup>1</sup>

Existing lending and withholding fees

- £14bn three year lending fund for UK SMEs
- Over £50bn of lending limits available to UK clients
- Free banking and overdraft fees waived for **650,000 UK SMEs**
- 12-month capital repayment holidays for most loans over £25,000

Supporting the UK Government's initiatives

- c.249,000 Government-backed Bounce Back loans approved with a value of c.£7.7bn, c.8,900 Coronavirus Business Interruption Loan Scheme (CBILS) loans approved with a value of c.£2bn. and c.80 Coronavirus Large Business Interruption Loan Scheme (CLBILS) loans approved with a value of c.£0.5bn
- Central role in arranging c.£11.7bn of commercial paper issuance for clients through the Covid Corporate Financing Facility (CCFF)
- Sole relationship bank supporting the UK Government with the Coronavirus Job Retention Scheme distributions to furloughed workers and Self-employment Income Support Scheme

Helping business and institutions to access the global capital markets

- Led deals for 58 governments, government related clients and supranationals around the world since the start of the crisis, raising US\$198bn. This includes deals for 13 European sovereigns, raising US\$84bn
- Underwrote US\$766bn of equity and debt new issuance in Q2
- In ECM supported 12 companies in the UK during Q2 to raise £4bn

Payment holiday data as at 22<sup>nd</sup> July 2020. Business lending and commercial paper issuance date as at 27<sup>th</sup> July 2020. All other metrics as at 24<sup>th</sup> July 2020



## Support for our communities and colleagues<sup>1</sup>

Supporting communities

- £45m of £100m Community Aid Package allocated to charities (for charity partners primarily in the UK, US, and India)
- Extended **LifeSkills and Digital Eagles** programmes to support home schooling and fraud prevention

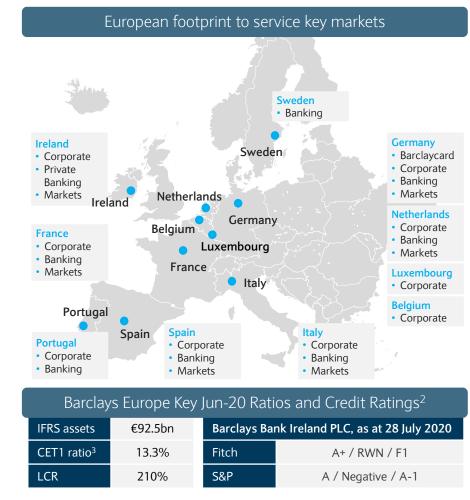
Supporting colleagues

- 70,000 of 88,000 employees able to work from home
- 3,000 of 4,000 UK call centre staff equipped with IT to work from home
- Moratorium on redundancy programmes until September
- Enhanced wellbeing offering to help colleagues manage their physical and mental health
- Paid leave or reduced hours for colleagues caring for dependents, including children
- Four weeks paid leave for UK staff volunteering to support health or social care
- Used existing programmes to support any Armed Forces Reservists who were called up

## Barclays is set up to continue serving clients based in the European Union

## European Union subsidiary operational with a significant number of clients migrated

- Barclays is well positioned to continue providing services in the European Union with minimal disruption ahead of the end of the Brexit transition period
- Barclays Europe, operating through Barclays Bank Ireland PLC (BBI), is now operational with nine branches across the European Union, and a significant number of relationships with EU based clients have now been migrated
- BBI obtained all regulatory authorisations and licences for its expanded activity in 2018 and is supervised by the Single Supervisory Mechanism of the ECB and the Central Bank of Ireland since 2019
- Barclays Europe fortifies the diversification of the Group's business, operating across Corporate, Investment and Private Banking as well as a credit card and consumer business in Germany<sup>1</sup>, with strategic investments to grow footprint
- Diversified, well balanced funding sources and strong liquidity ratios. MREL and capital provided from within the Group
- The entity reported strong financial profile as of H120 with credit ratings in line with its immediate parent BB PLC



<sup>&</sup>lt;sup>1</sup> The activity also incorporates a legacy Italian mortgage portfolio | <sup>2</sup> The ratings are equalised to those of Barclays Bank PLC, the immediate parent of Barclays Bank Ireland PLC | <sup>3</sup> CET1 ratio calculated applying the transitional arrangements of the CRR as amended by CRR II applicable as at the reporting date |

STRATEGY, TARGETS
& GUIDANCE PERFORMANCE CAPITAL MREL, FUNDING DIVISIONS
& LEVERAGE & LIQUIDITY & LEGAL ENTITIES CREDIT RATINGS ASSET QUALITY ESG APPENDIX

## Other items of interest – Q220 vs. prior year

Other items of interest (£m)	Q220	Q219
Income		
Valuation loss on Barclays' preference shares in Visa Inc.	(101)	-
Strategic investment gain relating to the IPO of Tradeweb	36	166
Mark-to-market losses on legacy investments	(51)	-
Costs		
COVID-19 Community Aid Package	(45)	-
Other net income		
Fair value loss on investment	(40)	-

# Q220 Group

Three months ended (£m)	Jun-20	Jun-19	% change
Income	5,338	5,538	(4%)
Impairment	(1,623)	(480)	>(200%)
<ul><li>Operating costs</li></ul>	(3,310)	(3,501)	5%
<ul> <li>Litigation and conduct</li> </ul>	(20)	(53)	62%
Total operating expenses	(3,330)	(3,554)	6%
Other net (expenses)/income	(26)	27	(196%)
Profit before tax	359	1,531	(77%)
Tax charge	(42)	(297)	86%
Profit after tax	317	1,234	(74%)
Non-controlling interests	(21)	(17)	(24%)
Other equity instrument holders	(206)	(183)	(13%)
Attributable profit	90	1,034	(91%)
Performance measures			
Basic earnings per share	0.5p	6.0p	
RoTE	0.7%	9.0%	
Cost: income ratio	62%	64%	
LLR	179bps	56bps	
Balance sheet (£bn)			
RWAs	319.0	319.1	

CAPITAL STRATEGY, TARGETS MREL, FUNDING DIVISIONS PERFORMANCE CREDIT RATINGS ASSET QUALITY ESG APPENDIX & GUIDANCE & LEVERAGE & LIQUIDITY & LEGAL ENTITIES

# Q220 Barclays UK

Three months ended (£m)	Jun-20	Jun-19	% change
– Personal Banking	826	946	(13%)
<ul> <li>Barclaycard Consumer UK</li> </ul>	367	497	(26%)
– Business Banking	274	328	(16%)
Income	1,467	1,771	(17%)
– Personal Banking	(130)	(36)	>(200%)
<ul> <li>Barclaycard Consumer UK</li> </ul>	(396)	(175)	(126%)
- Business Banking	(57)	(19)	(200%)
Impairment charges	(583)	(230)	(153%)
<ul><li>Operating costs</li></ul>	(1,018)	(1,022)	-
<ul> <li>Litigation and conduct</li> </ul>	(6)	(41)	85%
Total operating expenses	(1,024)	(1,063)	4%
Other net income/(expenses)	13	(1)	-
(Loss)/profit before tax	(127)	477	(127%)
Attributable (loss)/profit	(123)	328	(138%)
Performance measures			
RoTE	(4.8%)	12.7%	
Average allocated tangible equity	£10.3bn	£10.3bn	
Cost: income ratio	70%	60%	
LLR	111bps	47bps	
NIM	2.48%	3.05%	
Balance sheet (£bn)			
L&A to customers <sup>1</sup>	202.0	189.1	
Customer deposits <sup>1</sup>	225.7	200.9	
RWAs	77.9	76.2	

# **Q220 Barclays International**

Three months ended (£m)	Jun-20	Jun-19	% change
– CIB	3,316	2,795	19%
- CC&P	694	1,108	(37%)
Income	4,010	3,903	3%
- CIB	(596)	(44)	>(200%)
- CC&P	(414)	(203)	(104%)
Impairment charges	(1,010)	(247)	>(200%)
- Operating costs	(2,186)	(2,435)	10%
<ul> <li>Litigation and conduct</li> </ul>	(11)	(11)	-
Total operating expenses	(2,197)	(2,446)	10%
Other net income	4	13	(69%)
Profit before tax	807	1,223	(34%)
Attributable profit	468	832	(44%)
Performance measures			
RoTE	5.6%	10.7%	
Average allocated tangible equity	£33.5bn	£31.1bn	
Cost: income ratio	55%	63%	
LLR	284bps	72bps	
NIM	3.43%	3.91%	
Balance sheet (£bn)			
RWAs	231.2	214.8	

# Q220 Barclays International: Corporate & Investment Bank and Consumer, Cards & Payments

CIB business performance – three months ended (£m)	Jun-20	Jun-19	% change
-FICC	1,468	920	60%
-Equities	674	517	30%
Markets	2,142	1,437	49%
-Advisory	84	221	(62%)
-Equity capital markets	185	104	78%
-Debt capital markets	463	373	24%
Banking fees	732	698	5%
-Corporate lending	61	216	(72%)
-Transaction banking	381	444	(14%)
Corporate	442	660	(33%)
Total income	3,316	2,795	19%
Impairment charges	(596)	(44)	>(200%)
<ul><li>Operating costs</li></ul>	(1,680)	(1,860)	10%
<ul> <li>Litigation and conduct</li> </ul>	(3)	(7)	57%
Total operating expenses	(1,683)	(1,867)	10%
Other net income	3	3	-
Profit before tax	1,040	887	17%
Performance measures			
RoTE	9.6%	9.2%	
Balance sheet (£bn)			
RWAs	198.3	175.9	

CC&P business performance – three months ended (£m)	Jun-20	Jun-19	% change
Income	694	1,108	(37%)
Impairment	(414)	(203)	(104%)
<ul><li>Operating costs</li></ul>	(506)	(575)	12%
<ul> <li>Litigation and conduct</li> </ul>	(8)	(4)	(100%)
Total operating expenses	(514)	(579)	11%
Other net income	1	10	(90%)
(Loss)/profit before tax	(233)	336	(169%)
Performance measures			
RoTE	(20.2%)	17.8%	
Balance sheet (£bn)			
RWAs	32.9	38.9	

CAPITAL STRATEGY, TARGETS MREL, FUNDING DIVISIONS PERFORMANCE CREDIT RATINGS ASSET QUALITY ESG APPENDIX & GUIDANCE & LEVERAGE & LIQUIDITY & LEGAL ENTITIES

# Q220 Head Office

Three months ended (£m)	Jun-20	Jun-19	% change
Income	(139)	(136)	(2%)
Impairment charges	(30)	(3)	>(200%)
- Operating costs	(106)	(44)	(141%)
<ul> <li>Litigation and conduct</li> </ul>	(3)	(1)	(200%)
Total operating expenses	(109)	(45)	(142%)
Other net (expenses)/income	(43)	15	>(200%)
Loss before tax	(321)	(169)	(90%)
Performance measures (£bn)			
Average allocated tangible equity	6.4	4.8	
Balance sheet (£bn)			
RWAs	9.9	28.1	

Version 1

### Dan Colvin

+44 (0)20 7116 6533

daniel.colvin@barclays.com

## Lis Nguyen

+44 (0)20 7116 1065

lis.nguyen@barclays.com

## Robert Georgiou

+44 (0)20 7116 0446

robert.georgiou@barclays.com

## Disclaimer

#### Important Notice

The terms Barclays or Group refer to Barclays PLC together with its subsidiaries. The information, statements and opinions contained in this presentation do not constitute a public offer under any applicable legislation, an offer to sell or solicitation of any offer to buy any securities or financial instruments, or any advice or recommendation with respect to such securities or other financial instruments.

- regulatory capital, leverage, liquidity and resolution is based on Barclays' interpretation of applicable rules and regulations as currently in force and implemented in the UK, including, but not limited to, CRD IV (as amended by CRD V applicable as at the reporting date) and CRR (as amended by CRR II applicable as at the reporting date) texts and any applicable delegated acts, implementing acts or technical standards. All such regulatory requirements are subject to change:
- MREL is based on Barclays' understanding of the Bank of England's policy statement on "The Bank of England's approach to setting a minimum requirement for own funds and eligible liabilities (MREL)" published in June 2018, updating the Bank of England's November 2016 policy statement, and the non-binding indicative MREL requirements communicated to Barclays by the Bank of England. Binding future MREL requirements remain subject to change including at the conclusion of the transitional period, as determined by the Bank of England, taking into account a number of factors as described in the policy statement and as a result of the finalisation of international and European MREL/TLAC requirements;
- future regulatory capital, liquidity, funding and/or MREL, including forward-looking illustrations, are provided for illustrative purposes only and are not forecasts of Barclays' results of operations or capital position or otherwise. Illustrations regarding the capital flight path, end-state capital evolution and expectations and MREL build are based on certain assumptions applicable at the date of publication only which cannot be assured and are subject to change. The Bank of England will review the MREL calibration by the end of 2020, including setting Pillar 2A capital requirements, which may drive a different 1 January 2022 MREL requirement than currently proposed. The Pillar 2A requirement is subject to at least annual review.

#### Forward-looking Statements

This document contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27A of the US Securities Act of 1933, as amended, with respect to the Group. Barclays cautions readers that no forward-looking statement is a guarantee of future performance and that actual results or other financial condition or performance measures could differ materially from those contained in the forward-looking statements. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as 'may', 'will', 'seek', 'continue', 'faim', 'anticipate', 'target', 'projected', 'expect', 'estimate', 'intend', 'plan', 'goal', 'believe', 'achieve' or other words of similar meaning, Forward-looking statements can be made in writing but also may be made verbally by members of the management of the Group (including, without limitation, during management presentations to financial analysts) in connection with this document. Examples of forwardlooking statements include, among others, statements or guidance regarding or relating to the Group's future financial position, income growth, assets, impairment charges, provisions, business strategy, capital, leverage and other regulatory ratios, payment of dividends (including dividend payout ratios and expected payment strategies), projected levels of growth in the banking and financial markets, projected costs or savings, any commitments and targets, estimates of capital expenditures, plans and objectives for future operations, projected employee numbers, IFRS impacts and other statements that are not historical fact. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances. The forward-looking statements speak only as at the date on which they are made and such statements may be affected by changes in legislation, the development of standards and interpretations under IFRS, including evolving practices with regard to the interpretation and application of accounting and regulatory standards, the outcome of current and future legal proceedings and regulatory investigations, future levels of conduct provisions, the policies and actions of governmental and regulatory authorities, geopolitical risks and the impact of competition. In addition, factors including (but not limited to) the following may have an effect: capital, leverage and other regulatory rules applicable to past, current and future periods; UK, US, Eurozone and global macroeconomic and business conditions; the effects of any volatility in credit markets; market related risks such as changes in interest rates and foreign exchange rates; effects of changes in valuation of credit market exposures; changes in valuation of issued securities; volatility in capital markets; changes in credit ratings of any entity within the Group or any securities issued by such entities; direct and indirect impacts of the coronavirus (COVID-19) pandemic; instability as a result of the exit by the UK from the European Union and the disruption that may subsequently result in the UK and globally; and the success of future acquisitions, disposals and other strategic transactions. A number of these influences and factors are beyond the Group's control. As a result, the Group's actual financial position, future results, dividend payments, capital, leverage or other regulatory ratios or other financial and nonfinancial metrics or performance measures may differ materially from the statements or quidance set forth in the Group's forward-looking statements. Additional risks and factors which may impact the Group's future financial condition and performance are identified in our filings with the SEC (including, without limitation, our Annual Report on Form 20-F for the fiscal year ended 31 December 2019 and our 2020 Interim Results Announcement for the six months ended 30 June 2020 filed on Form 6-K), which are available on the SEC's website at www.sec.gov.

Subject to our obligations under the applicable laws and regulations of any relevant jurisdiction, (including, without limitation, the UK and the US), in relation to disclosure and ongoing information, we undertake no obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### **Non-IFRS Performance Measures**

Barclays management believes that the non-IFRS performance measures included in this document provide valuable information to the readers of the financial statements as they enable the reader to identify a more consistent basis for comparing the businesses' performance between financial periods and provide more detail concerning the elements of performance which the managers of these businesses are most directly able to influence or are relevant for an assessment of the Group. They also reflect an important aspect of the way in which operating targets are defined and performance is monitored by Barclays management. However, any non-IFRS performance measures in this document are not a substitute for IFRS measures and readers should consider the IFRS measures as well.