



# Barclays PLC

## Q4 2022 Fixed Income Investor Presentation

15 February 2023





# Performance

# Targets and performance

## Medium-term targets

RoTE > 10%

Cost: income ratio < 60%

CET1 ratio 13-14%

Capital returns  
Progressive ordinary dividend, supplemented  
with buybacks as appropriate

## FY22

10.4%

67%

13.9%

Announced 2022 total capital return  
equivalent to c.13.4p per share  
Total dividend of 7.25p per share and £1bn in share buybacks

# Demonstrating execution against our three strategic priorities



Deliver next-generation, digitised consumer financial services

**10.5m**

Barclays UK mobile active customers  
(+8% YoY)

**+8%**

Increase in Mobile app logins YoY



Acquisition of specialist mortgage lender expected to complete in Q123

**Gap Inc.**

\$3.3bn card partnership has scaled US cards business



Deliver sustainable growth in the CIB

Invested consistently in technology and talent, and expanded our product offering in line with our clients' needs

**114bps**

Global Markets revenue share gains vs. top 10 Peers (2<sup>nd</sup> highest among these Peers)<sup>1</sup>

**£2.9bn**

Financing income in 2022<sup>2</sup>

**c.16% CAGR**

Growth in financing income since 2019



Capture opportunities as we transition to a low carbon economy

**\$1tn**

New Sustainable and Transition financing target (2023 – 2030)

**£500m**

Upsized Sustainable Impact Capital target (2020 – 2027)



Sole advisor on \$6.8bn clean energy business sale



Lead left bookrunner on \$500m green financing equity offering

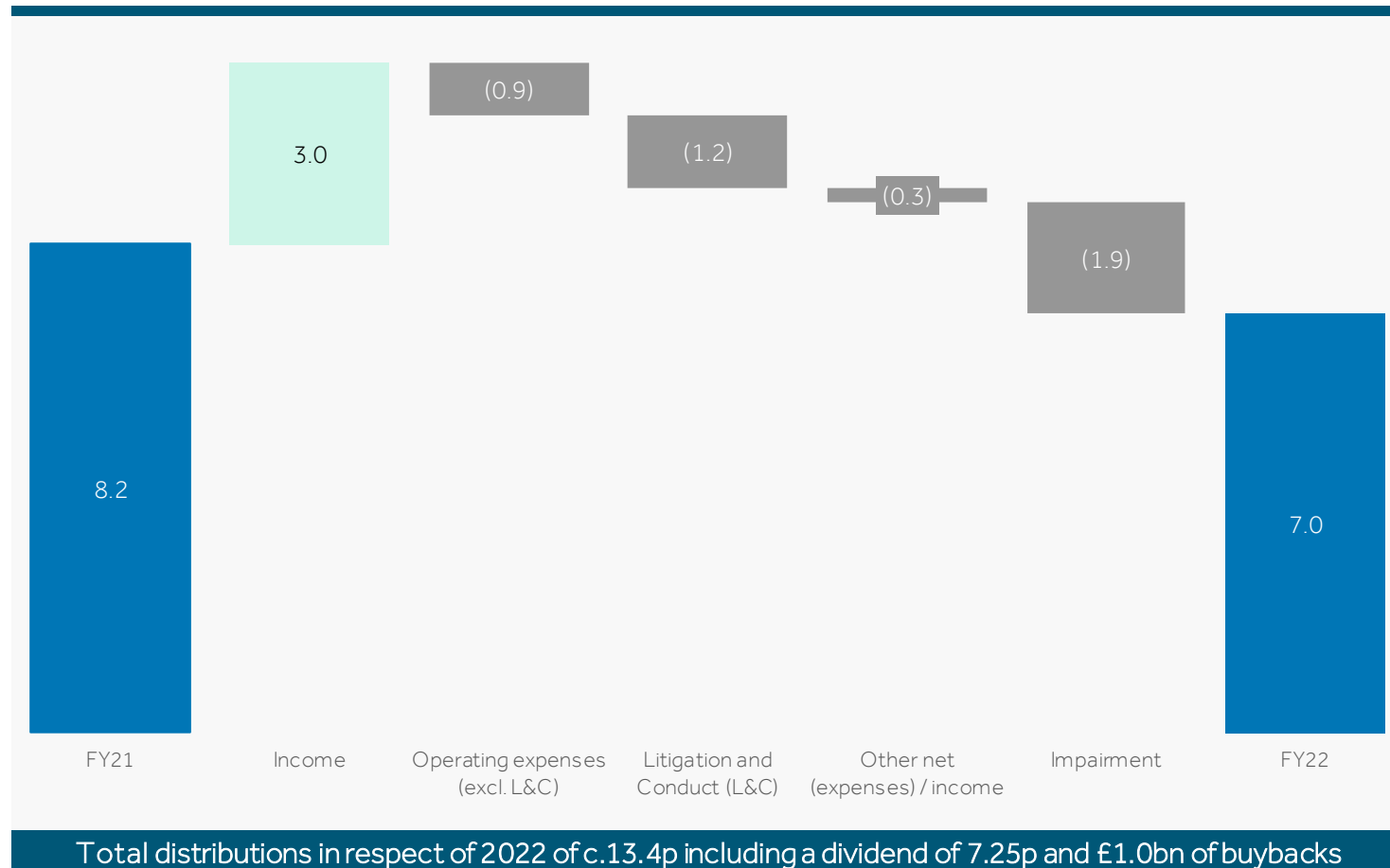
<sup>1</sup>Please refer to slide 14 for further details | <sup>2</sup>Please refer to slide 13 for further details |

# FY22: Group RoTE of 10.4% with profit before impairment up 9%

## Performance

<p>£25.0bn Income <i>FY21: £21.9bn</i></p>	<p>£16.7bn Costs <i>FY21: £14.7bn</i></p>
<p>67% Cost: Income ratio <i>FY21: 67%</i></p>	<p>£8.2bn Profit before impairment <i>FY21: £7.5bn</i></p>
<p>£1.2bn Impairment <i>FY21: £(0.7)bn release</i></p>	<p>30bps Loan loss rate <i>FY21: (18)bps</i></p>
<p>30.8p EPS <i>FY21: 36.5p</i></p>	<p>10.4% RoTE <i>FY21: 13.1%</i></p>
<p>13.9% CET1 ratio <i>Sep-22: 13.8%</i></p>	<p>295p TNAV per share <i>Sep-22: 286p</i></p>

## Reported profit before tax (£bn)



Note: Charts may not sum due to rounding

## FY22: Double digit RoTE across all three operating businesses

FY22 RoTE

Barclays UK

- UK Retail Banking
- UK Business Banking

18.7%

Consumer Cards &  
Payments

- International Cards and Consumer Banking
- Private Banking
- Payments

10.0%

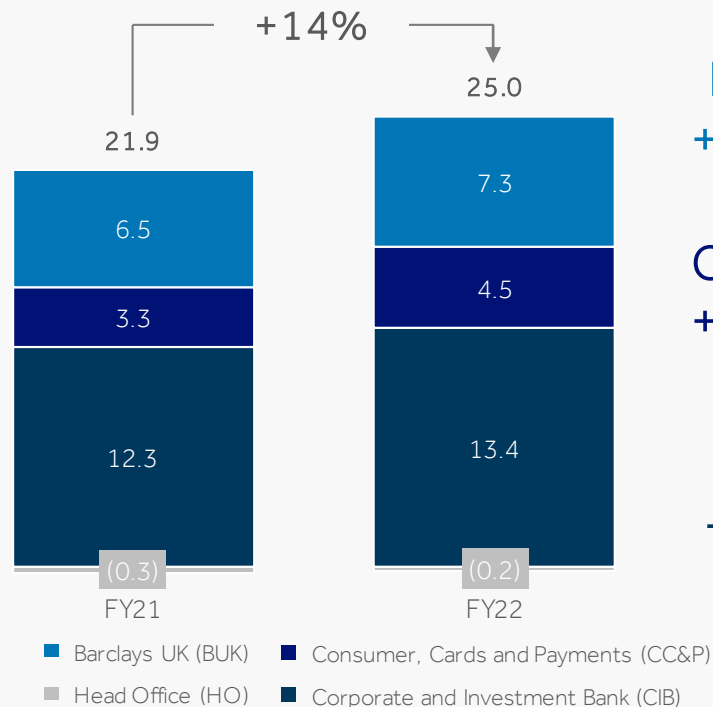
Corporate & Investment  
Bank

- Global Markets
- Investment Banking
- Corporate Banking

10.2%

# FY22 Income: Growth across all three operating businesses

Group income (£bn)



- Net Interest Margin (NIM) +34bps YoY to 2.86%

- US cards balances +31% YoY (in USD)
- Value of payments processed +11% YoY
- Private Banking Client Assets and Liabilities<sup>1</sup> +10% YoY

- FICC +48% YoY (in USD)
- Investment Banking fees -46% YoY (in USD)
- Transaction Banking +52% YoY

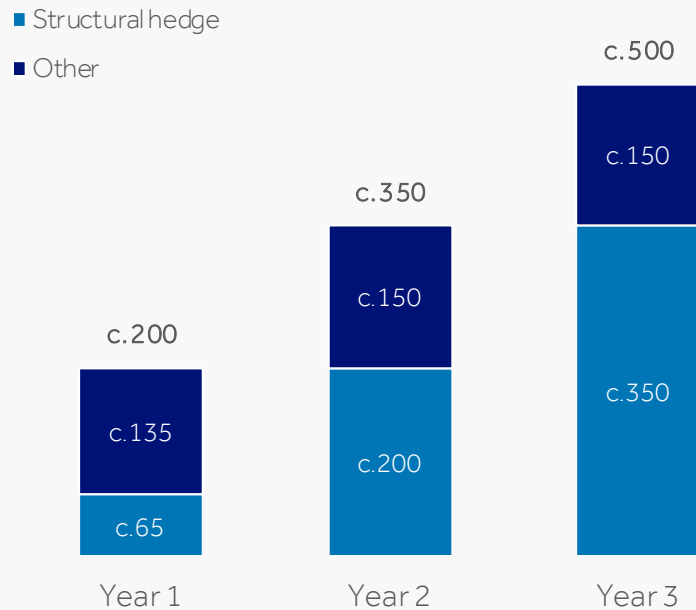
c. 40-45% of Group income in USD since 2020<sup>2</sup>

<sup>1</sup> Client Assets and Liabilities refers to customer deposits, lending and investment products including client assets under management or supervision | <sup>2</sup> Based on an average of FY20, FY21 and Q322 YTD income and currency mix. Range may vary depending on business mix and macroeconomic environment and historical outcomes may not be indicative of future currency mix | Note: Charts may not sum due to rounding

# FY22 Income: Interest rates tailwind likely to continue into FY23

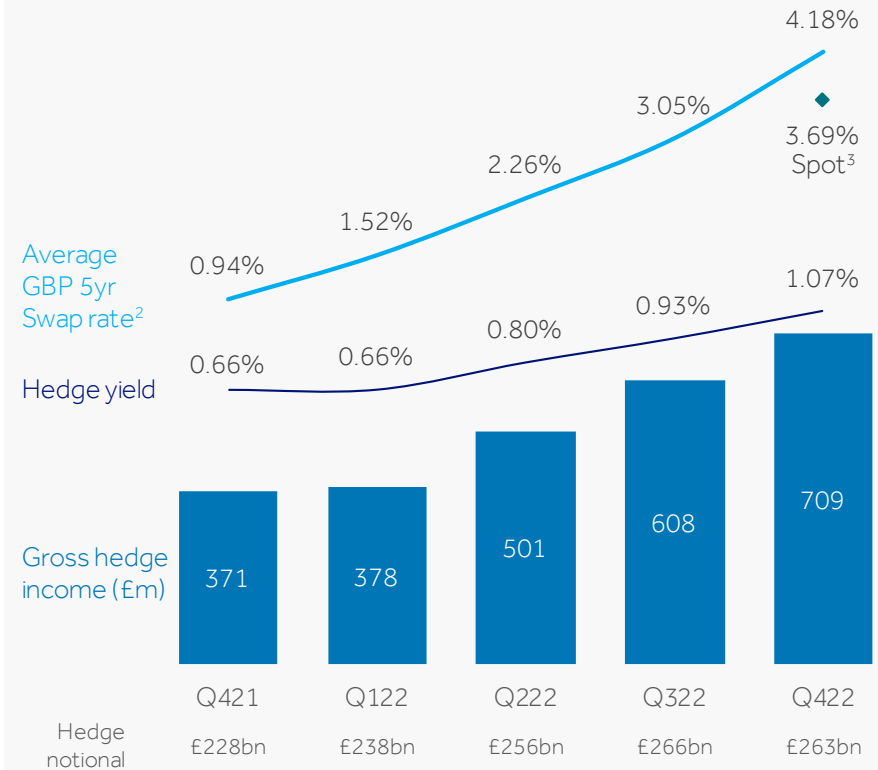
## Interest rate sensitivity

Illustrative Group income impact from a 25bps upward parallel shift in interest rate curves (£m)<sup>1</sup>



## Structural hedge

Q4 22 gross hedge income up 91% YoY

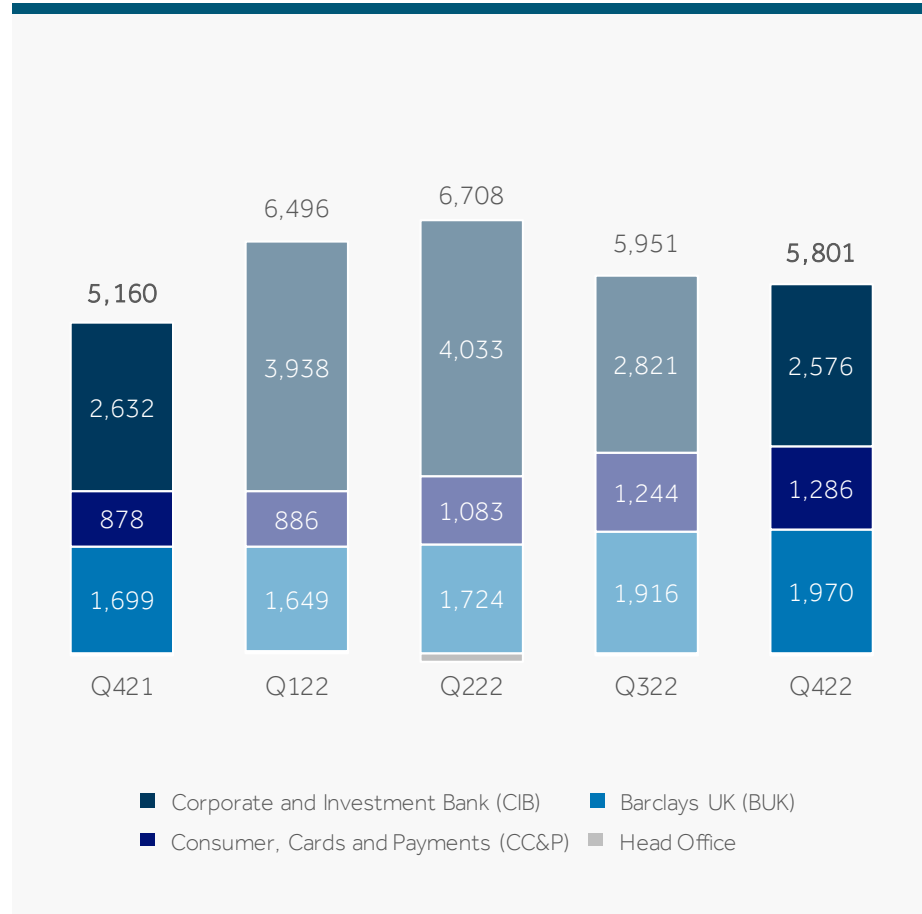


<sup>1</sup> This sensitivity is based on the modelled performance of the consumer and corporate banking book only, including the impact of both the product and equity structural hedges. It provides the absolute annual impact of a 25bps shock on Group NI over the next three years, for illustrative purposes only, and is based on a number of assumptions regarding variables which are subject to change. Such assumptions might also differ from those underlying the AEAR calculation in the Barclays PLC Annual Report 2022. <sup>2</sup> UK Pound Sterling SONIA OIS Zero 5 Year Point (Refinitiv: GBPOIS5Y=R) <sup>3</sup> Based on spot price of UK Pound Sterling SONIA OIS Zero 5 Year Point (Refinitiv: GBPOIS5Y=R) at the end of day on 10 February 2023

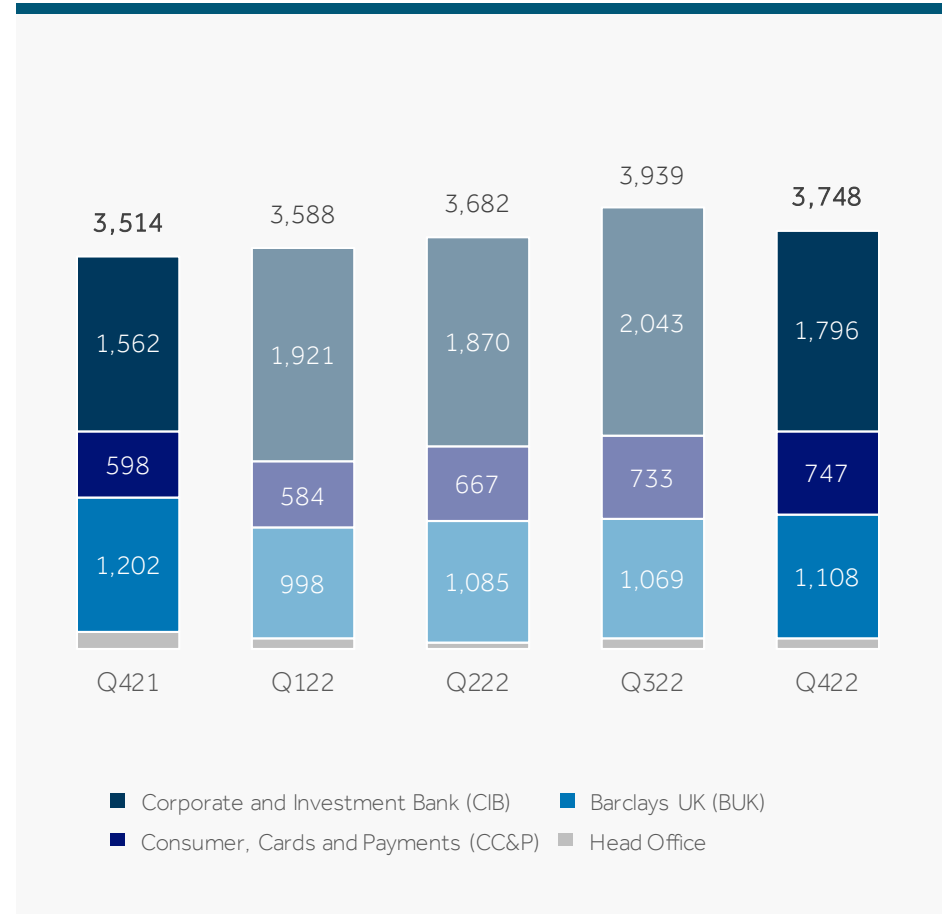


# Quarterly income and costs

## Income<sup>1</sup>



## Operating costs<sup>2</sup>

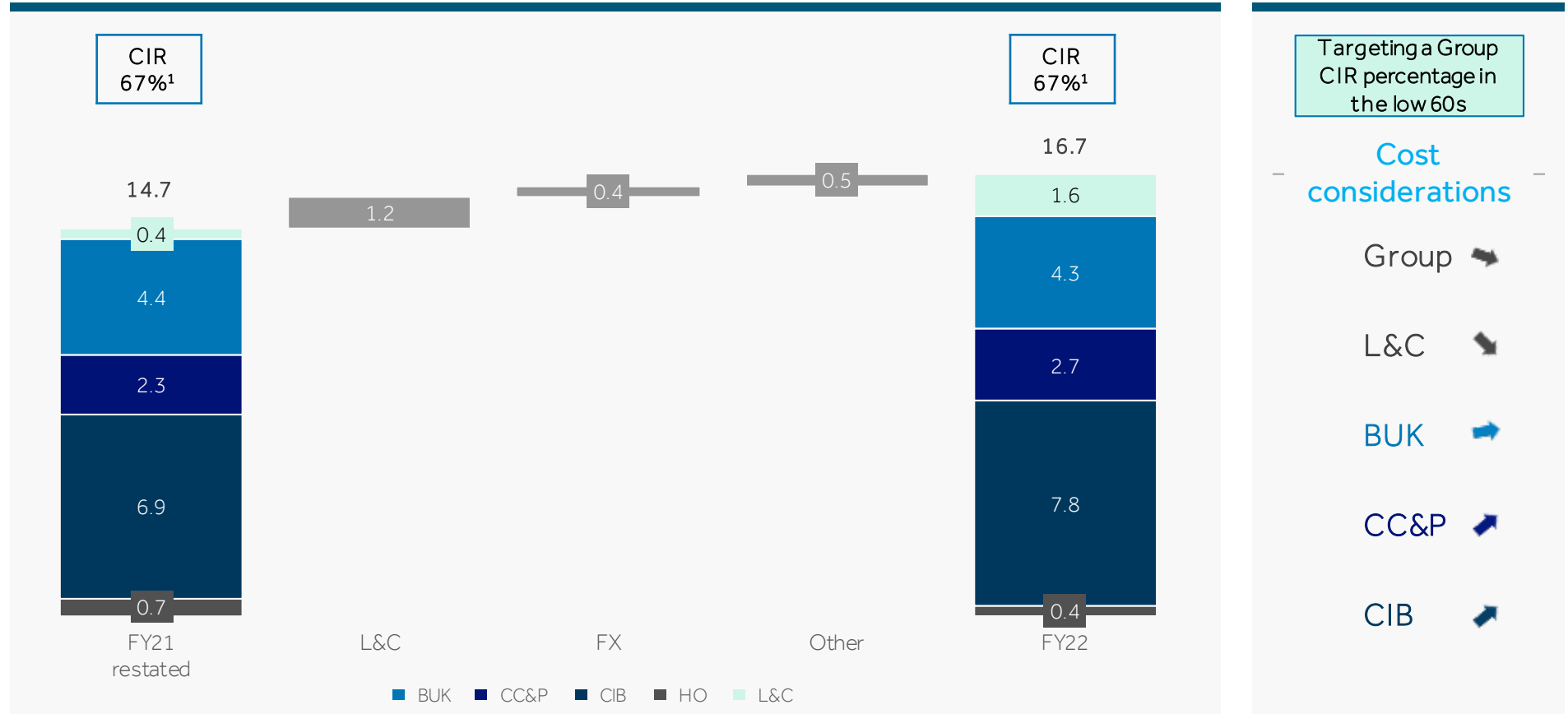


<sup>1</sup> Income impact of the Over-Issuance of Securities Q222: £758m, Q322: £(466)m | <sup>2</sup> Total operating expenses excluding L&C charges and UK bank levy |

# FY22 Costs: Investing for growth; targeting improved CIR

FY22 Group costs (£bn)

FY23



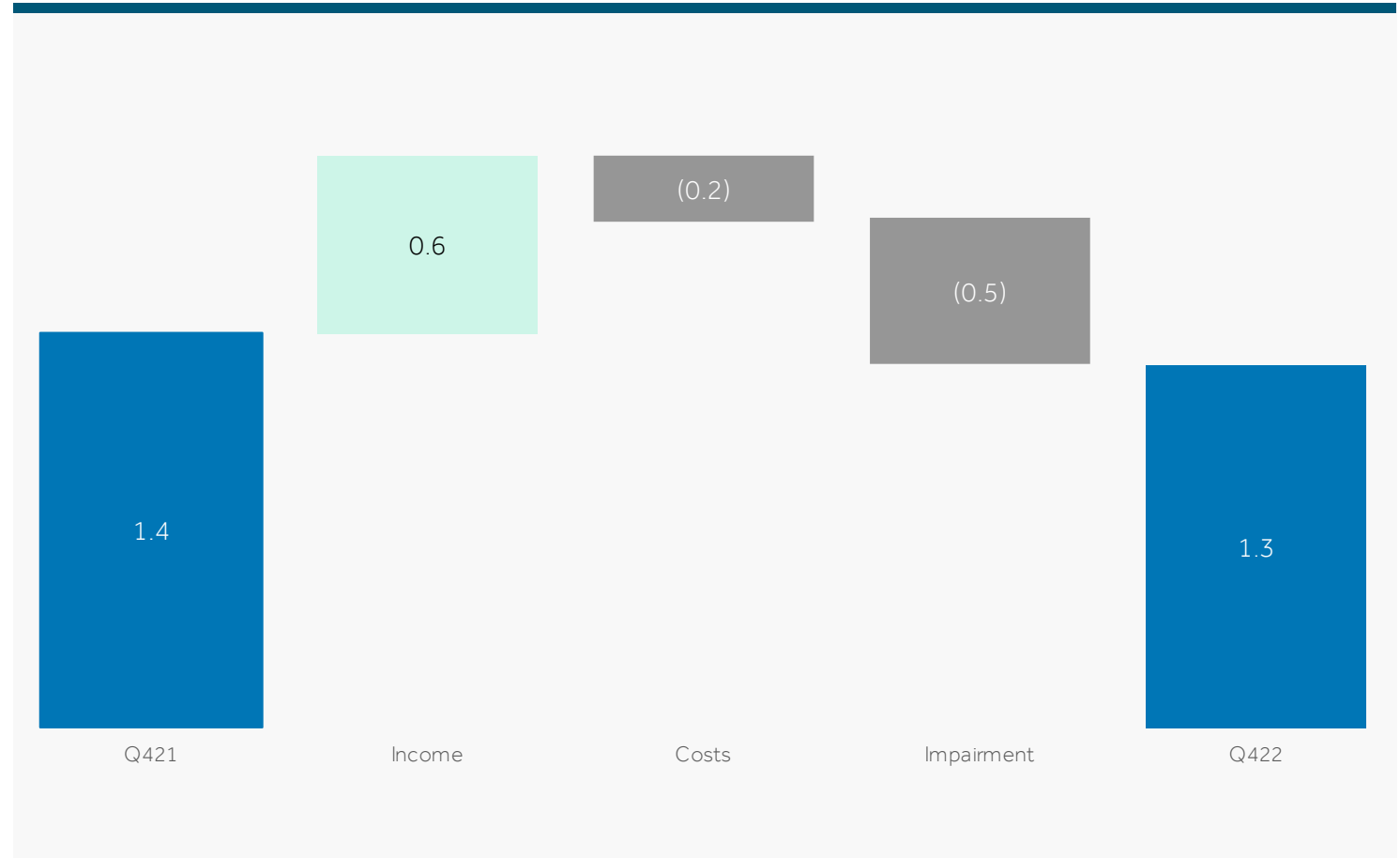
<sup>1</sup> Excluding the impact of L&C: FY21: 65%, FY22: 61% | <sup>2</sup> Based on an average of FY21 and Q322 YTD costs and currency mix. Range may vary depending on business mix and macroeconomic environment and historical outcomes may not be indicative of future currency mix | Note: Charts may not sum due to rounding

# Q422: Group profit before impairment increased 29%

## Q422 Performance

£5.8bn Income Q421: £5.2bn	£4.0bn Costs Q421: £3.8bn
69% Cost: Income ratio Q421: 73%	£1.8bn Profit before impairment Q421: £1.4bn
£0.5bn Impairment Q421: £(31)m release	49bps Loan loss rate Q421: (3)bps
6.5p EPS Q421: 6.4p	8.9% RoTE Q421: 9.0%
13.9% CET1 ratio Sep-22: 13.8%	295p TNAV per share Sep-22: 286p

## Reported profit before tax (£bn)

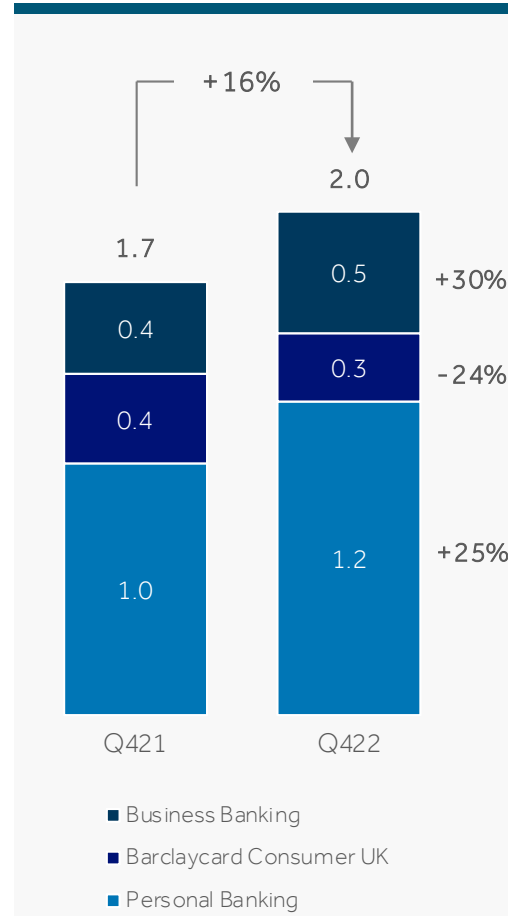


# Q422: Barclays UK higher income supported by rising rates

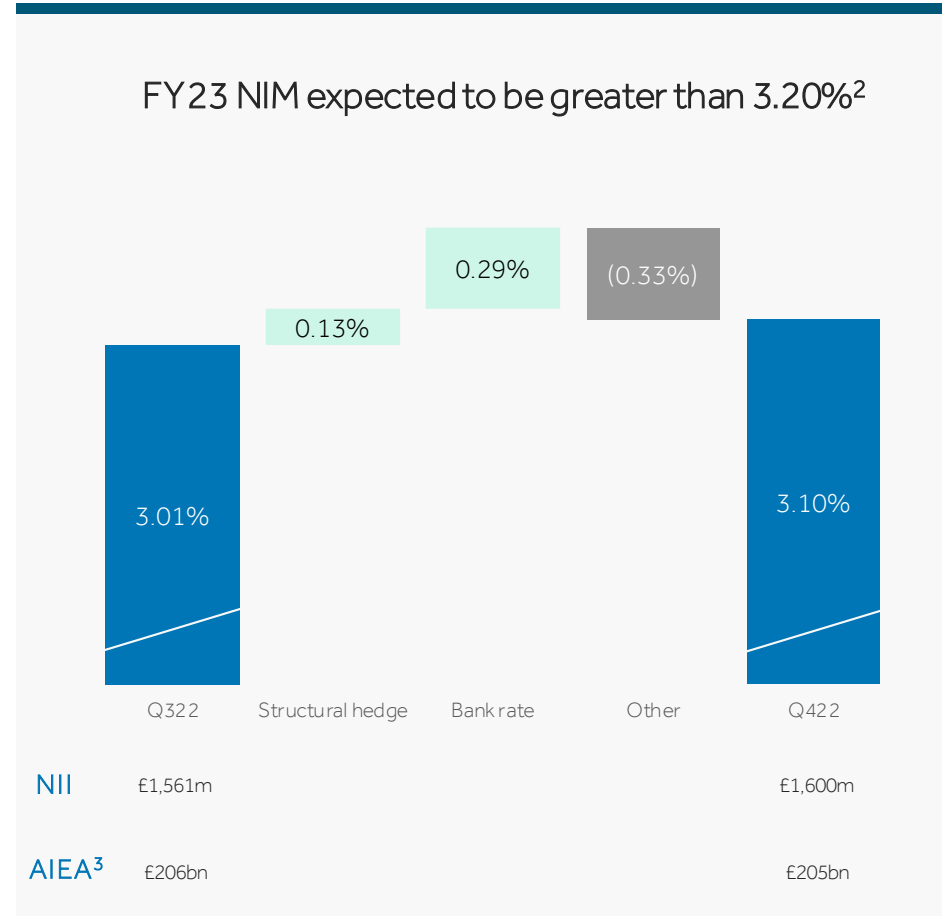
## Q422 Performance

£2.0bn Income Q421: £1.7bn	£1.1bn Costs Q421: £1.2bn
58% Cost: Income ratio Q421: 73%	£0.2bn Impairment Q421: £(0.1)bn release
27bps Loan loss rate Q421: (10)bps	£0.7bn PBT Q421: £0.5bn
18.7% RoTE Q421: 16.8%	£205.1bn Loans <sup>1</sup> Sep-22: £205.1bn
87% Loan: deposit ratio Sep-22: 86%	£73.1bn RWAs Sep-22: £73.2bn

## Income (£bn)



## Net interest margin



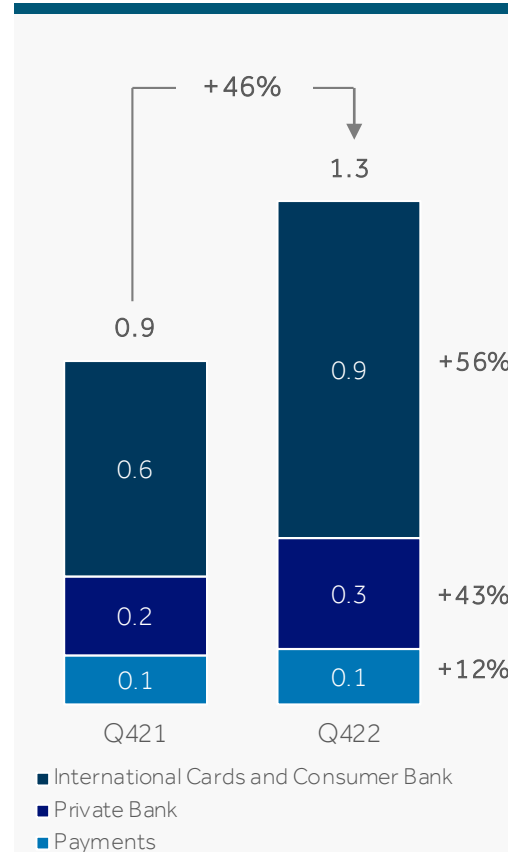
<sup>1</sup> Loans and advances at amortised cost | <sup>2</sup> Assumes the UK Bank Rate peaks at 4.25% in 2023 | <sup>3</sup> Average Interest Earning Assets (AIEA) | Note: Charts may not sum due to rounding

# Q422: CC&P strong income growth of 46% YoY

## Q422 Performance

£1.3bn Income Q421: £0.9bn	£0.8bn Costs Q421: £0.6bn
60% Cost: Income ratio Q421: 72%	£0.3bn Impairment Q421: £0.1bn
245bps Loan loss rate Q421: 105bps	£0.2bn PBT Q421: £0.2bn
13.0% RoTE Q421: 11.7%	8.40% NIM Q322: 8.41%
£43.2bn Loans <sup>1</sup> Sep-22: £43.4bn	£38.9bn RWAs Sep-22: £38.7bn

## Income (£bn)



US Cards End  
Net Receivables

\$29.2bn

+31% vs Q421

Private Bank  
Client Assets and  
Liabilities<sup>2</sup>

£139.4bn  
of which £62.4bn AUM<sup>3</sup>

+10% vs Q421  
AUM<sup>3</sup> +6% vs. Q421

Value of  
payments  
processed<sup>4</sup>

£78.2bn

+6% vs Q421

CC&P: 60-70% of income and 45-50% of costs in USD since 2020<sup>5</sup>

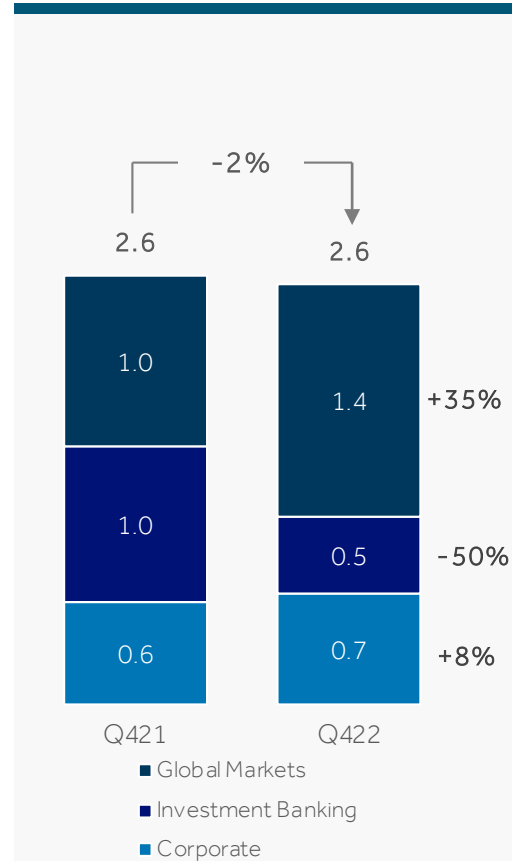
<sup>1</sup> Loans and advances at amortised cost | <sup>2</sup> Client Assets and Liabilities refers to customer deposits, lending and investment products including client assets under management or supervision | <sup>3</sup> Assets under management (AUM) includes assets under management and supervision | <sup>4</sup> Includes £75.3bn (2021: £68.4bn) of merchant acquiring payments | <sup>5</sup> Based on an average of FY20, FY21 and Q322 YTD income, and FY21 and Q322 YTD costs currency mix. Range may vary depending on business mix and macroeconomic environment and historical outcomes may not be indicative of future currency mix |

# Q422: CIB performance demonstrates diversification benefits

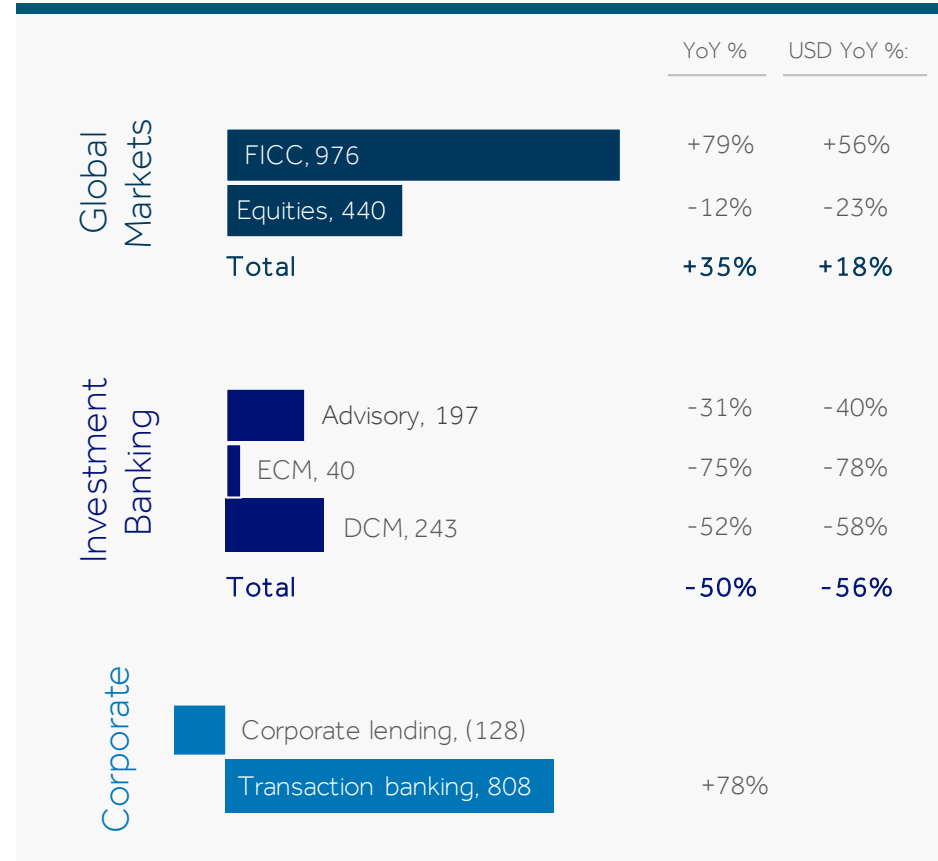
## Q422 Performance

£2.6bn Income Q421: £2.6bn	£2.0bn Costs Q421: £1.7bn
77% Cost: Income ratio Q421: 66%	£41m Impairment Q421: £(73)m net release
£0.6bn PBT Q421: £1.0bn	5.4% RoTE Q421: 9.7%
£33.7bn Average Equity <sup>1</sup> Q421: £28.7bn	13bps Loan loss rate Q421: (29)bps
£215.9bn RWAs Sep-22: £230.6bn	£125.8bn Loans <sup>2</sup> Sep-22: £140.0bn

## Income (£bn)



## Income by business (£m)

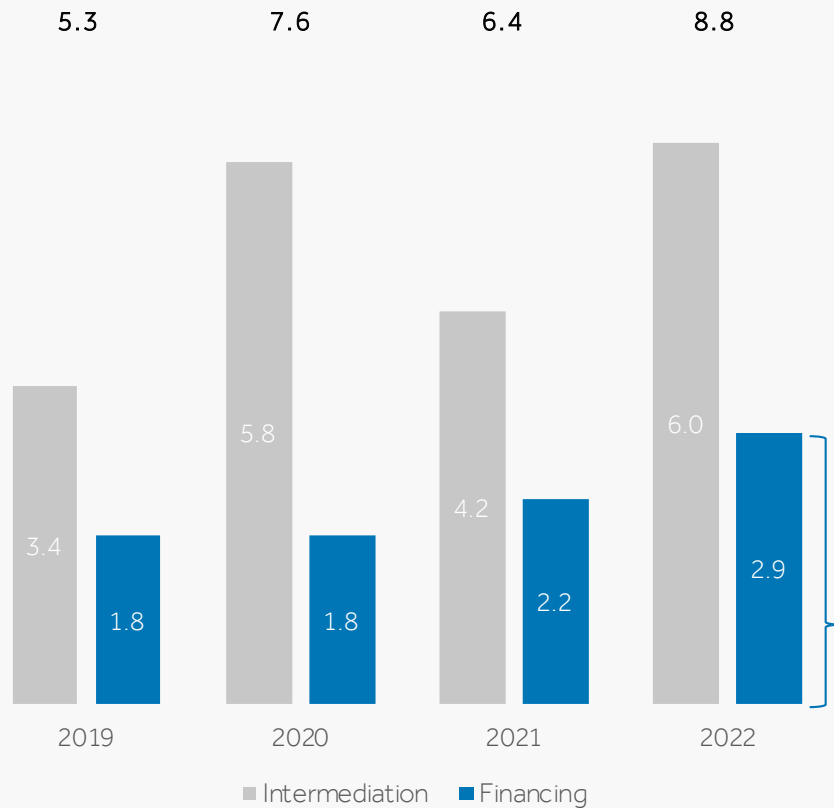


CIB: 50-60% of income and c.40% of costs in USD since 2020<sup>3</sup>

<sup>1</sup> Average allocated tangible equity | <sup>2</sup> Loans and advances at amortised cost | <sup>3</sup> Based on an average of FY20, FY21 and Q322 YTD income, and FY21 and Q322 YTD costs currency mix. Range may vary depending on business mix and macroeconomic environment and historical outcomes may not be indicative of future currency mix |

# FY22 Income: Financing provides more stability to Global Markets income

Global Markets income (£bn)



Our financing businesses:

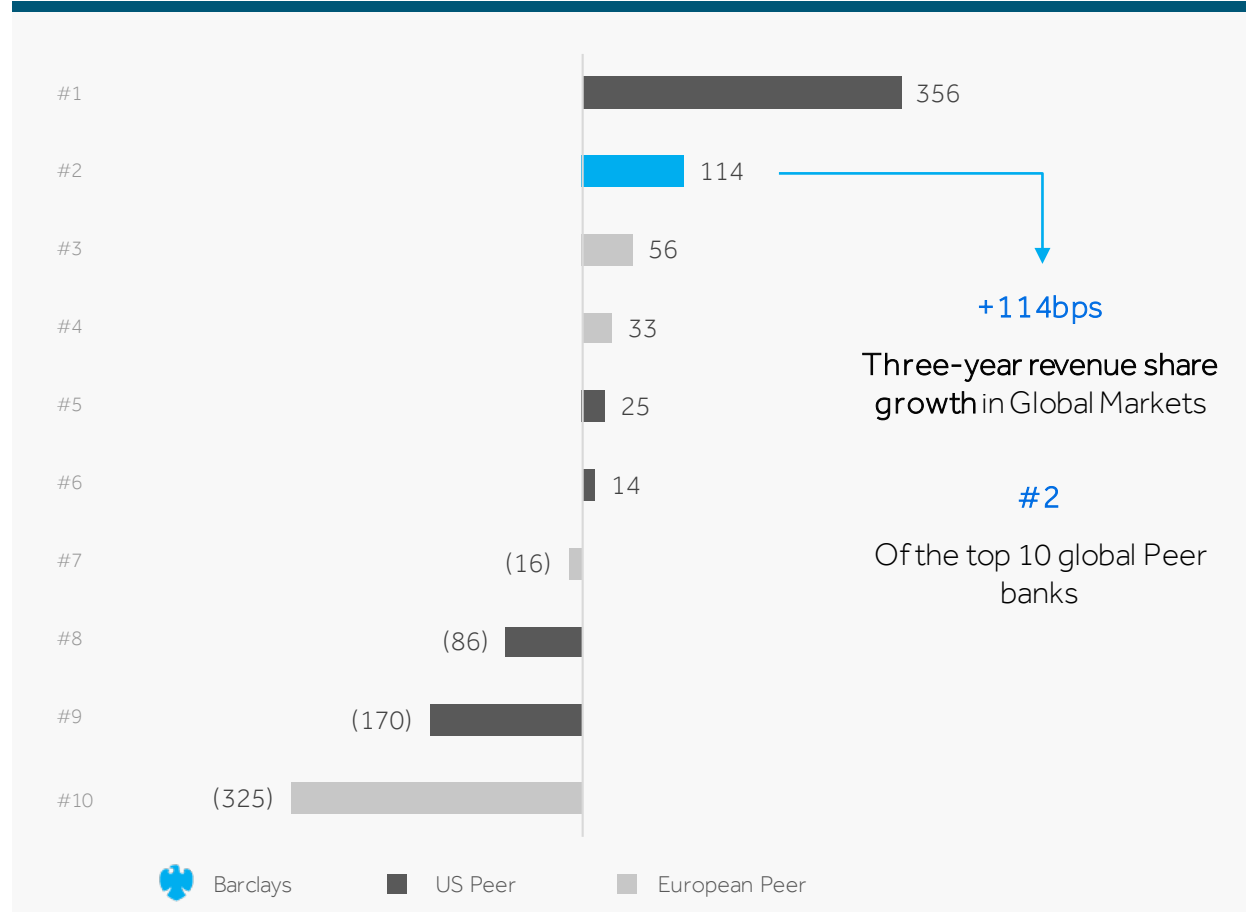
- Provide a more stable, core income stream
- Generate attractive returns
- Complement intermediation activity
- Are integrated across FICC and Equities

c.16% CAGR Financing income growth since 2019

Note: Global Markets Financing includes income related to client financing in both FICC and Equities. In FICC this includes fixed income securities repurchase agreements, structured credit, warehouse and asset backed lending. In Equities this includes prime brokerage margin lending, securities lending, quantitative prime services, futures clearing and settlement, synthetic financing, and equity structured financing. All other items are considered intermediation. Note: Charts may not sum due to rounding.

# FY22 Income: Investment delivering market share gains

Top 10 Peer Global Markets revenue share change 2022 vs. 2019 (bps)<sup>1</sup>



Client rankings



<sup>1</sup> Barclays' calculations using Peer reported financials. Top 10 Peers includes Barclays and US Peers: Bank of America, Citi, Goldman Sachs, JP. Morgan, Morgan Stanley. European Peers: BNP Paribas, Credit Suisse, Deutsche Bank, UBS | <sup>2</sup> External benchmarking and Barclays internal analysis |



# Outlook

## Returns

Targeting RoTE of greater than 10% in 2023

## Income

Diversified income streams continue to position the Group well for the current economic and market environment including higher interest rates.

In 2023, Barclays UK NIM is expected to be greater than 3.20%<sup>1</sup>

## Costs

Targeting a cost: income ratio percentage in the low 60s in 2023, investing for growth whilst progressing towards the Group's medium-term target of below 60%

## Impairment

Expect an LLR of 50-60bps in 2023, based on the current macroeconomic outlook

## Capital

Expect to operate within the CET1 ratio target range of 13-14%

## Capital returns

Barclays' capital distribution policy incorporates a progressive ordinary dividend, supplemented with buybacks as appropriate

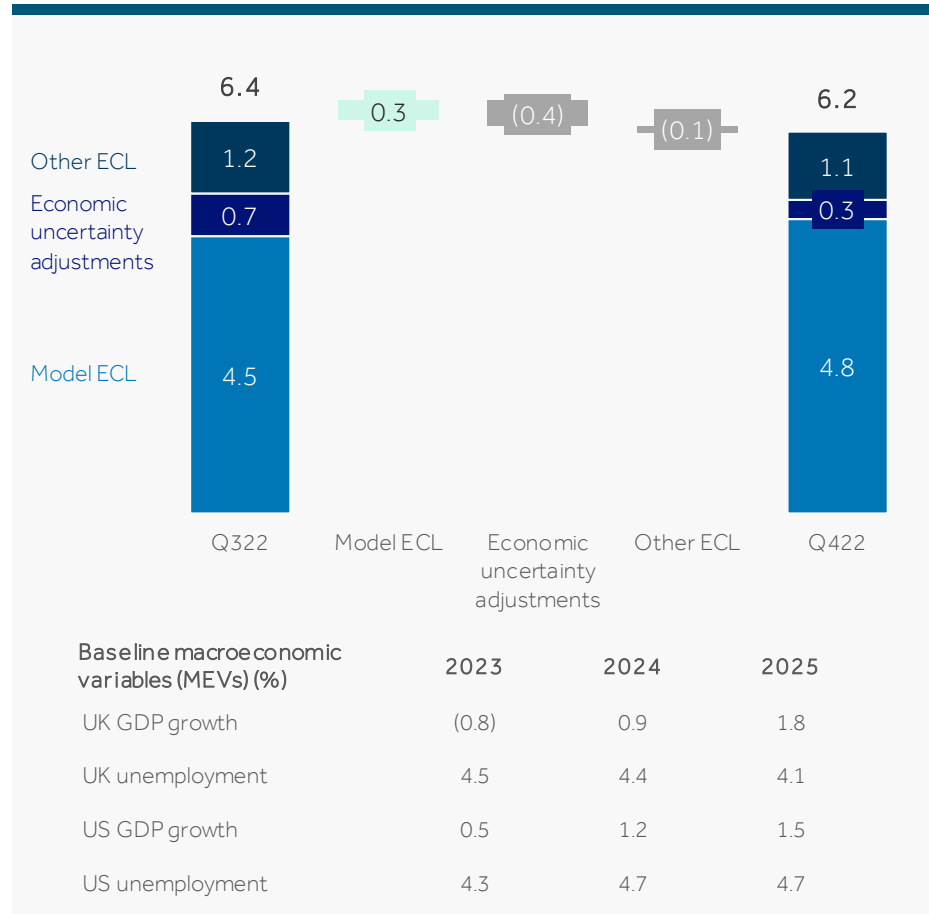
<sup>1</sup> Assumes the UK Bank Rate peaks at 4.25% in 2023 |



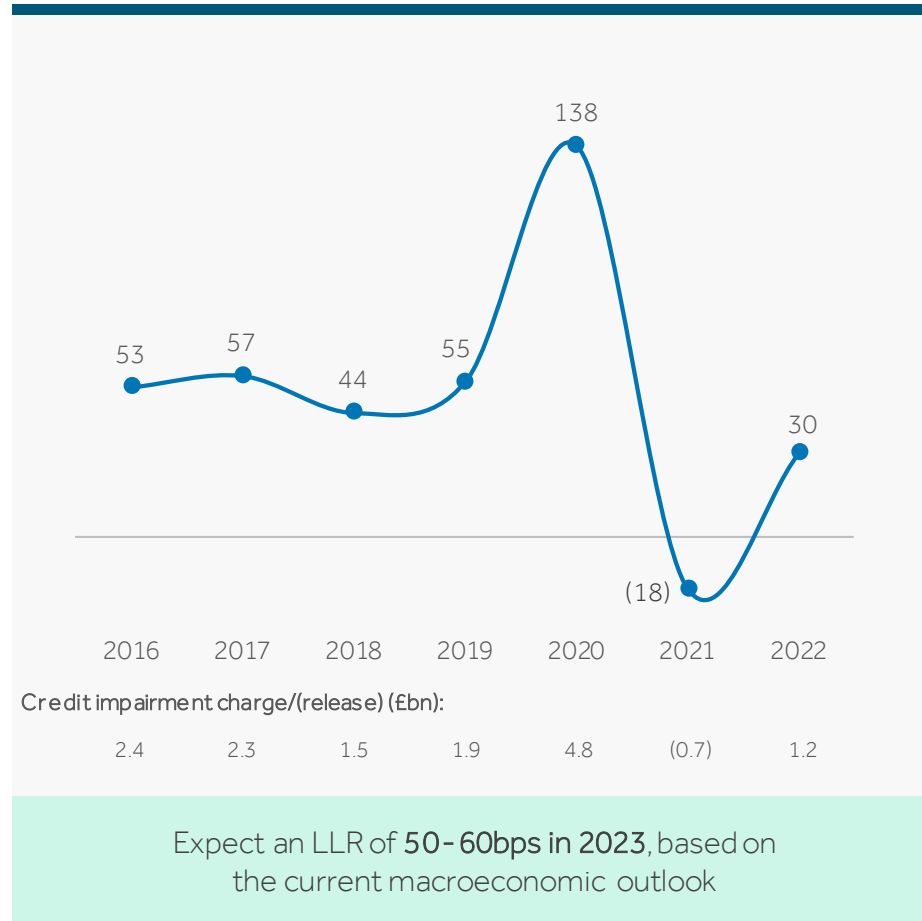
# **Asset Quality**

## FY22 Impairment: Expect to normalise towards historical LLRs

### Balance sheet provisions for ECL<sup>1</sup> (£bn)



### LLR<sup>2</sup> (bps)



<sup>1</sup> Expected Credit Losses (ECL) | <sup>2</sup> Loan Loss Rate (LLR) is quoted in basis points and represents total impairment charges divided by gross loans and advances held at amortised cost at the balance sheet date |

# Macroeconomic variables

Q422

	Q 422 Upside 2			Q 422 Upside 1			Q 422 Baseline			Q 422 Downside 1			Q 422 Downside 2		
	2023	2024	2025	2023	2024	2025	2023	2024	2025	2023	2024	2025	2023	2024	2025
UK GDP <sup>1</sup>	2.8%	3.7%	2.9%	1.0%	2.3%	2.4%	(0.8)%	0.9%	1.8%	(2.1)%	(1.5)%	1.9%	(3.4)%	(3.8)%	2.0%
UK unemployment <sup>2</sup>	3.5%	3.4%	3.4%	4.0%	3.9%	3.8%	4.5%	4.4%	4.1%	5.2%	6.4%	6.0%	6.0%	8.4%	8.0%
UK HPI <sup>3</sup>	8.7%	7.5%	4.4%	1.8%	2.9%	3.3%	(4.7)%	(1.7)%	2.2%	(11.7)%	(10.6)%	(2.8)%	(18.3)%	(18.8)%	(7.7)%
UK Bank Rate	3.1%	2.6%	2.5%	3.5%	3.3%	3.0%	4.4%	4.1%	3.8%	5.9%	6.1%	5.3%	7.3%	7.9%	6.6%
US GDP <sup>1</sup>	3.3%	3.5%	2.8%	1.9%	2.3%	2.2%	0.5%	1.2%	1.5%	(1.1)%	(1.1)%	1.7%	(2.7)%	(3.4)%	2.0%
US unemployment <sup>4</sup>	3.3%	3.3%	3.3%	3.8%	4.0%	4.0%	4.3%	4.7%	4.7%	5.1%	6.6%	6.4%	6.0%	8.5%	8.1%
US HPI <sup>5</sup>	5.8%	5.1%	4.5%	3.8%	3.3%	3.4%	1.8%	1.5%	2.3%	(0.7)%	(1.3)%	0.2%	(3.1)%	(4.0)%	(1.9)%
US Federal Funds Rate	3.6%	2.9%	2.8%	3.9%	3.4%	3.0%	4.8%	3.6%	3.1%	5.8%	5.4%	4.4%	6.6%	6.9%	5.8%
Scenario probability weighting	10.9%			23.1%			39.4%			17.6%			9.0%		

<sup>1</sup> Average Real GDP seasonally adjusted change in year | <sup>2</sup> Average UK unemployment rate 16-year+ | <sup>3</sup> Change in year end UK HPI = Halifax All Houses, All Buyers index, relative to prior year end | <sup>4</sup> Average US civilian unemployment rate 16-year+ | <sup>5</sup> Change in year end US HPI = FHFA House Price Index, relative to prior year end

# Macroeconomic variables

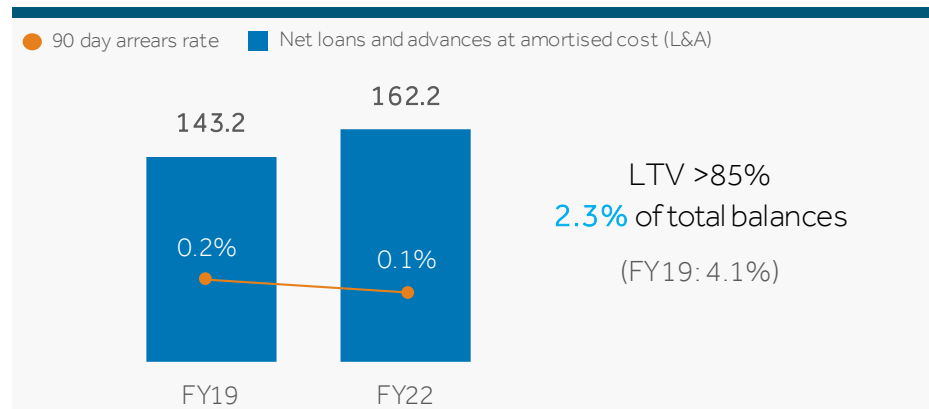
Q322

	Q322 Upside 2			Q322 Upside 1			Q322 Baseline			Q322 Downside 1			Q322 Downside 2		
	2023	2024	2025	2023	2024	2025	2023	2024	2025	2023	2024	2025	2023	2024	2025
UK GDP <sup>1</sup>	4.0%	3.3%	2.8%	2.1%	2.5%	2.3%	0.3%	1.6%	1.8%	(2.3)%	(0.4)%	2.9%	(5.0)%	(2.5)%	4.0%
UK unemployment <sup>2</sup>	3.5%	3.4%	3.4%	3.7%	3.6%	3.6%	4.4%	3.9%	3.8%	6.3%	6.5%	5.4%	8.1%	9.0%	7.0%
UK HPI <sup>3</sup>	10.3%	5.7%	4.5%	5.4%	3.0%	3.3%	0.6%	0.4%	2.0%	(11.4)%	(7.0)%	8.8%	(22.3)%	(14.1)%	15.8%
UK Bank Rate	1.9%	1.4%	1.3%	2.6%	2.2%	1.8%	3.4%	2.8%	2.4%	3.9%	3.8%	2.7%	4.6%	4.6%	3.0%
US GDP <sup>1</sup>	3.7%	3.2%	2.8%	2.4%	2.3%	2.2%	1.1%	1.5%	1.5%	(1.6)%	(0.5)%	2.0%	(4.2)%	(2.5)%	2.6%
US unemployment <sup>4</sup>	3.3%	3.3%	3.3%	3.7%	3.8%	3.8%	4.0%	4.2%	4.2%	6.0%	6.9%	6.3%	7.9%	9.5%	8.3%
US HPI <sup>5</sup>	5.7%	4.8%	4.5%	4.5%	4.1%	3.9%	3.4%	3.4%	3.4%	(2.0)%	1.5%	4.3%	(7.2)%	(0.3)%	5.3%
US Federal Funds Rate	2.5%	1.8%	1.3%	2.9%	2.3%	1.8%	3.4%	2.8%	2.3%	4.1%	3.8%	2.9%	4.6%	4.6%	3.4%
Scenario probability weighting	13.2%			26.1%			39.8%			14.2%			6.7%		

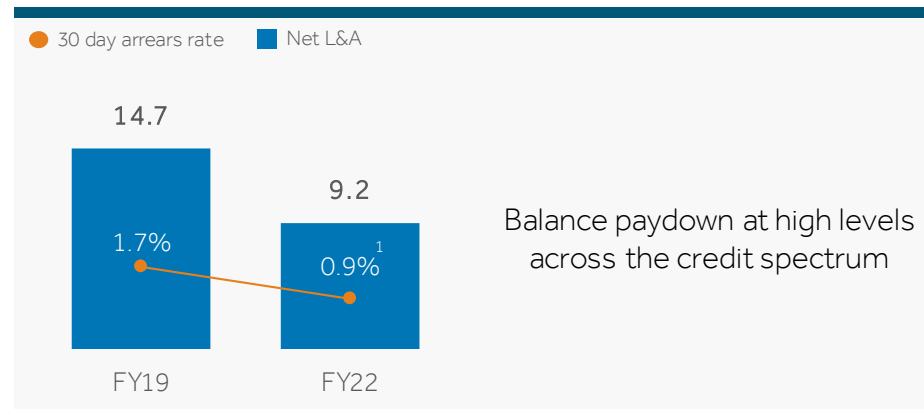
<sup>1</sup> Average Real GDP seasonally adjusted change in year | <sup>2</sup> Average UK unemployment rate 16-year+ | <sup>3</sup> Change in year end UK HPI = Halifax All Houses, All Buyers index, relative to prior year end | <sup>4</sup> Average US civilian unemployment rate 16-year+ | <sup>5</sup> Change in year end US HPI = FHFA House Price Index, relative to prior year end

# FY22: Consumer loan book resilient for economic uncertainty

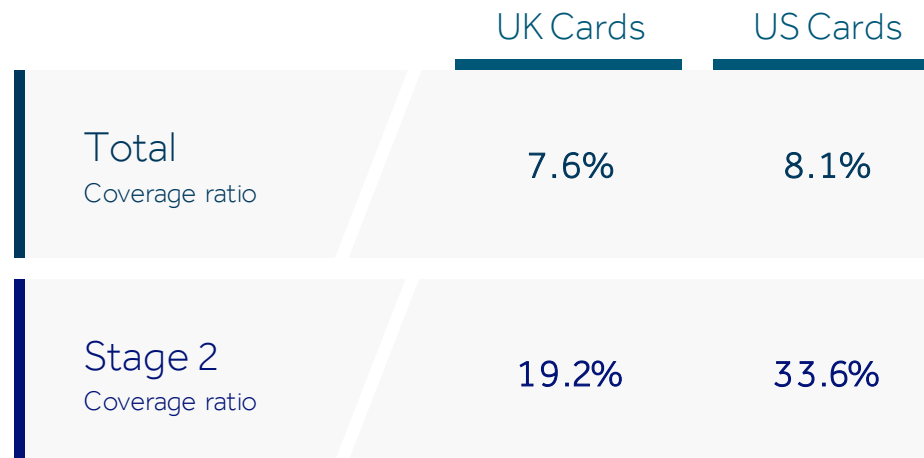
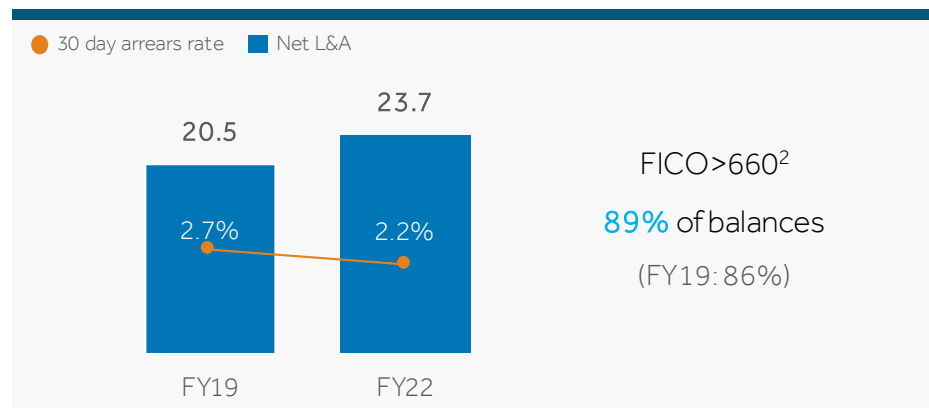
## UK Mortgages (£bn)



## UK Cards (£bn)



## US Cards (£bn)



<sup>1</sup> The reduction in 30 days delinquency for UK cards includes the impact of a change in charge off policy, notably changing the point of charge off from 180 to 120 days | <sup>2</sup> The FICO Score is used by lenders to help make accurate, reliable, and fast credit risk decisions across the customer lifecycle. A FICO score >660 is defined as "Prime+", which includes "Prime" and "Superprime" |

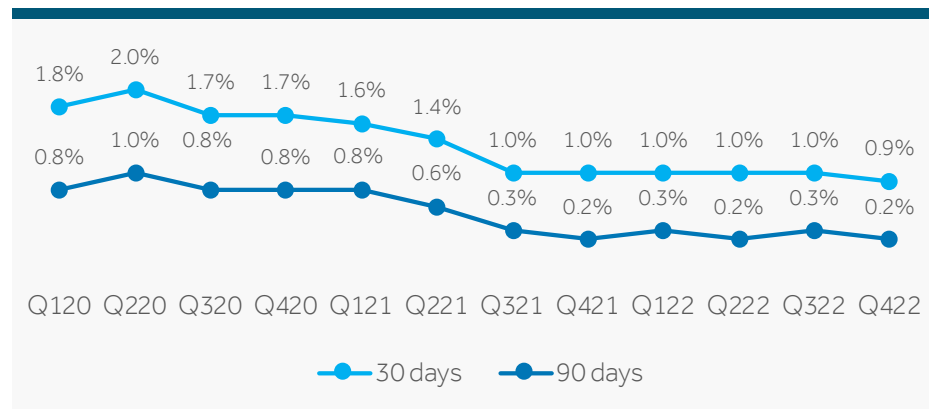
# Impairment: Wholesale exposures and UK/US cards arrears rates

## Wholesale and selected sector exposure

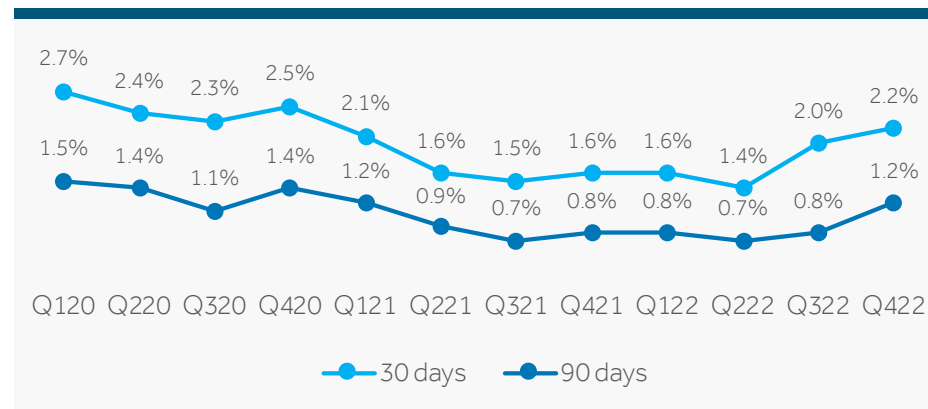
	Gross loans	Wholesale lending excl. Debt Securities (£bn)	Selected sectors (£bn/coverage ratio %)		
			Exposure	Coverage	
Wholesale excl. Debt Securities	130.2	Financial Institutions	Steel & Aluminium Manufacturers	0.6	2.7%
Debt Securities	45.5		Autos	1.1	1.5%
Home Loans	174.3	Other	Real Estate	16.6	1.7%
Other Retail	54.4		Consumer Manufacturers	5.8	2.3%
Total	404.4	Selected Sectors	Discretionary Retail & Wholesale	7.1	1.8%
			Passenger Travel	1.1	2.7%
			Hospitality & Leisure	5.6	2.5%
			Total	37.9	2.0%

- c.30% of the Wholesale book is secured, increasing to >60% for the selected sectors
- c.32% synthetic protection<sup>1</sup> against c.£54bn of funded on-balance sheet exposure in the Corporate lending portfolio
  - c.42% synthetic protection on an exposure at default basis for the Corporate lending portfolio
  - Total wholesale loans coverage ratio of 0.8% does not reflect first loss protection

## UK cards arrears rates



## US cards arrears rates

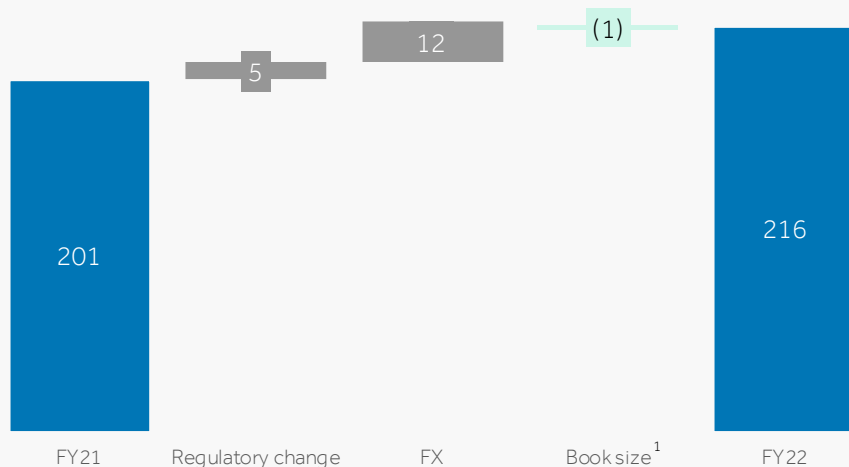


<sup>1</sup> Refers to synthetic credit protection from first loss guarantees on the Corporate lending portfolio which consists of c. £54bn of funded on-balance sheet exposure. Calculation methodology for ratio has been updated and on a like for like basis would be c. 29% for FY21. In terms of credit protection, individual asset level hedges may vary, but cover a significant and diverse portion of our lending portfolio, with higher average levels of protection for selected vulnerable sectors, lower quality credits and unsecured exposure |

## FY22: Disciplined approach to risk in the CIB

CIB RWAs up £15bn driven by FX and regulation

Revenue growth whilst managing RWA footprint



CIB loans & advances

- Loans and advances to customers and banks: £99bn
  - £54bn corporate lending exposures; **first loss protection on 32%** of these loans<sup>2,3</sup>

Group real estate lending

- Real estate lending: £17bn, **c. 4% of total group loans**
  - £10bn UK Commercial Real Estate (CRE) lending<sup>4</sup>, stable vs. FY21 and **well collateralised**

Leverage finance

- Leverage lending commitments **down 50% since H122**

<sup>1</sup> For further details please refer to page 58 of the Barclays PLC 2022 Results Announcement | <sup>2</sup> Refers to synthetic credit protection from first loss guarantees within the Corporate lending portfolio (FY21: c. £47bn). In terms of credit protection, individual asset level hedges may vary, but cover a significant and diverse portion of our lending portfolio, with higher average levels of protection for selected vulnerable sectors, lower quality credits and unsecured exposure | <sup>3</sup> Remaining non-Corporate Lending balances largely relate to Global Markets business exposures which are well collateralised | <sup>4</sup> c. 35% of UK CRE exposure is within Barclays UK | Note: Charts may not sum due to rounding



# Impairment: December 2022 coverage ratios

## Creditcards, unsecured loans and other retail lending

	Gross loans (£bn)			Impairment allowance (£bn)			Coverage ratio		
	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22
Total	60.2	55.7	54.4	4.9	4.0	3.7	8.1%	7.1%	6.8%
Stage 1	46.0	46.3	44.2	0.5	0.8	0.6	1.2%	1.7%	1.3%
Stage 2	10.8	6.9	8.1	2.0	1.8	1.8	18.7%	25.6%	22.6%
Stage 3	3.4	2.5	2.1	2.3	1.4	1.3	68.5%	58.1%	60.2%

## Wholesale loans

	Gross loans (£bn)			Impairment allowance (£bn)			Coverage ratio		
	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22
Total	130.3	190.3	175.7	1.0	1.3	1.4	0.8%	0.7%	0.8%
Stage 1	117.5	165.4	152.7	0.1	0.4	0.4	0.1%	0.3%	0.3%
Stage 2	10.4	22.2	20.4	0.3	0.4	0.4	2.9%	1.7%	2.0%
Stage 3	2.4	2.7	2.6	0.5	0.5	0.5	23.2%	19.1%	20.7%

## Home loans

	Gross loans (£bn)			Impairment allowance (£bn)			Coverage ratio		
	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22
Total	154.9	173.6	174.3	0.4	0.5	0.5	0.3%	0.3%	0.3%
Stage 1	135.7	153.9	153.7	0.0	0.0	0.0			
Stage 2	17.0	17.6	18.2	0.1	0.0	0.1	0.4%	0.3%	0.4%
Stage 3	2.2	2.0	2.4	0.3	0.4	0.4	16.1%	19.8%	17.1%

## Total loans

	Gross loans (£bn)			Impairment allowance (£bn)			Coverage ratio		
	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22
Total	345.4	419.5	404.4	6.3	5.8	5.6	1.8%	1.4%	1.4%
Stage 1	299.3	365.6	350.5	0.7	1.3	1.1	0.2%	0.3%	0.3%
Stage 2	38.2	46.7	46.7	2.4	2.2	2.3	6.2%	4.7%	5.0%
Stage 3	7.9	7.2	7.1	3.2	2.3	2.2	40.7%	32.6%	31.3%

Note: Tables may not sum due to rounding

# Impairment: December 2022 coverage ratios

## UK cards

	Gross loans (£bn)			Impairment allowance (£bn)			Coverage ratio		
	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22
Total	16.5	10.0	9.9	1.7	1.0	0.8	10.5%	9.7%	7.6%
Stage 1	10.6	7.6	7.1	0.1	0.1	0.1	1.2%	1.7%	1.8%
Stage 2	5.1	1.9	2.6	1.1	0.6	0.5	21.6%	29.3%	19.2%
Stage 3	0.8	0.4	0.3	0.5	0.3	0.1	65.1%	65.4%	54.6%

## US cards

	Gross loans (£bn)			Impairment allowance (£bn)			Coverage ratio		
	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22
Total	22.5	25.9	25.8	2.1	2.1	2.1	9.1%	8.3%	8.1%
Stage 1	18.2	22.4	21.8	0.3	0.5	0.3	1.6%	2.4%	1.5%
Stage 2	2.8	2.6	3.0	0.6	0.9	1.0	21.3%	35.1%	33.6%
Stage 3	1.5	1.0	1.0	1.2	0.7	0.8	79.6%	72.6%	72.0%

## UK personal loans and partner finance

	Gross loans (£bn)			Impairment allowance (£bn)			Coverage ratio		
	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22
Total	12.4	7.8	7.7	0.7	0.4	0.3	5.4%	5.0%	4.4%
Stage 1	10.2	6.7	6.6	0.1	0.1	0.1	0.8%	0.9%	0.9%
Stage 2	1.6	0.9	0.9	0.2	0.1	0.1	10.5%	12.8%	14.5%
Stage 3	0.6	0.3	0.2	0.4	0.2	0.1	70.7%	72.2%	69.0%

## Germany and other unsecured lending

	Gross loans (£bn)			Impairment allowance (£bn)			Coverage ratio		
	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22	Dec-19	Sep-22	Dec-22
Total	8.8	11.9	10.9	0.4	0.5	0.5	4.8%	4.0%	4.7%
Stage 1	6.9	9.6	8.7	0.1	0.1	0.1	0.7%	0.6%	0.9%
Stage 2	1.4	1.5	1.6	0.2	0.2	0.2	11.5%	11.8%	12.1%
Stage 3	0.5	0.8	0.6	0.2	0.2	0.3	40.6%	30.8%	40.1%

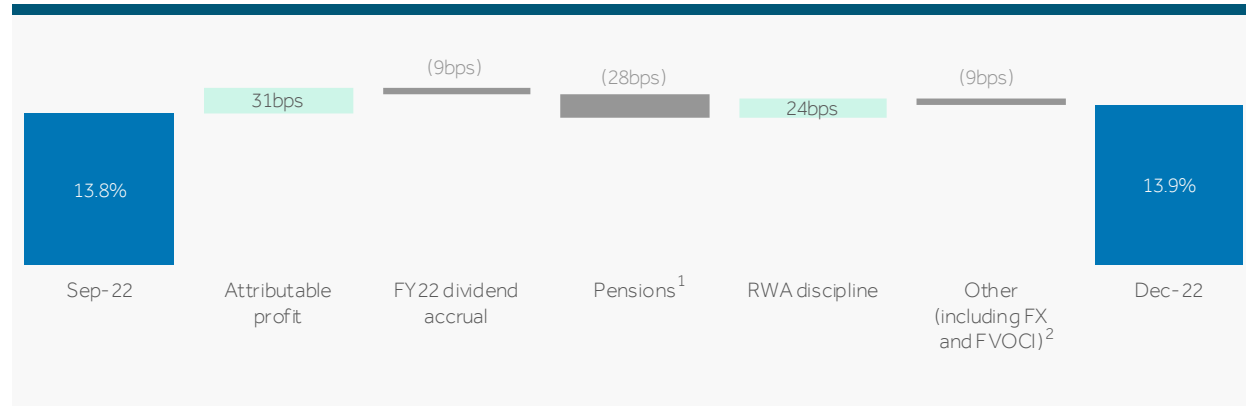
Note: Tables may not sum due to rounding



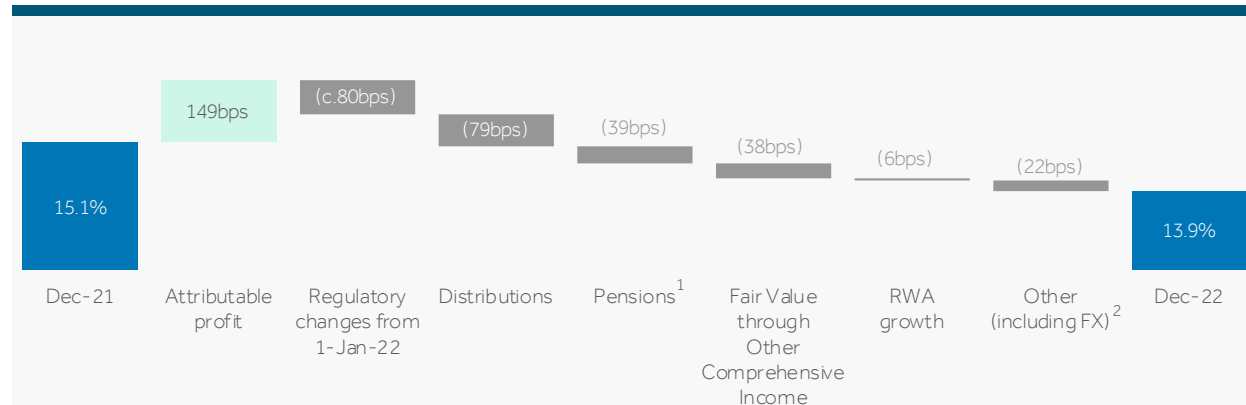
# Capital & Leverage

# Disciplined capital management

## Q422 CET1 ratio movements



## FY22 CET1 ratio movements



<sup>1</sup> Includes acceleration of capital impacts of 33bps related to pension transactions unwind | <sup>2</sup> FX on credit risk, counterparty credit risk and standardised market risk RWAs. FVOCI impact of (1)bp in Q422 | <sup>3</sup> Kensington Mortgage Company | Note: The fully loaded CET1 ratio was 13.7% as at 31 December 2022 (13.6% as at 30 September 2022) | Note: Charts may not sum due to rounding |

## Future considerations

### Q123

- Share buyback £0.5bn: c.(15)bps
- IFRS 9: c.(13)bps reduction in transitional relief on 1-Jan-23
- Kensington<sup>3</sup>: c.(12)bps on completion in Q123
- RWA seasonality: increased business activity

### Medium/long-term

- Target RoTE of >10%: translates to c.150bps of annual CET1 ratio accretion
- UK countercyclical buffer (CCyB): increase to 2%, adds c.40bps to MDA in Q323
- Basel 3.1: lower end of 5-10% RWA inflation on 1-Jan-25, pre-mitigation

# Basel 3.1 day one impact expected to be at lower end of prior 5-10% RWA guidance

## Timeline

- Nov-22**  
PRA released Consultation Paper 16/22 on Basel 3.1 standards
- Mar-23**  
Consultation period closes
- H123**  
Quantitative Impact Study (QIS) submission
- 2024**  
Expected review of Pillar 2A by the PRA
- Jan-25**  
Implementation of Basel 3.1 with transitional arrangements
- Jan-30**  
Fully phased-in Basel 3.1 implementation

## Current view of impacts from Basel 3.1 implementation

### Day one Pillar 1 inflation

From the finalisation of the Basel framework (3.1), RWAs are expected to inflate in the following areas:

- Fundamental Review of the Trading Book (FRTB)
- Operational risk
- Credit Valuation Adjustment (CVA)

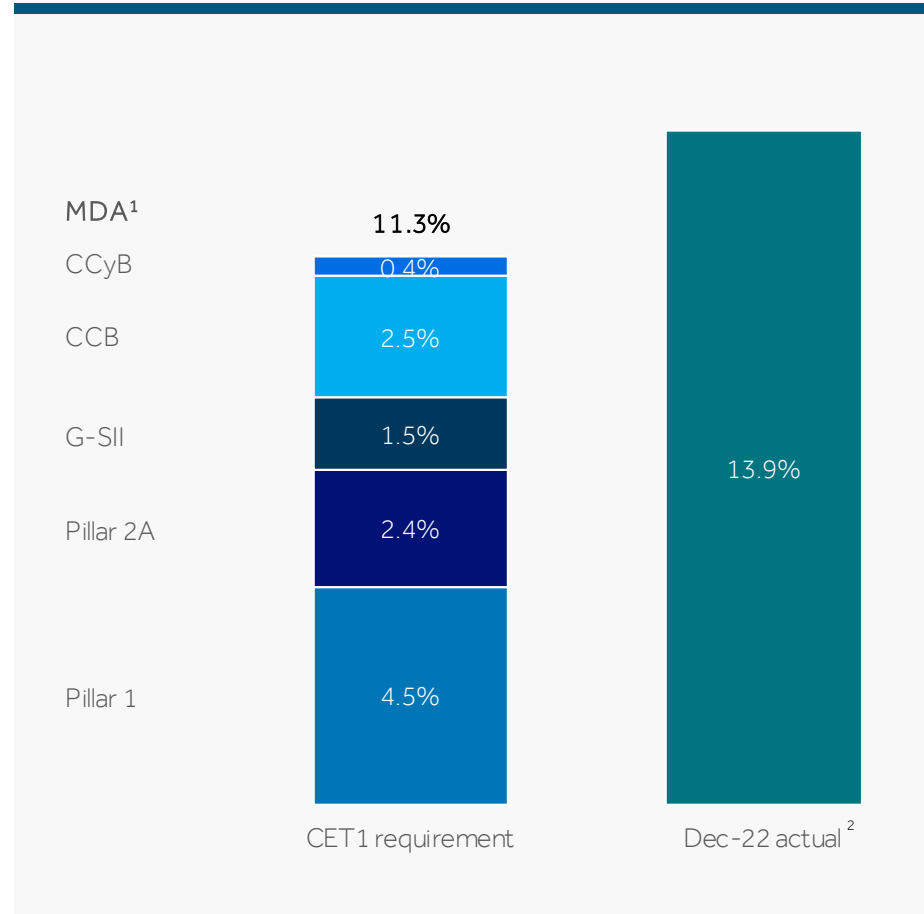
### Potential offsets

- Expected review of Pillar 2A by the PRA
- Internal refinements and mitigation actions
- Final rules post consultation

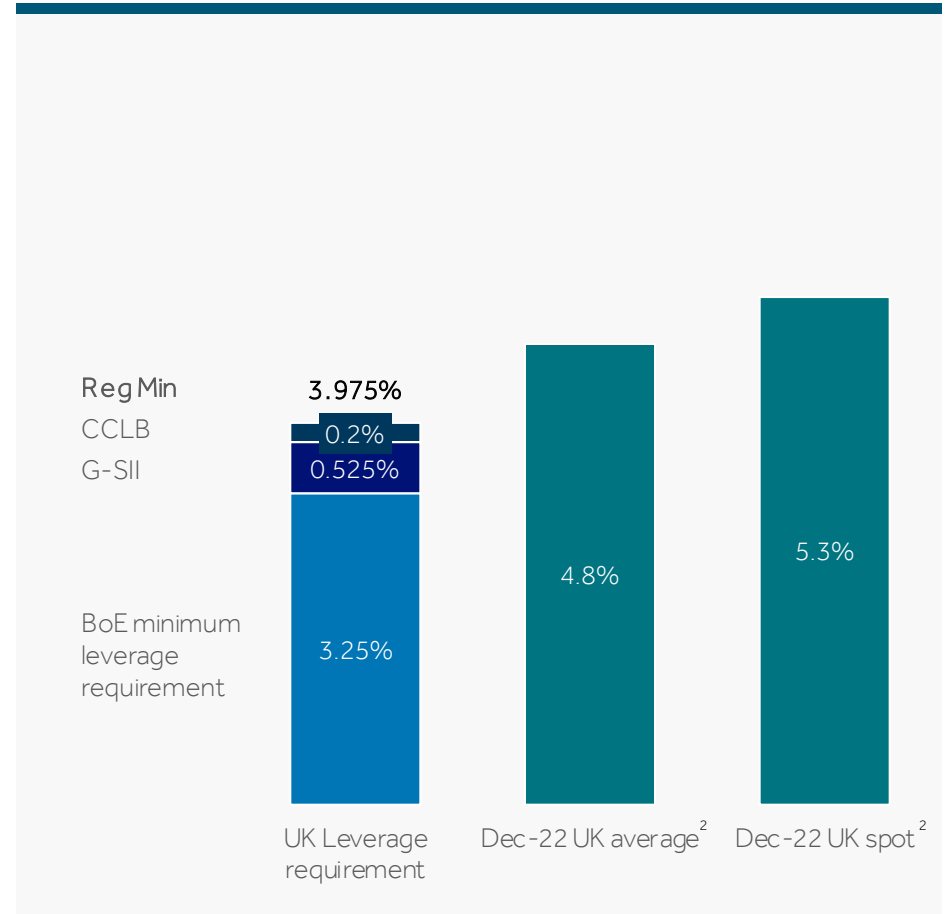
Lower end of 5-10% RWA inflation  
on 1-Jan-25, pre-mitigation

# CET1 ratio within 13-14% target range and above requirements

## CET1 minimum requirements



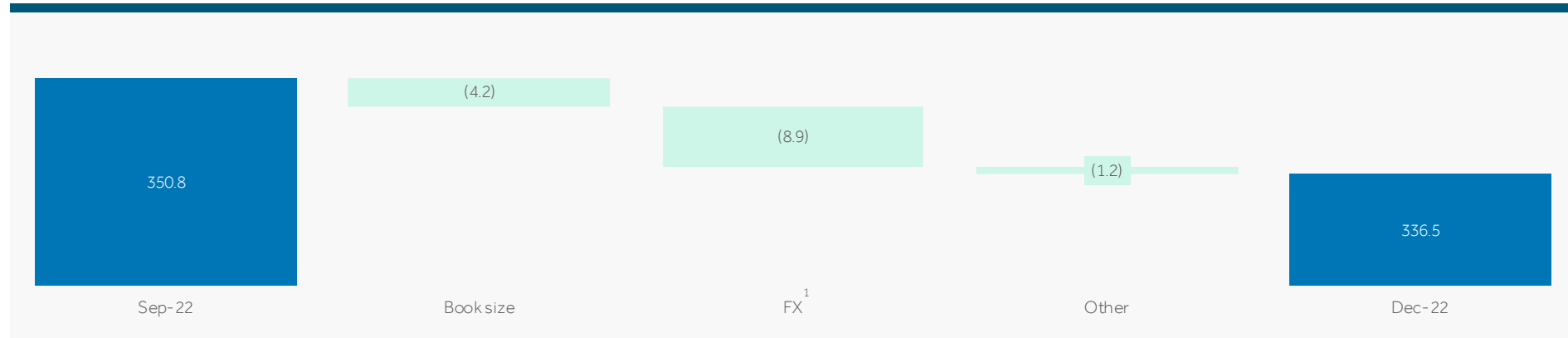
## UK leverage minimum requirements



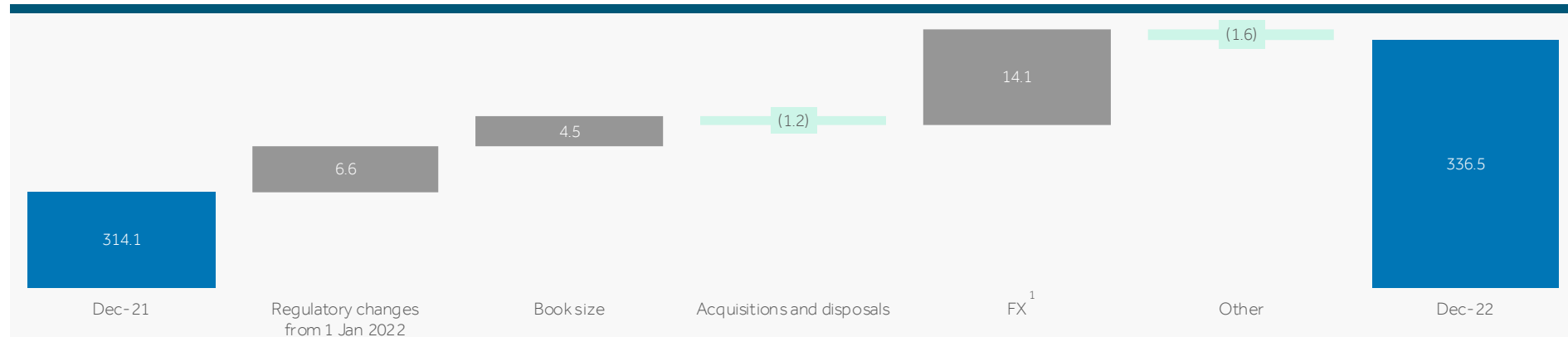
<sup>1</sup> Barclays' MDA hurdle at 11.3% reflecting the Pillar 2A requirement as per the PRA's Individual Capital Requirement | <sup>2</sup> Capital and leverage ratio calculated applying the transitional arrangements of the CRR as amended by CRR II. This includes IFRS9 transitional arrangements |

# RWA

## Q422 RWA movements (£bn)



## FY22 RWA movements (£bn)



<sup>1</sup> FX on credit risk, counterparty credit risk and standardised market risk RWAs | Note: Charts may not sum due to rounding |

# Prior capital drag from pensions eliminated

## Triennial actuarial valuation

### ✓ Completed

UKRF triennial actuarial valuation<sup>1</sup>  
**£2bn funding surplus** (vs. £2.3bn  
 funding deficit in 2019)

### ✓ Deficit reduction contributions in 2023 no longer required

In prior plan a £0.3bn deficit reduction  
 contribution was scheduled for 2023

## Pension transaction unwind

### ✓ Completed

Pension transaction unwind<sup>2</sup>

**£1.25bn**

Accelerated 33bps CET1 impact  
 absorbed in Q422<sup>3</sup>

## Pension portfolio position

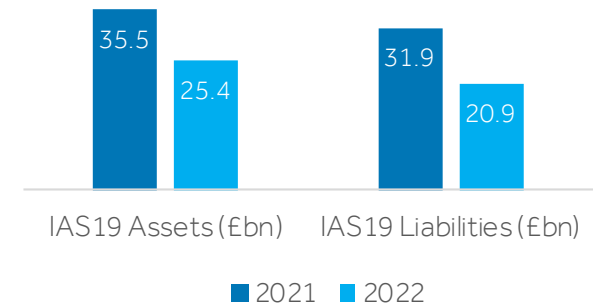
### ✓ UKRF well positioned with a balanced portfolio

Robust hedging and liquidity stood up to  
 2022 bond yield increases

✓ UKRF surplus improved by £0.9bn  
 £10bn reduction in assets more than  
 offset by £10.9bn reduction in liabilities

## Capital impact schedule

Capital impact of deficit reduction contributions (£bn)	As at FY21 results		As at FY22 results	
	2022	2023-25	2022	2023-25
Based on triennial actuarial valuation	(0.3)	(0.3)	(0.3)	-
Dec-2019 £500m and Jun-2020 £750m Senior Notes	-	(1.25)	(1.25)	-
Capital impact (pre-tax)	(0.3)	(1.55)	(1.55)	-
Capital impact (pre-tax bps) <sup>4</sup>	(9)bps	(46)bps	(46)bps	-

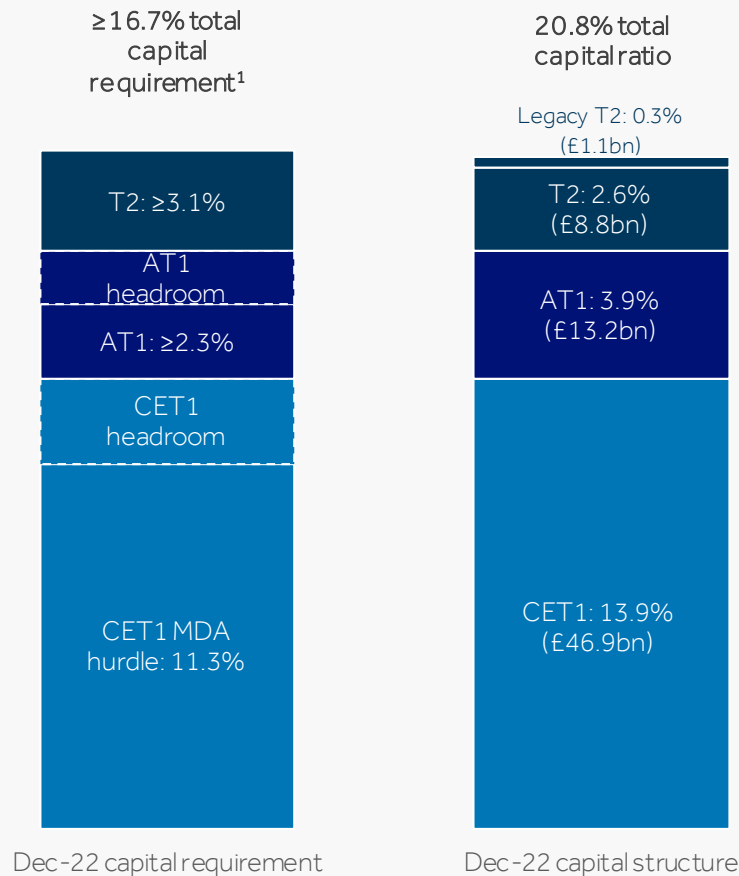


<sup>1</sup> With an effective date of 30 September 2022 | <sup>2</sup> During 2019 and 2020, the UKRF subscribed for non-transferable listed senior fixed rate notes for £1.25bn, deferring the CET1 impact of pension contributions made by Barclays until 2023, 2024 and 2025. Following the PRA's statement on 13 April 2022, Barclays unwound these transactions as part of the 2022 triennial actuarial valuation | <sup>3</sup> Post-tax impact | <sup>4</sup> Based on Dec-22 RWAs | Note: tables may not sum due to rounding



# Capital structure well managed

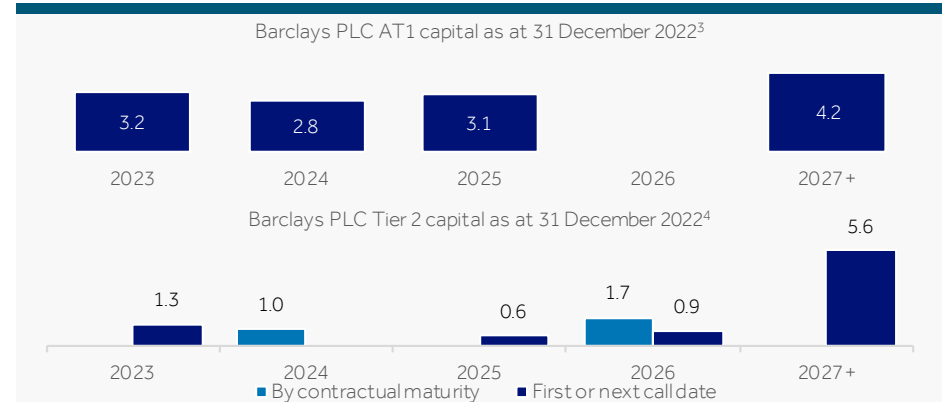
## Capital structure and requirements



## Balanced total capital structure

- Continue to run a robust level of AT1 capital and maintain conservative headroom
- AT1 as a proportion of RWAs may vary due to seasonal and FX driven fluctuations, in addition to potential issuance and redemptions
- Expect to hold an appropriate level of Tier 2 to meet our total capital requirement
- Following £2.4bn of maturities/calls in 2022, £1.5bn notional of BBPLC legacy capital instruments remain outstanding, of which c. £1.4bn continues to qualify as either Tier 2 until maturity/call or CRR II grandfathered Tier 2 to Jun-25

## Barclays PLC capital call and maturity profile (£bn)<sup>2</sup>



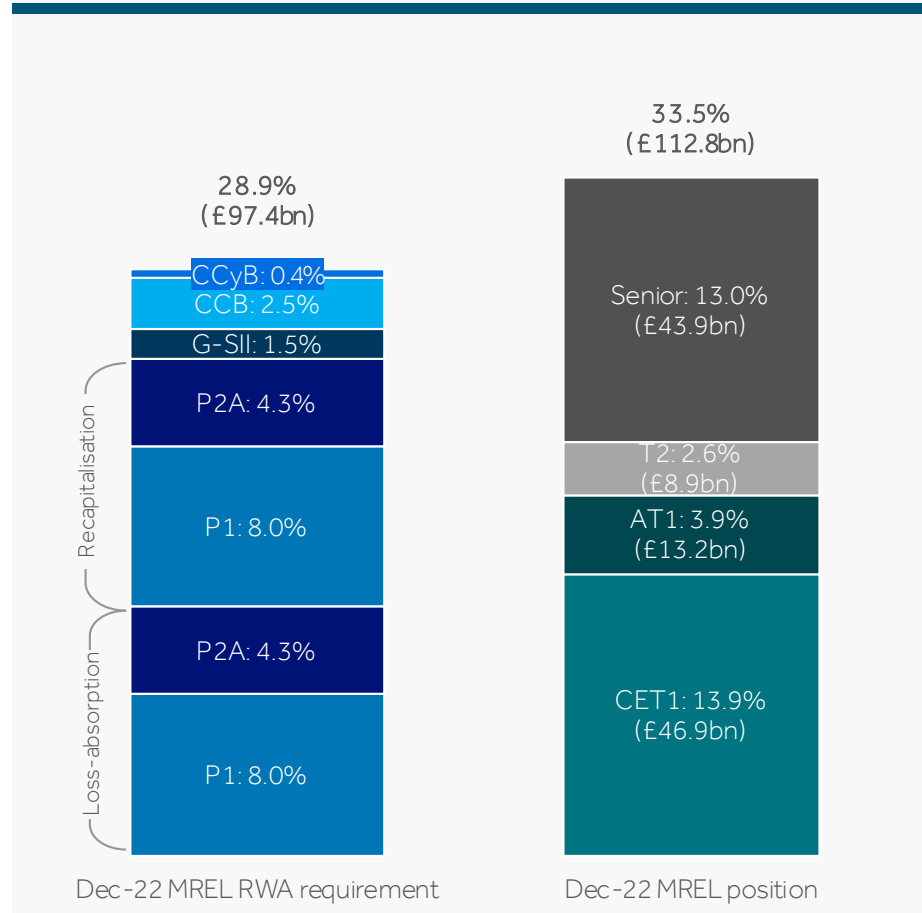
<sup>1</sup> Excludes headrooms and minimum requirement excludes the confidential institution-specific PRABuffer | <sup>2</sup> Prepared on nominal basis which will not reconcile with regulatory or accounting bases due to adjustments | <sup>3</sup> The redemption notice relating to the Barclays PLC GBP 1.25bn 7.25% AT1, which forms part of the total, was published on 2 February 2023 ([link](#)) | <sup>4</sup> The redemption notice relating to the Barclays PLC EUR 1.5bn 2.0% T2 Notes was published on 5 January 2023 ([link](#)) | Note: Charts may not sum due to rounding



# **Balance Sheet Management**

# MREL position well established

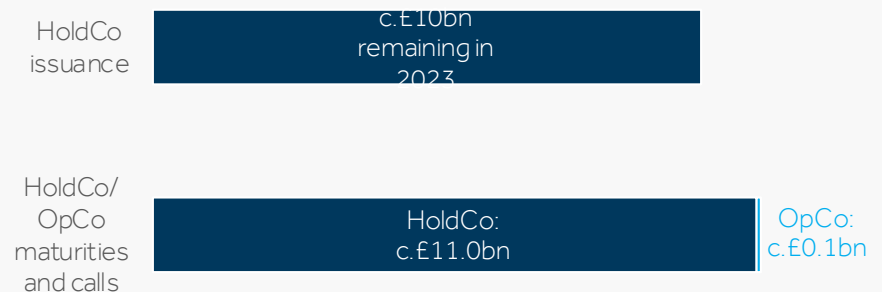
MREL position of £112.8bn as at Dec-22<sup>1</sup>



## HoldCo issuance

- Successfully executed c. £15bn of MREL issuance in 2022
- c. £10bn of MREL issuance across Senior, Tier 2 and AT1 remaining in 2023
- MREL issuance plan calibrated to meet requirements and allow for a prudent headroom

## 2023 MREL issuance, maturities and calls



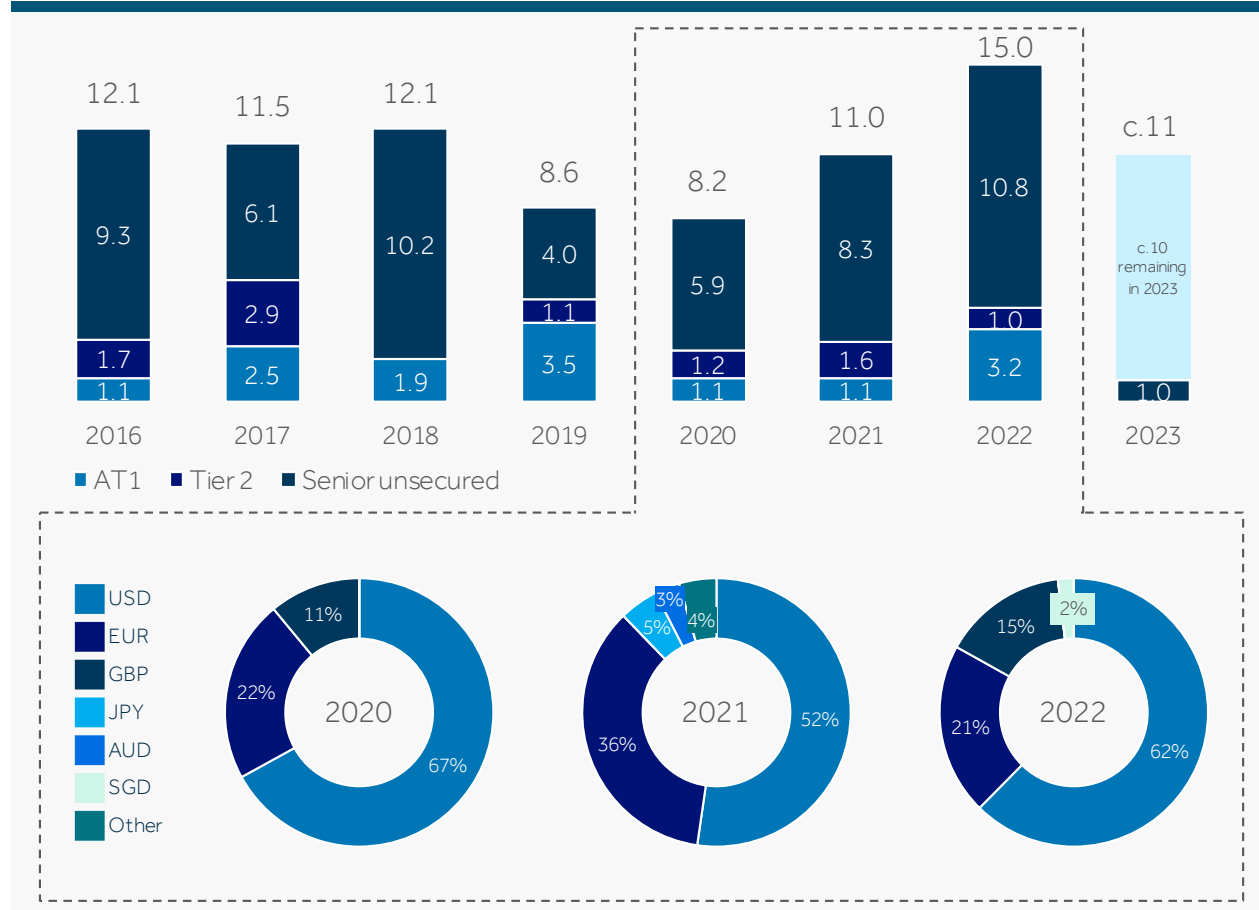
<sup>1</sup> MREL position has been calculated as a percentage of RWAs. The MREL requirement must meet the higher of the RWA or UK leverage bases. MREL position does not include subsidiary issuances that since 1 January 2022 have not counted towards MREL.

# Successful execution of 2022 funding plan

## 2022-23 HoldCo issuance<sup>1</sup>



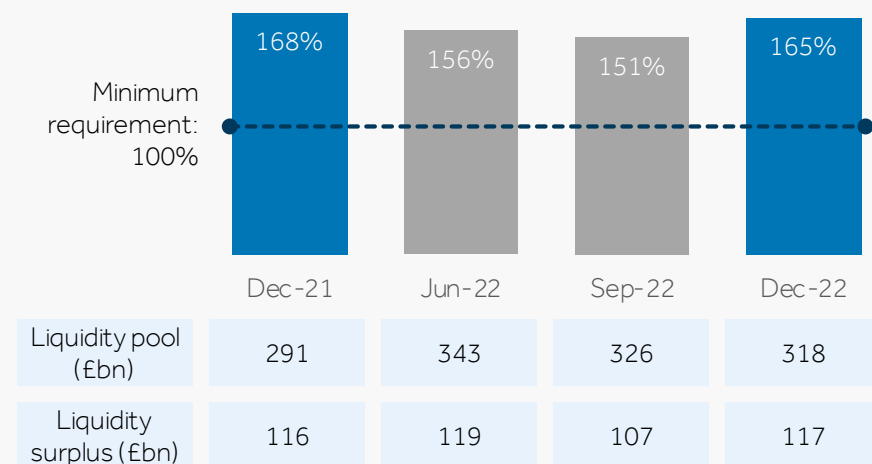
## Annual HoldCo issuance volume (£bn) and currency<sup>1</sup>



<sup>1</sup> Annual issuance balances based on FX rate at end of respective periods for debt accounted instruments and historical transaction rates for equity accounted instruments | Note: Charts may not sum due to rounding

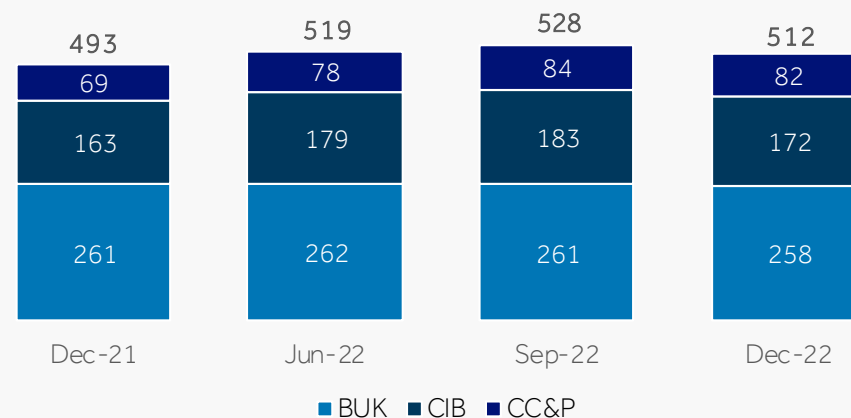
## Strong liquidity position and deposit base

### Liquidity comfortably exceeding minimum requirements



- Quality of the liquidity pool remains high, with the majority held in cash and deposits with central banks, and highly rated government bonds
- The YoY increase in the liquidity pool was driven by deposit growth and an increase in wholesale funding, partly offset by business funding consumption
- Liquidity pool of €318bn represents c.21% of Group balance sheet
- NSFR of 137% is a €155bn surplus above 100% regulatory requirement

### Deposits evolution (€bn)<sup>1</sup>



- Total deposits increased €21bn YoY, with continued growth in corporate deposits and stable retail deposits
- Deposits declined €16bn QoQ driven by Corporate clients managing their liquidity positions

<sup>1</sup> Excluding short-term money market Treasury deposits | Note: Charts may not sum due to rounding

## Wholesale funding composition as at 31 December 2022<sup>1</sup>

As at 31 December 2022 (£bn)	<1 month	1-3 months	3-6 months	6-12 months	Total <1 year	1-2 years	2-3 years	3-4 years	4-5 years	>5 years	Total
<b>Barclays PLC (the Parent company)</b>											
Senior unsecured (public benchmark)	-	-	0.2	1.7	1.9	5.8	5.6	8.3	4.5	18.0	44.1
Senior unsecured (privately placed)	-	-	-	0.2	0.2	0.1	-	-	-	1.0	1.3
Subordinated liabilities	-	-	-	-	-	1.0	-	1.6	-	7.0	9.6
<b>Barclays Bank PLC (including subsidiaries)</b>											
Certificates of deposit and commercial paper	0.3	17.7	12.8	11.0	41.8	1.5	0.6	0.1	-	-	44.0
Asset backed commercial paper	3.6	6.6	0.8	-	11.0	-	-	-	-	-	11.0
Senior unsecured (public benchmark)	-	-	-	-	-	1.0	-	-	-	-	1.0
Senior unsecured (privately placed) <sup>2</sup>	1.2	2.1	2.1	5.1	10.5	11.0	9.9	3.7	4.2	19.1	58.4
Asset backed securities	-	0.1	-	0.2	0.3	1.8	0.7	0.5	0.5	1.2	5.0
Subordinated liabilities	-	-	-	0.3	0.3	0.2	0.1	0.3	-	0.7	1.6
<b>Barclays Bank UK PLC (including subsidiaries)</b>											
Certificates of deposit and commercial paper	4.7	-	-	-	4.7	-	-	-	-	-	4.7
Senior unsecured (public benchmark)	-	-	-	-	-	-	-	-	-	0.1	0.1
Covered bonds	1.3	-	0.5	-	1.8	-	-	-	0.5	0.9	3.2
<b>Total</b>	<b>11.1</b>	<b>26.5</b>	<b>16.4</b>	<b>18.5</b>	<b>72.5</b>	<b>22.4</b>	<b>16.9</b>	<b>14.5</b>	<b>9.7</b>	<b>48.0</b>	<b>184.0</b>
<b>Total as at 31 December 2021</b>	<b>14.1</b>	<b>21.7</b>	<b>15.5</b>	<b>15.4</b>	<b>66.7</b>	<b>15.4</b>	<b>15.1</b>	<b>9.9</b>	<b>11.4</b>	<b>49.0</b>	<b>167.5</b>

<sup>1</sup> The composition of wholesale funds comprises the balance sheet reported financial liabilities at fair value, debt securities in issue and subordinated liabilities. It does not include participation in the central bank facilities reported within repurchase agreements and other similar secured borrowing. Term funding comprises public benchmark and privately placed senior unsecured notes, covered bonds, asset-backed securities and subordinated debt where the original maturity of the instrument is more than 1 year | <sup>2</sup> Includes structured notes of £48.8bn, of which £9.4bn matures within one year |

# Strong legal entity capital and liquidity positions

Continue to manage legal entity capital ratios with appropriate headroom to requirements

## Barclays PLC

— Accounting and regulated sub-group

- - - Accounting sub-group

### Barclays Bank UK PLC (BBUKPLC) sub-group

Barclays Bank UK PLC (solus)  
Capital regulated on a consolidated and solus basis<sup>1</sup>

#### Subsidiaries

No material regulated subsidiaries exist in the BBUKPLC sub-group

### Barclays Bank PLC (BBPLC) sub-group

Barclays Bank PLC (solo)  
Capital continues to be regulated on a solo basis<sup>2</sup>

#### US IHC

Capital continues to be regulated on a standalone basis by the Fed

#### Barclays Bank Ireland

Regulated by the Single Supervisory Mechanism of the ECB

#### Other subsidiaries

A mix of regulated and unregulated subsidiaries

BBUKPLC metrics <sup>3</sup>	FY21 <sup>4</sup>	H122	FY22
CET1 ratio	15.2%	14.8%	14.7%
Average UK leverage ratio	5.5%	5.3%	5.3%
LCR	204%	185%	183%
Liquidity pool	£86bn	£86bn	£81bn

BBPLC metrics <sup>3</sup>	FY21 <sup>4</sup>	H122	FY22
CET1 ratio	12.9%	12.8%	12.7%
UK leverage ratio	3.7%	4.6%	4.6%
LCR	140%	137%	148%
Liquidity pool	£167bn	-	£191bn

<sup>1</sup> Regulation on a consolidated basis became effective on 1 Jan 2019 | <sup>2</sup> For the purpose of liquidity management, Barclays Bank PLC and its subsidiary Barclays Capital Securities Limited, a UK broker dealer entity, are monitored on a combined basis by the PRA under a Domestic Liquidity Sub-Group arrangement (DoLSub). BBPLC (solo) contains additional relatively small entities that are brought into scope for regulatory solo requirements | <sup>3</sup> Capital metrics based on CRR transitional arrangements, as amended by CRR II. This includes IFRS 9 transitional arrangements and the grandfathering of CRR II non-compliant capital instruments | <sup>4</sup> The comparative capital and financial metrics have been restated to effect the impact of the Over-issuance of Securities |



# Credit Ratings



# Strategic priority to maintain strong ratings

Current Senior long and short term ratings	Moody's	Standard & Poor's	Fitch
Barclays PLC	 <p>Baa2 Review for Upgrade P-2</p>	 <p>BBB Positive A-2</p>	 <p>A Stable F1</p>
Barclays Bank PLC (BBPLC)	 <p>A1 Negative P-1</p> <p>Counterparty risk assessment A1/P-1 (cr)</p>	 <p>A Positive A-1</p> <p>Resolution counterparty rating A+/A-1</p>	 <p>A+ Stable F1</p> <p>Derivative counterparty rating A+ (dcr)</p>
Barclays Bank UK PLC (BBUKPLC)	 <p>A1<sup>1</sup> Stable P-1</p> <p>Counterparty risk assessment Aa3/P-1 (cr)</p>	 <p>A Positive A-1</p>	 <p>A+ Stable F1</p> <p>Derivative counterparty rating A+ (dcr)</p>

<sup>1</sup> Deposit rating

## Barclays rating composition for senior debt

	Moody's			Standard & Poor's			Fitch					
	BPLC	BBPLC	BBUKPLC	BPLC	BBPLC	BBUKPLC	BPLC	BBPLC	BBUKPLC			
Stand-alone rating	Adjusted Baseline Credit Assessment	baa2	baa2	a3	Stand-Alone Credit Profile	bbb+		ViabilityRating <sup>2</sup>	a	a	a	
	Macro profile	Strong+	Strong+	Strong+	Anchor	bbb+		Operating environment	aa to a+			
	Financial profile	baa1	baa2	a3	Business position	0		Company profile	a to bbb+			
	Qualitative	-1	-1	0	Capital and earnings	+1		Management & Strategy	a+ to a-			
	Affiliate support	0	+1	0	Risk position	-1		Risk appetite	a to bbb+			
					Funding and liquidity	0		Financial profile	a+ to bbb+			
Notching	Loss Given Failure (LGF)		+3	+2	Additional Loss Absorbing Capacity (ALAC)		+2	+2	Qualifying Junior Debt		+1	+1
					Group status		Core	Core				
	Government Support		+1		Structural subordination	-1			Government Support			
					Government support							
Total notching	0	+4	+2	Total notching	-1	+2	+2	Total notching	0	+1	+1	
Liability ratings	Rating	Baa2	A1	A1 <sup>1</sup>	Rating	BBB	A	A	Rating	A	A+	A+
	Outlook	REVIEW FOR UPGRADE	NEGATIVE	STABLE	Outlook	POSITIVE		Outlook	STABLE			

<sup>1</sup> Deposit rating | <sup>2</sup> The component parts relate to Barclays PLC consolidated



**ESG**

# We continued to advance our ESG agenda in 2022

## Environmental

Created a pathway to address our supply chain emissions

Extended assessment of our financed emissions to six sectors

Announced accelerated phase-out for coal-fired power generation

Announced new \$1tn Sustainable and Transition financing target by the end of 2030

Upsized Sustainable Impact Capital target to £500m by the end of 2027

Developing Client Transition Framework

## Social

Brought forward part of the 2023 pay increase, awarding 35,000 UK-based junior colleagues a £1,200 salary increase effective from August 2022

Introduced 'Equity' into our Diversity, Equity and Inclusion (DEI) strategy and set out five DEI priorities

Cost of living support – Proactively contacted >13.5m customers in 2022 with targeted emails based on their financial needs

Exceeded LifeSkills programme commitments<sup>2</sup>

Exceeded Unreasonable Impact commitment<sup>3</sup>

## Governance

Fully integrated our TCFD<sup>1</sup> report into Barclays PLC's 2022 Annual Report

Climate risk became a Principal Risk at the start of 2022

Held Say on Climate advisory vote at 2022 AGM which shareholders approved

Updated Sustainable Finance Framework which will support new \$1tn target

For more information, please refer to our [FY 2022 ESG Investor Presentation](#)

<sup>1</sup> Taskforce on Climate-related Financial Disclosures | <sup>2</sup> Upskill 10m people from 2018 to 2022 and place 250,000 people into work from 2019 to 2022 | <sup>3</sup> Support 250 businesses solving social and environmental challenges

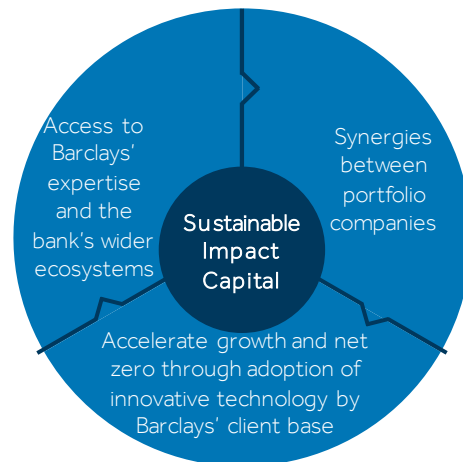
# Sustainable Impact Capital's upsized target to £500m

## Sustainable finance activities through Treasury

### Mission

Accelerate the transition to a net zero future by investing £500m by the end of 2027 (£175m by 2025 previously) in global climate tech start-ups, including a focus on:

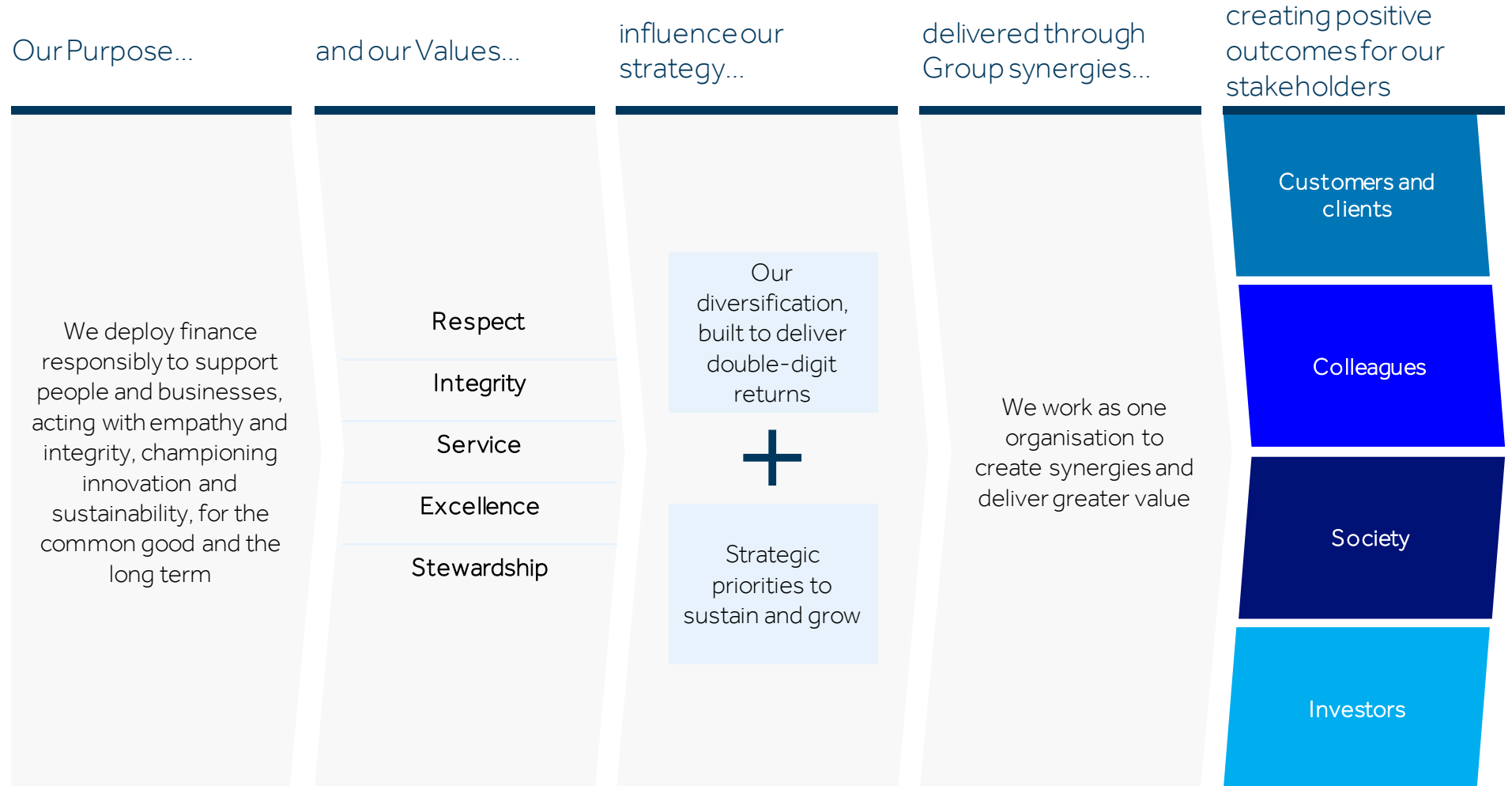
- Technologies that are enabling decarbonisation within carbon intensive sectors
- Carbon capture and hydrogen technologies



### Portfolio as at FY22

£89m invested under Sustainable Impact Capital as at FY22, against a target of £500m by the end of 2027

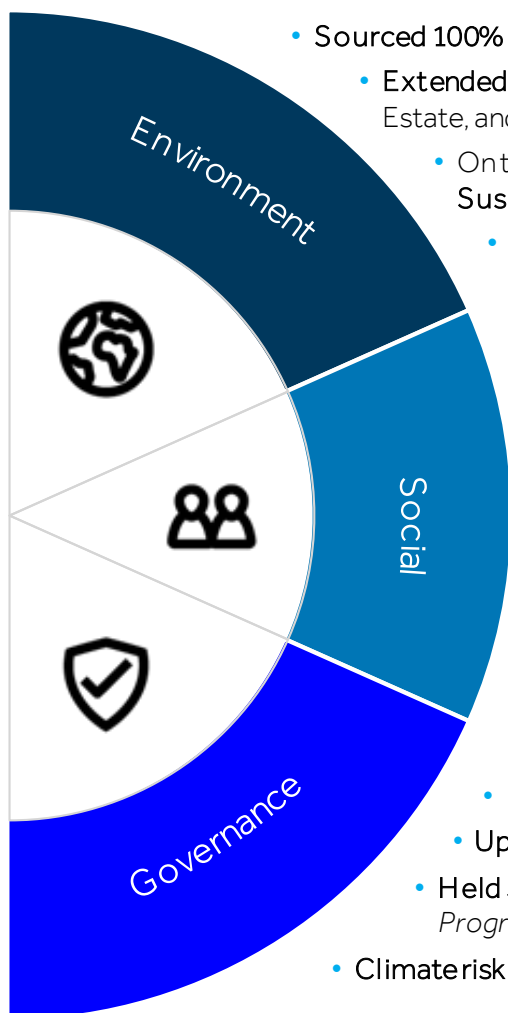
# Fulfilling our Purpose



## ESG has been an ongoing focus for Barclays...



## ...and we continued to advance our ESG agenda in 2022




- Sourced 100% renewable electricity for our operations<sup>1</sup> and created a pathway to address our supply chain emissions
- Extended assessment of our financed emissions to six sectors, adding Automotive Manufacturing and Residential Real Estate, and announced accelerated phase-out for coal-fired power generation
  - On track to deliver against £100bn green financing target well ahead of 2030 deadline and announced new \$1tn Sustainable and Transition financing target and upsized Sustainable Impact Capital target to £500m
  - Developing Client Transition Framework to evaluate our clients' current and expected progress as they transition to a low-carbon economy
- Brought forward part of the 2023 pay increase, awarding 35,000 UK-based junior colleagues a £1,200 salary increase effective from August 2022
- Introduced 'Equity' into our DEI strategy and set out five DEI priorities
- Cost of living support: Proactively contacted > 13.5m customers in 2022 with targeted emails based on their financial needs, providing support and guidance on managing their finances
- Exceeded LifeSkills programme commitments – upskilled 12.6m people from 2018 to 2022 and placed 270,600 people into work from 2019 to 2022
- Exceeded Unreasonable Impact commitment – supported 269 growth-stage ventures solving social and environmental challenges since 2016
- Fully integrated our TCFD report into Barclays PLC's 2022 Annual Report
- Updated Sustainable Finance Framework which will support new \$1tn Sustainable and Transition financing target
- Held Say on Climate advisory vote at 2022 AGM; shareholders approved "Barclays' Climate Strategy, Targets and Progress 2022"
- Climate risk became a Principal Risk at the start of 2022

<sup>1</sup> Global real estate portfolio operations which includes offices, branches, campuses and data centres





## We measure our progress against key metrics and targets (1/2)

	Category	Metric	Target(s) as at FY22	FY21 performance <sup>1</sup>	FY22 performance <sup>1</sup>
 Environment	Operational footprint	GHG emissions Scope 1 and 2 (market-based) reduction against 2018 baseline	-90% (2025)	-86% <sup>2</sup>	-91% <sup>Δ,3</sup>
		Source 100% renewable electricity for our global real estate portfolio	100% (2025)	94%	100% <sup>Δ</sup>
	Financed emissions reduction	Energy (against 2020 baseline)	-15% (2025) -40% (2030)	-22%	-32%
		Power (against 2020 baseline)	-30% (2025) -50% to -69% (2030)	-8%	-9%
		Cement (against 2021 baseline)	-20% to -26% (2030)	n/a	-2%
		Steel (against 2021 baseline)	-20% to -40% (2030)	n/a	-11%
	Financing & Investment	Social, environmental and sustainability-linked financing facilitated	£150bn (2018–2025)	£193bn	£247.6bn <sup>Δ,4</sup>
		Green financing facilitated	£100bn (2018–2030)	£62bn	£87.8bn <sup>Δ,4</sup>
		Sustainable Impact Capital	£500m (2020–2027)	£54m	£89m
















<sup>Δ</sup> 2022 data re-produced from the Barclays PLC Annual Report where selected ESG metrics marked with the symbol Δ were subject to KPMG Independent Limited Assurance under ISAE(UK)3000 and ISAE3410. Refer to the ESG Resource Hub for further details: [home.barclays/sustainability/esg-resource-hub/reporting-and-disclosures/](https://home.barclays/sustainability/esg-resource-hub/reporting-and-disclosures/) | <sup>1</sup> Cumulative change | <sup>2</sup> Based on 12 months of consumption from 1 October 2020 to 30 September 2021 compared to 2018 baseline | <sup>3</sup> Based on 12 months of consumption from 1 October 2021 to 30 September 2022 compared to 2018 baseline | <sup>4</sup> FY22 capital markets financing figures are based on Dealogic data as of 13 January 2022. As data on deals is confirmed throughout the year, these numbers may be subject to changes |

## We measure our progress against key metrics and targets (2/2)

	Category	Metric	Target(s) / benchmark as at FY22	FY21 performance	FY22 performance
 Social	Colleagues	Females at Managing Director/Director level	33% (2025)	28%	29% <sup>Δ</sup>
		Colleague engagement	'Maintain engagements at healthy levels' <sup>1</sup>	82%	84%
	Customers and clients	Barclays UK (BUK) Net Promoter Score (NPS)	'Improve' <sup>1</sup>	+11	+11
		Barclaycard UK NPS	'Improve' <sup>1</sup>	+4	+12
		US Consumer Bank Care tNPS <sup>2</sup>	'Improve' <sup>1</sup>	+43	+44
		BUK complaints excl. PPI (YoY move) <sup>3</sup>	'Reduce complaints and improve resolution time' <sup>1</sup>	-17%	-17%
	Communities	LifeSkills – Number of people upskilled	10m (2018 – 2022)	9.8m <sup>4</sup>	12.6m <sup>4</sup>
		LifeSkills – Number of people placed into work	250,000 (2019 – 2022)	193,400 <sup>4</sup>	270,600 <sup>4</sup>
	 Governance	Board composition	Females on the Board	(i) ≥40% (2025) and (ii) ≥1 senior Board position <sup>5</sup> (2025)	33%
Ethnically diverse members of the Board			≥1 <sup>7</sup>	3	2
ExCo composition		Female Group ExCo and ExCo direct reports	33%	25%	27% <sup>Δ</sup>

<sup>Δ</sup> 2022 data re-produced from the Barclays PLC Annual Report where selected ESG metrics marked with the symbol Δ were subject to KPMG Independent Limited Assurance under ISAE(UK)3000 and ISAE3410. Refer to the ESG Resource Hub for further details: [home.barclays/sustainability/esg-resource-hub/reporting-and-disclosures/](https://home.barclays/sustainability/esg-resource-hub/reporting-and-disclosures/) | <sup>1</sup> Benchmark | <sup>2</sup> Care tNPS provides an accurate measure of customer sentiment across our Fraud, Dispute, Credit and Care channels and replaces the relationship NPS reported in the 2021 Annual Report | <sup>3</sup> BUK total complaints YoY move was -18% in 2022 and -23% in 2021 | <sup>4</sup> Cumulative figures | <sup>5</sup> As set out in the updated Board Diversity Policy adopted on 15 December 2022. Refer to pages 161-162 of Barclays PLC 2022 Annual Report for further details | <sup>6</sup> Group Finance Director | <sup>7</sup> Aligned with the Parker Review on the ethnic diversity of UK Boards

## Our ESG ratings performance

Agency	Rating type	Scale (best to worst)	2019	2020	2021	2022	Year on year
 MSCI	MSCI ESG rating	AAA – CCC	BBB	A	AA	AA	Stable 
 CDP	CDP Climate Change Questionnaire	A – D <sup>-</sup>	A <sup>-</sup>	B	B	A <sup>-</sup>	Improved 
 S&P Global	S&P Global Corporate Sustainability Assessment (CSA)	100 – 0	70 (77 <sup>th</sup> percentile)	77 (88 <sup>th</sup> percentile)	78 (92 <sup>nd</sup> percentile)	75 (95 <sup>th</sup> percentile)	Declined slightly but relative performance improved 
 ISS ESG	ISS ESG Corporate Score	A <sup>+</sup> – D <sup>-</sup>	C <sup>-</sup>	C <sup>-</sup>	C <sup>-</sup>	C <sup>-</sup>	Stable 
	ISS Environmental Disclosure Quality Score	1 – 10	1	1	1	1	Stable 
	ISS Social Disclosure Quality Score	1 – 10	1	1	1	1	Stable 
	ISS Governance Disclosure Quality Score	1 – 10	10	8	7	9	Declined 
 MOODY'S ESG Solutions	Moody's ESG Solutions ESG Assessment <sup>1</sup>	100 – 0	48 (limited)	49 (limited)	55 (robust)	55 (robust)	Stable 
 FTSE Russell	FTSE Russell ESG Rating	5 – 0	4.8 (97 <sup>th</sup> percentile)	4.7 (94 <sup>th</sup> percentile)	4.2 (92 <sup>nd</sup> percentile)	4.7 (98 <sup>th</sup> percentile)	Improved 

Note: Barclays' Sustainalytics<sup>®</sup> ESG Risk Rating can be found on the Sustainalytics<sup>®</sup> website: <https://www.sustainalytics.com/esg-rating/barclays-plc/1008202145>

<sup>1</sup> This ESG Assessment was originally provided by Vigeo Eiris, which is now part of Moody's ESG Solutions | Copyright © 2022 Morningstar Sustainalytics. All rights reserved. This publication contains information developed by Sustainalytics (www.sustainalytics.com). Such information and data are proprietary of Sustainalytics and/or its third party suppliers (Third Party Data) and are provided for informational purposes only. They do not constitute an endorsement of any product or project, nor an investment advice and are not warranted to be complete, timely, accurate or suitable for a particular purpose. Their use is subject to conditions available at <https://www.sustainalytics.com/legal-disclaimers>.



# Appendix

# Over-issuance of Securities<sup>1</sup>

## Context

- In March 2022, the Group became aware that BBPLC<sup>2</sup> had **issued securities materially in excess of the amount registered under its shelf registration statement** filed with the US Securities and Exchange Commission (SEC)
- To reflect the impact of the Over-issuance of Securities, Barclays PLC and BBPLC each **amended their annual report on Form 20-F**
- Barclays **conducted a rescission offer** to certain purchasers of affected securities, which completed in September 2022
- Barclays was subject to an investigation from the SEC and **paid a monetary penalty**
- Barclays **commissioned a review of the matter led by external counsel** which concluded that:
  - among the principal causes of the Over-issuance of Securities were, first, the failure to identify and escalate to senior executives the consequences of the loss of WSKI<sup>3</sup> status and, secondly, a decentralised ownership structure for securities issuances; and
  - the incident was **not the result of a general lack of attention to controls** by Barclays, and that Barclays' management has **consistently emphasised the importance of maintaining effective controls**

## Financial impact (£m)

	FY21	FY22	Total Impact
Income from hedging arrangements	-	292	292
L&C charge for rescission offer losses <sup>4</sup>	(220)	(801)	(1,021)
PBT impact from rescission offer losses <sup>4</sup>	(220)	(509)	(729)
Attributable loss from rescission offer losses <sup>5</sup>	(170)	(387)	(557)
Charge related to SEC monetary penalty	-	(165)	(165)
PBT impact from rescission offer losses and provision related to SEC monetary penalty <sup>4</sup>	(220)	(674)	(894)
<b>Attributable loss<sup>5</sup></b>	<b>(170)</b>	<b>(552)</b>	<b>(722)</b>
RoTE impact	(40)bps	(120)bps	

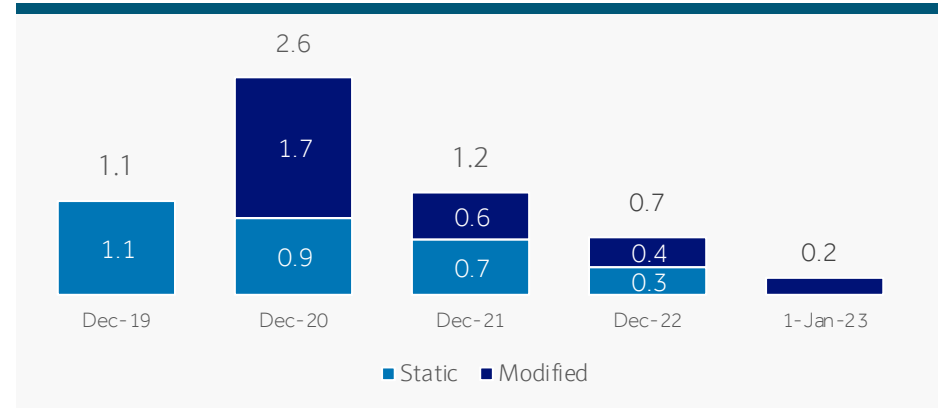
<sup>1</sup> Refers to the Over-issuance of Securities under Barclays Bank PLC's US shelf registration statements on Form F-3 filed with the SEC in 2018 and 2019. Please refer to the Barclays PLC FY22 Results Announcement for details | <sup>2</sup> Barclays Bank PLC (BBPLC) | <sup>3</sup> "WSKI" refers to "well-known seasoned issuer", a type of issuer which, according to SEC rules, can use a more flexible shelf registration process to register an unlimited amount of securities | <sup>4</sup> Total impact in Q422: £0m (Q421: £46m) | <sup>5</sup> Total impact in Q422: £0m (Q421: £38m)

## IFRS 9 transitional relief of c.20bps as at Dec-22

### 2020 regulatory action gave further relief for impairments

- 75% transitional relief for modified impairment post Dec-19 applied in 2022
- Transitional relief schedule for static component per original schedule
- Total post-tax IFRS 9 transitional relief as at Dec-22 is c.£0.7bn or c.20bps capital, broadly flat vs. Q322 and down c.20bps compared to Dec-21
  - IFRS 9 modified transitional relief applies to Stage 1 and 2 impairments
  - Transitional basis of capital remains the relevant measure for our capital adequacy assessment by regulators
- Total post-tax IFRS 9 transitional relief is expected to reduce by c.13bps from 1-Jan-23

### IFRS 9 transitional relief CET1 add-back (£bn)



### Relief schedule

Year	Pre-2020 (static)	2020 onwards (modified)
2020	70%	100%
2021	50%	100%
2022	25%	75%
2023		50%
2024		25%

Note: Charts may not sum due to rounding

# Contacts – Debt Investor Relations Team

Version 4

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# Disclaimer

## Important Notice

The terms Barclays or Group refer to Barclays PLC together with its subsidiaries. The information, statements and opinions contained in this presentation do not constitute a public offer under any applicable legislation, an offer to sell or solicitation of any offer to buy any securities or financial instruments, or any advice or recommendation with respect to such securities or other financial instruments.

## Information relating to:

- regulatory capital, leverage, liquidity and resolution is based on Barclays' interpretation of applicable rules and regulations as currently in force and implemented in the UK, including, but not limited to, CRD IV (as amended by CRD V applicable as at the reporting date) and CRR (as amended by CRR II applicable as at the reporting date) texts and any applicable delegated acts, implementing acts or technical standards and as such rules and regulations form part of domestic law by virtue of the European Union (Withdrawal) Act 2018, as amended. All such regulatory requirements are subject to change and disclosures made by the Group will be subject to any resulting changes as at the applicable reporting date;
- MREL is based on Barclays' understanding of the Bank of England's policy statement on "The Bank of England's approach to setting a minimum requirement for own funds and eligible liabilities (MREL)" published in December 2021, updating the Bank of England's June 2018 policy statement, and its MREL requirements communicated to Barclays by the Bank of England. Binding future MREL requirements remain subject to change including at the conclusion of the transitional period, as determined by the Bank of England, taking into account a number of factors as described in the policy, along with international developments. The Pillar 2A requirement is also subject to at least annual review;
- future regulatory capital, liquidity, funding and/or MREL, including forward-looking illustrations, are provided for illustrative purposes only and are not forecasts of Barclays' results of operations or capital position or otherwise. Illustrations regarding the capital flight path, end-state capital evolution and expectations and MREL build are based on certain assumptions applicable at the date of publication only which cannot be assured and are subject to change.

## Important Information

In preparing the ESG information in this FY22 Fixed Income Call Presentation:

- we have made a number of key judgements, estimations and assumptions, and the processes and issues involved are complex. This is, for example, the case in relation to financed emissions, portfolio alignment, classification of environmental and social financing, operational emissions and measurement of climate risk.
- we have used ESG and climate data, models and methodologies that we consider to be appropriate and suitable for these purposes as at the date on which they were deployed. However, these data, models and methodologies are not of the same standard as those available in the context of other financial information, nor subject to the same or equivalent disclosure standards, historical reference points, benchmarks or globally accepted accounting principles. There is an inability to rely on historical data as a strong indicator of future trajectories in the case of climate change and its evolution. Outputs of models, processed data and methodologies will also be affected by underlying data quality which can be hard to assess. There is currently no globally accepted framework or definition (legal, regulatory or otherwise) of, nor market consensus as to what constitutes, an "ESG", "green", "sustainable", "climate-friendly" or an equivalently-labelled product, or as to what precise attributes are required for a particular investment, product or asset to be defined as "ESG", "green", "sustainable", "climate-friendly" or such other equivalent label, nor can any assurance be given that such a clear definition or consensus will develop over time.
- we note that the data, models and methodologies used, and the judgements, estimates or assumptions made, are rapidly evolving and this may directly or indirectly affect the metrics, data points and targets contained in this FY22 Fixed Income Call Presentation. We continue to review and develop our approach to data, models and methodologies in line with market principles and standards as this subject area matures. Further development of accounting and/or reporting standards could impact (potentially materially) the performance metrics, data points and targets contained in this FY22 Fixed Income Presentation. In future reports or presentations we may present some or all of the information for FY22 using updated or more granular data or improved models, methodologies, market practices or standards. Such re-presented information may result in different outcomes than those included in this FY22 Fixed Income Presentation. Where information is re-presented from time to time, we will identify this and (where we think it is appropriate) include an explanation. It is important for readers and users of this FY22 Fixed Income Presentation to be aware that direct like-for-like comparisons of each piece of information disclosed may not always be possible from one reporting period to another.

## Forward-looking Statements

This presentation contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27A of the US Securities Act of 1933, as amended, with respect to the Group. Barclays cautions readers that no forward-looking statement is a guarantee of future performance and that actual results or other financial condition or performance measures could differ materially from those contained in the forward-looking statements. Forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as 'may', 'will', 'seek', 'continue', 'aim', 'anticipate', 'target', 'projected', 'expect', 'estimate', 'intend', 'plan', 'goal', 'believe', 'achieve' or other words of similar meaning. Forward-looking statements can be made in writing but also may be made verbally by directors, officers and employees of the Group (including during management presentations) in connection with this presentation. Examples of forward-looking statements include, among others, statements or guidance regarding or relating to the Group's future financial position, income levels, costs, assets and liabilities, impairment charges, provisions, capital, leverage and other regulatory ratios, capital distributions (including dividend policy and share buybacks), return on tangible equity, projected levels of growth in banking and financial markets, industry trends, any commitments and targets (including environmental, social and governance (ESG) commitments and targets), business strategy, plans and objectives for future operations and other statements that are not historical or current facts. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances. Forward-looking statements speak only as at the date on which they are made. Forward-looking statements may be affected by a number of factors, including, without limitation: changes in legislation, regulation and the interpretation thereof; changes in IFRS and other accounting standards, including practices with regard to the interpretation and application thereof and emerging and developing ESG reporting standards; the outcome of current and future legal proceedings and regulatory investigations; the policies and actions of governmental and regulatory authorities; the Group's ability along with governments and other stakeholders to measure, manage and mitigate the impacts of climate change effectively; environmental, social and geopolitical risks and incidents and similar events beyond the Group's control; the impact of competition; capital, leverage and other regulatory rules applicable to past, current and future periods; UK, US, Eurozone and global macroeconomic and business conditions, including inflation; volatility in credit and capital markets; market related risks such as changes in interest rates and foreign exchange rates; higher or lower asset valuations; changes in credit ratings of any entity within the Group or any securities issued by it; changes in counterparty risk; changes in consumer behaviour; the direct and indirect consequences of the Russia-Ukraine war on European and global macroeconomic conditions, political stability and financial markets; direct and indirect impacts of the coronavirus (COVID-19) pandemic; instability as a result of the UK's exit from the European Union (EU), the effects of the EU UK Trade and Cooperation Agreement and any disruption that may subsequently result in the UK and globally; the risk of cyber-attacks, information or security breaches or technology failures on the Group's reputation, business or operations; the Group's ability to access funding; and the success of acquisitions, disposals and other strategic transactions. A number of these factors are beyond the Group's control. As a result, the Group's actual financial position, results, financial and non-financial metrics or performance measures or its ability to meet commitments and targets may differ materially from the statements or guidance set forth in the Group's forward-looking statements. Additional risks and factors which may impact the Group's future financial condition and performance are identified in Barclays PLC's filings with the SEC (including, without limitation, Barclays PLC's Annual Report on Form 20-F for the financial year ended 31 December 2022), which are available on the SEC's website at [www.sec.gov](http://www.sec.gov).

Subject to Barclays PLC's obligations under the applicable laws and regulations of any relevant jurisdiction (including, without limitation, the UK and the US) in relation to disclosure and ongoing information, we undertake no obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## Non-IFRS Performance Measures

Barclays' management believes that the non-IFRS performance measures included in this document provide valuable information to the readers of the financial statements as they enable the reader to identify a more consistent basis for comparing the businesses' performance between financial periods and provide more detail concerning the elements of performance which the managers of these businesses are most directly able to influence or are relevant for an assessment of the Group. They also reflect an important aspect of the way in which operating targets are defined and performance is monitored by Barclays' management. Non-IFRS performance measures are defined and reconciliations are available on our results announcement for the period ended 31 December 2022.